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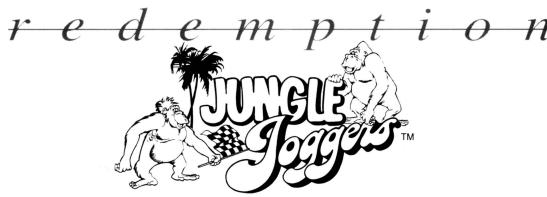


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THE "PARKS" SHOW — An upbeat mood, big crowds and brisk sales were reported at the IAAPA expo (International Assn. of Amusement Parks & Attractions). The affair took place at the Dallas Convention Center from Nov. 18-21. Redemption manufacturers said international sales were especially strong. accounting for 40 to 75% of orders in some cases. "The weak dollar is helping to make American products quite attractive to overseas buyers," commented one happy exhibitor. Attendance by U.S. coin-op distributors has been growing in recent years; this time it was reportedly bigger than ever. The site got some pans for spreading exhibits over two floors, creating very uneven traffic flow. Also, tradesters who bunked at one Holiday Inn had to evacuate at 6AM due to a fire! Luckily, nobody was hurt.

GOOD NEW GAMES abounded at the IAAPA. Coastal Amusement Distributors received IAAPA first place honors for "most outstanding exhibit for arcade & coin-op equipment." They showed three new pieces: a ball-bouncing game called Noah's Ark; a Levy piece called Trash Can Alley; and a two-seater Whittaker Bros. kiddie ride called Jumbo Hippo. Betson had a sellout smash with its Cromptons-made U.S. exclusive, Digger's Prize. They also showed a totally revamped, Americanized Beat the Clock rollup game. Coin Concepts bowed The Midway, three instant-win carnival games cleverly combined under one tent. Lazer-Tron reported super reception for its new batting cage Slugger's Alley, with a baseball suspended on a bungee-cord system. Meltec debuted two innovative ball roll games: Pot Of Gold features fiberglass ramps and pinball-style kick-out holes; Wild Pitch adapts this gameplay to a baseball theme for sports bars and grown-up sites. Smart Industries debuted an updated Smart Ball with dot matrix display, progressive wins, and other new features. GaMCO/IGM showed a card dispensing version of Screen Sports, plus a nifty new steering wheel/maze game that vends prize capsules. Doyle & Associates showed production versions of Jack & Jill. Bob's Space Racers had upgrades for previous coin-op titles, plus new park and trailer attractions.

SKEEBALL prexy Joe Sladek announced during IAAPA that his firm would purchase the assets of VariTech International (Grand Rapids, Mich.). The deal should be finalized soon. Vari-Tech VP/GM Mark

Kane will remain in Michigan as Skeeball exec VP, running day-to-day operations of the combined group.

AAMA ACTIVITY — During an executive session in Nashville this fall, AAMA officers reportedly voted against moving their headquarters from the Washington, D.C. area to Chicago. Now, reliable sources say elements in AAMA are pressing hard for relocation anyway. It remains to be seen how all this backstage maneuvering will pan out.

SIMON SOLOS — After three-plus years in an ownership position with R.H. Belam Co., Simon Deith has left that exporter and Long Island dealership and opened Deith Distributing. Initially concentrating on video board sales, Simon says he expects to flesh up his equipment roster as time goes by. The new board outlet is located at 540 Hempstead Turnpike, West Hempstead, NY 11552. Phone 516/538-6100 or fax 516-365-1158.

NEW FROM NSM — Now shipping is NSM's *Firebird II* CD wallbox (same colorful cabinet as version one, plus ES-V programmable technology). Two new wallboxes are being added to the line: *Old Fashioned Wizard* sports a classy woodgrain finish. The *Performer Wall*, probably shipping in January, features dramatic black styling with chrome accent like NSM's floor model CD jukes. By the way, the full-sized *Performer Grand II* should ship around the very beginning of the year. It's virtually identical to the current model, but adds "ES-V" programmability.

ROWE CONTEST — Rowe International is looking for the ''oldest AMi jukebox still operating on location.'' Send a snapshot of your oldest working AMi juke to Rowe's headquarters in Whippany, N.J., attention **Joel Friedman.** The phonograph authenticated as the oldest will be traded for a brand-new Rowe *LaserStar America* CD-100 juke. The contest will end on Feb. 15, 1993.

SHOW DATES — The U.S. coin-op industry will spend lots of time out West in 1993. The calendar includes ACME (Las Vegas, March 11-13); AMOA Expo (Anaheim, Calif., Oct. 21-23) and the Parks show (Los Angeles Convention Center, Nov. 17-20). This heavy Western schedule could boost attendance for the third annual Fun Expo (Orlando, Fla., Sept. 22-24).



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best upright videos

	MODEL/MANUFACTURER	RATING	DIST.
1	LETHAL ENFORCERS (Konami) (2)	9.42	55%
2	MORTAL KOMBAT (Williams) (4)	9.36	77%
3	ST. FIGHTER II: C.E.+ (Capcom) (8)	9.25	95%
4	TERMINATOR 2 (Midway) (13)	7.97	69%
5	SPACE GUN (Taito) (23)	7.08	19%
6	DOUBLE AXLE★ (Taito) (14)	7.06	37%
7	SUNSET RIDERS+ (Konami) (14)	7.05	46%
8	SUPER HIGH IMPACT (Midway) (12)	6.91	45%
9	STEEL GUNNER+ (Namco) (16)	6.88	19%
10	TURBO OUT RUN+★ (Sega) (31)	6.84	43%
+ ★	indicates game was produced in both dedicated & software forms indicates game was also produced in deluxe form		

best deluxe videos

(sitdowns, cockpits, arcade attractions)

1	VIRTUA RACING (Sega) (2)	8.75	5%
2	SUZUKA 8 HOURS (Namco) (2)	8.62	10%
3	STADIUM CROSS (Sega) (2)	8.40	8%
4	X-MEN+ ★ (Konami) (8)	8.20	63%
5	STEEL TALONS (Atari) (15)	7.97	22%
6	MAD DOG II+★ (Betson/ALG) (1)	7.91	9%
7	FINAL LAP 2 (Namco) (19)	7.90	16%
8	RACE DRIVIN' ★ (Atari) (26)	7.86	44%
9	HARD DRIVIN' ★ (Atari) (45)	7.58	39%
10	FOUR TRAX (Atari) (7)	7.56	7%
		form	

★ indicates game was produced in upright form

best new videos

best video software

		MODEL/MANUFACTURER	RATING	DIST.
	1	ART OF FIGHTING [S] (SNK) (2)	8.46	68%
* *	2	WORLD HEROES [S] (SNK) (4)	8.26	75%
	3	STREET FIGHTER II [H] (Capcom)(21)	8.09	91%
	4	NECK N' NECK [H] (Bundra) (1)	7.29	5%
	5	AERO FIGHTERS [V] (McO'River) (6)	6.98	44%
	6	RAIDEN [V] (Fabtek) (28)	6.94	39%
	7	WRESTLEFEST [H] (Technos) (15)	6.91	66%
	8	IREM SKINS [H] (Irem) (1)	6.90	8%
	9	VARTH [V] (Romstar) (4)	6.62	10%
	10	KING OF MONSTERS 2 [S] (SNK) (6)	6.60	31%
	11	FATAL FURY [S] (SNK) (11)	6.47	72%
	12	MUTANT FIGHTER [H] (Leprech.) (3)	6.44	13%
	13	ATOMIC PUNK 2 [H] (Irem) (3)	6.40	8%
	14	STEEL GUNNER 2 [R] (Namco) (7)	6.39	14%
	15	KING OF DRAGONS [S] (Romstar) (9)	6.33	14%
	16	OFF ROAD TRAK PAK [R] (Leland) (26	6.25	44%
	17	TOTAL CARNAGE [H] (Midway) (8)	6.23	24%
	18	KNIGHTS OF ROUND [H] (Capcom) (7)	6.19	24%
	19	HIGH IMPACT [H] (Williams) (16)	6.17	49%
	20	CLUTCH HITTER [H] (Sega) (18)	6.12	33%
	[H]	horizontal [V] vertical [S] syste	em [l	R] retrofit

top pinballs

1	ADDAMS FAMILY (Midway) (9)	9.13	83%
2	FISH TALES (Williams) (2)	8.50	43%
3	TERMINATOR 2 (Williams) (17)	8.21	82%
4	LETHAL WEAPON 3 (Data East) (5)	8.11	55%
5	CUE BALL WIZARD (Gott./Prem.) (2)	7.94	16%
6	BLACK ROSE (Midway) (3)	7.70	23%
7	DR. WHO (Midway) (1)	7.68	17%
8	HOOK (Data East) (9)	7.64	39%
9	BATMAN (Data East) (11)	7.61	27%
10	GETAWAY (Williams) (8)	7.60	61%

available brand new at certain distributors; number following brand shows months on chart including this one.

RATING: Operators were mailed "ballot sheets" listing games in active operation in U.S. locations and game centers and asked to "rate" the earning performance of each on the "1 to 10" measure: 10 for "power-house earnings," 9 for "excellent," 8 for "very good game," 7 for "good game," 6 for "decent game," 5 for "just average," 4 for "below average," etc. The written votes were tallied up and divided by the actual number of times the specific game was rated. Hence, the decimal points.

DIST.: The percentage of the surveyed arcade and street location operators who have the item on location. No upright videos rated by less than 10% of these operators appear on the Upright Videos chart, but promising new items appear under Best New Videos.

Inves

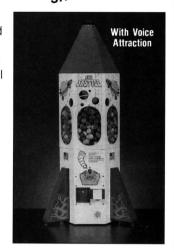
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Sega's 'Virtua Racing' appears on our cover in its deluxe one-player version, featuring widescreen monitor and one of the most beautiful cabinets ever made. "It costs a lot of money, but then this is a lot of game" has been the world-wide reaction from Tokyo to Sydney. A 2-player sitdown version with two 26" monitors is also available. Up to eight units (deluxe or standard) may be linked for interactive gameplay. Ultra-realistic polygon graphics provide breathtaking visuals. What really sets the game apart is the player's ability to shift his viewpoint among any of four different perspectives, during the action. 'Virtua Racing' sets a new standard for coin-op drivers!

RePlay Magazine, December 1992, Vol. XVIII, No. 3. RePlay is published monthly by RePlay Publishing, Inc., P.O. Box 2550, Woodland Hills, CÁ 91365. Subscription rates (all mailed by First Class Mail): United States: U.S. \$60.00; Canada and Mexico: U.S. \$80.00 per year (Canadian currency: \$100.00). All other foreign countries \$200.00 per year (Air Mail), \$75.00 Steamer Mail (Surface). Please address subscription applications to RePlay, P.O. Box 2550, Woodland Hills, CA 91365. Copyright 1992 under the Universal Copyright Convention. All rights reserved.

EDITORIALI

tem: the FCC recently gave its OK for phone companies to create a "video dial tone." That means telcos can legally send video signals (including movies, music and games) to private homes over existing phone lines. No waiting for fiberoptics, either: the telcos "quietly have developed interim technologies that allow them to pump TV signals through a single 'twisted pair' of conventional copper phone wires," reported the Los Angeles Daily News on Nov. 5. The paper added: "If your current home phone setup includes two incoming/outgoing lines, the new TV delivery service can be added quickly without rewiring or disruption of normal phone and fax reception."

Scary, right? Just wait, it gets wilder. Telcos are looking hard at something called ISDN (integrated services digital networks). By translating words and pictures into computer language (ones and zeros), ISDN sends data over a standard phone line. Interactive sound and graphics then arrive on your TV, via the phone. On Nov. 16, big telcos placed the first transcontinental phone call to use National ISDN-1, a standardized version of ISDN. Telcos celebrated this feat by tying a "Golden Splice" (like the railroad's Golden Spike, over a century ago). Telcos hope their lines, using ISDN-1, will be the "railroad of the new Information Age."

hief engineers for this "information railroad" may live at the White House. Bill Clinton and Al Gore have called for a hi-tech data network going to every U.S. home and business, to help America build a competitive economy. A ray of hope: last spring, aides to Sen. Gore told Bill Stone (Stone Amusements, Tenn.) that they had no problem with a law to let telcos compete against cable TV, but not against the music & games biz. Of course, if cable TV enters our business, we've got a big problem.

For coin-op, all this means big, new competition in a few short years. In 1994, Bell Atlantic (for one) plans to offer interactive, pay-for-play services to homes in six states. Coin-op must get ready **now**. AMOA's Advanced Technology Committee and the AMOA-AAMA Standardization Committees are already taking the first steps. Before 1993 is out, we hope to see the industry associations announce a clear, coherent, unified strategy for coin-op to respond to the hi-tech revolution. There's no time to lose.

— Marcus Webb

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The Professor

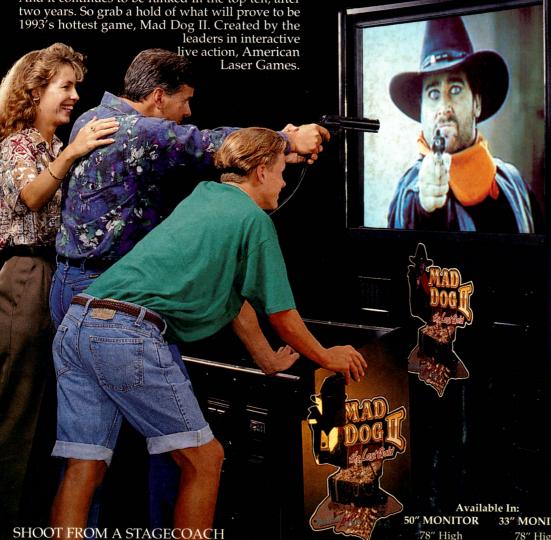


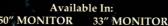
Buckskin Bonnie



Shooting Beaver

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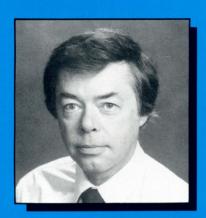




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v the very nature of the route and game room business, the coin operator's average workday brings him more in contact with his customers than with other members of the industry. That certainly goes for the guy whose whole world is a small inner-city route, one principle distributor within an hour's drive, a local one-stop or record retailer and (maybe) a trade magazine. Even in these times when you sometimes hear that the small operator is disappearing, many will still be around for a good long time to come. Whether they know it, or even care to know it, they are the heart and soul of this industry. Did I say "industry"? Some would say it's more a collection of small businesses than an "industry" per se. But just like the construction business and the meat packing business, the coinoperated amusement machine business is an industry with people on the front lines (operator) and companies supporting them from behind.

Reading through this new Directory...like combing through the exhibits at an operator-packed trade show...should show everyone they're part of a lively industry. There are over one thousand organizations listed inside, ranging from cue stick manufacturers to board repair services, and we didn't get them all. There are nearly as many "widget makers," "widget sellers" and "widget fixers" as there are prizes on a well-stocked redemption counter, themselves an important link in the supply chain as this industry further embraces the skill/reward concept.

ombined with a good number of helpful ad notices, the listings in our new Directory offer readers that "window on the world of coin-op entertainment" I wrote on the front cover of a RePlay many years ago and still like today. We worked very hard to ensure accuracy, and placed a mountain of phone calls to firms whose Directory mailing pieces didn't arrive here on time, to make sure the headcount was up there. So, I believe you can use the book in confidence during your 1993 business year, ever mindful that some people are switching in or out as I write this. By the way: please keep your copy safe. These books have a habit of growing legs around the office or shop at times and we usually run out of extras well before the year is out.



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NEWS DIGEST

JAMMA & AAMA GEAR UP FOR WORLDWIDE COPYWAR

JAMMA, the Japanese game manufacturer association, is moving closer to approval of AAMA's proposal to fight illegal vidgame copies on a worldwide basis. Last summer, AAMA suggested creating a worldwide network of anti-counterfeiting offices, which it would manage. This network would be called the "Video Games Intellectual Property Alliance" (VGIPA) and would include investigative offices in Europe, Asia and Latin America. AAMA's original idea was for JAMMA to fund VGIPA; AAMA Exec VP Bob Fay would supervise the whole program out of his U.S. headquarters. That basic format seems intact in JAMMA's counterproposal, submitted to the U.S. association on October 16. JAMMA's suggestions reportedly include new wrinkles about chain of command, an administrative committee, etc. According to Japan's Game Machine Magazine, JAMMA officers met in Tokyo on Oct. 13 and voted to provide over \$1 million U.S. for a two-year effort by VGIPA.



PRESIDENT BUSH SIGNS TOUGH NEW ANTI-COUNTERFEITING LAW



On Oct. 28. President George Bush signed S.893. the Criminal Copyright Act, into law. Under the revised statute, Uncle Sam can throw the book (felony punishment) at criminal importers, distributors and sellers of counterfeits in the USA, for offenses that used to rate misdemeanor charges. Here's the jist of it: anybody who (within a single six-month period) willfully infringes 10 or more copyrights, and reproduces or distributes copies having a retail value of \$2,500 or more, can be

fined up to \$250,000. They can also be sent to prison for up to five years. A second violation means up to 10 years in the slammer. Nintendo and 60 other video game companies lobbied hard for the bill, which was introduced into the Senate by Orrin Hatch (R.-Utah). The law will protect sound recordings, motion pictures, home and coin-op video games, computer software, etc. Experts say piracy cost the U.S. computer software industry \$2.4 billion in 1990.

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VLT SURVIVES VOTE IN SOUTH DAKOTA; 63% SAY "KEEP IT"

Video lottery has survived a major political challenge in South Dakota. On election day, Tuesday Nov. 3, a whopping 63% of voters said "no" to a proposition to eliminate the operatorrun gaming market from the state. State operators had hired a top-drawer PR firm to do polling and run the pro-VLT campaign. The campaign reportedly cost over \$1 million....The Maine Gaming Assn. will resubmit a VLT bill to the state legislature next month. "There's not going to be any sole-source video gaming in Maine," declared MGA's newly elected president Ross Furman (Skillful Vending). "If anything, it's



going to be us! We came close in our first year of lobbying and believe we can persuade policymakers to see things our way this time around." MGA's Nov. 12 officer elections resulted in a team composed of Ross; VP Tom Oliver (Oliver Vending); Treasurer Ed Burke (United Vending); and Secretary Larry Ozure (Pine State Vending).

'STREET FIGHTER II' ARRIVES ON HOME GAME SYSTEM; SOME OPS SEE EARNINGS DROP

A 16-bit Nintendo home system cartridge version of Capcom's Street Fighter II went on sale this fall. Consumer vidgame magazines called it an "amazing"

translation to the home TV screen. Soon after, some operators reported a significant drop in coin-op SF collections.

FUTURE SEGA SIMULATORS TO USE SUPER HI-TECH FROM GE

The end of the Cold War continues to yield hi-tech benefits to vidgame makers, as military manufacturers convert their secrets to civilian use. In the next year or so, Sega's coin-op games will include highly advanced computer graphics simulation technology from General Electric, that megaconglomerate U.S. defense contractor. The simulation & control system department of GE's aerospace division has signed an agreement with Sega Enterprises Ltd. (Tokyo) to let Sega use its image processing technology in coin-op video games. According to Japan's Game Machine Maga-

zine. Sega intends to adopt GE's unique photo-texture technology in low-cost computer graphics boards. Based on actual photos, the computer will produce continual, moving, lifelike images. This is the same technology first used in the U.S. Air Force's special operations unit training. "We are aiming to complete the new CG (computer graphics) hardware within the next year," said Sega's R&D chief **Hishashi Suzuki**. It seems GE, the company that "brings good things to life," is about to help Sega bring even more lifelike realism to its already-stunning coin-op simulators.



NSM DEALER NET GROWS STRONGER, MORE COMMITTED



From left to right: NSM's George Haydocy; Kentucky Coin's Harvey Weingarten & Jay Waldman; and NSM's John Margold.



From left to right: NSM AG's Birgit Weisbrod; NSM-America's Rus Strahan; World Wide Dist.'s Fred Skor.



Margold (2nd from left) with the Brady Bunch: Tom Keil, Enzo Celani, Marty Man Smith, Dick Gershman, Blair Norris, Jack McKinney & Don Tunstall.

The following press release recently arrived from Chicago: "NSM-America is extremely proud to announce that five of its distributors recently informed them 'We're going 100% NSM!' All five have eliminated competitive jukebox product from their lines and now represent only NSM Hyperbeam jukeboxes. They are Cleveland Coin, World Wide, Kentucky Coin, Mondial and Brady Distributing of Florida. This means that

nearly 90% of NSM-America jukebox sales are now made by 'pure' NSM distributors." NSM-America Marketing VP John Margold went on to describe the move as a strong vote of confidence by the five dealers, adding that distributors "were not pressured to drop competitive lines. They, like a number of others, came to it on their own." By the way, NSM has added eight dealers in the past 18 months.

CALIF. GAMBLING MAKES BIG \$ (FOR TAXMEN & INDIANS)

The biggest gambling fever since the Gold Rush hit California in November, but the coin-op industry is not getting a piece of the action. The California Lottery started its keno games on Nov. 17, with a new game every five minutes from morning till night. Players can win up to \$599 in cash on the spot; a \$1 bet that hits all the right numbers can win up to \$250,000 (check mailed from Sacramento). On the first day of keno, lottery sales increased 50% over a normal Monday, officials said. The state wants 8,000 loca-

tions wired for keno by January including restaurants, bowling alleys, C-stores, car washes, etc. The day after keno began, an Indian tribe that owns most of the land around Palm Springs announced it would build a \$20 million casino in that desert resort town, in partnership with Caesars World Inc. (the big Vegas gaming developers). The 80,000sq.-ft. complex will include cards, pull-tabs, OTB, bingo, etc. If California's tribes win an ongoing lawsuit against the state, slots and blackjack will also be offered.

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ROWE BEEFS UP VENDING & CURRENCY DIVISIONS

Senior VP Joel Friedman info's that lots is going on at Rowe International. Bud **Kice** has been promoted to marketing VP for Rowe's vending product groups. Bud was Rowe's Western regional marketing manager for nine years; he combines a good business education with his extensive industry experience. Rowe's currency division is expanding with a new line of bill acceptors that will accept currency face-up or -down in any direction, plus a new line of changers specifically designed for Canadian currency. New innovations are planned in Rowe's gaming changers and bill acceptors, too. Rowe is beefing up the sales force to handle all this: Tom LaMore is their new VP of currency products. His prior post with Rowe was veep of national accounts and OEMs. Wavne Marion is Rowe's new Western regional sales manager for currency products, handling sales to all Rowe dealers, OEMs and soft drink bottlers in the region. This 24-year industry vet's track record in-



BUD KICE

cludes previous posts with Coca-Cola, Mars and Rock-Ola. Jeff McCarthy is the currency group's new Midwest regional sales manager. He's got years of coinop experience, most recently as VP of a leading carwash & coin laundry firm. Ross Springer has been promoted to national sales manager of Rowe's own carwash and laundry division. Previously a sales manager in that same Rowe division, Ross boasts a strong currency biz management background. Congratulations to all!



TOM LaMORE





JEFF McCARTHY



ROSS SPRINGER

ROCK-OLA SETTLES INTO SOCAL; CD JUKE PRODUCTION SOON



Rock-Ola sales topper Frank Schulz and prexy Glenn Streeter flank RePlay's Tippy Adlum at the AMOA show. The firm has just opened a Chicago warehouse/office, while the Torrance, Calif. crew prepare to begin production!

Under its new owner and president Glenn Streeter. Rock-Ola Mfg. has completed its transition to Glenn's factory in Torrance, Calif., where many big-rig trucks full of Rock-Ola equipment and components arrived by mid-November. Production of Antique Apparatus nostalgia jukes continues at the Torrance factory; production of Rock-Ola CD jukeboxes there is expected to start in late December or early January. Meantime, the new Rock-Ola has rented a 4,000-sq.-ft. warehouse & office facility in the Chicago area, where sales topper Frank Schulz and dealer/operator service chief Dave Massa are

taking care of business. Address is Rock-Ola Mfg. Corp. Midwest Sales & Service Office, 10915 Franklin Ave., Franklin Park, IL 60131. For now, the phone is 708/ 451-0175 and fax is 708-451-0189....Former Rock-Ola parent firm, the **Peer**less Corp., shut down its vending machine manufacturing line last summer. On Nov. 10, Peerless auctioned off its vending plant and equipment, along with a huge inventory of vending parts and some old jukebox parts. Ten acres and the big building are for sale. Peerless still has plenty of prime real estate holdings in New York and Chicago.

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To win thousands of tickets on the Bonus Jackpot, players must use their ball rolling skills to have the wheel stop on the **Bonus** Jackpot Slot three straight games. **Spin To Win**[™] is a must for any ticket redemption center.

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AMERICAN LASER GAMES APPOINTS DEALER NET



American Laser Games' Stan Jarocki and Bob Grebe.

American Laser Games and Betson, Inc. ended their exclusive U.S. distribution agreement Nov. 1. "We've had a successful relationship with Betson for two years and the business has changed and grown for both of us," said ALG exec Stan Jarocki. "The time has come for us to go our separate ways, and this is a cordial parting by mutual

agreement." ALG's latest laserdisc attraction, Mad Dog II: The Lost Gold will be sold as a dedicated unit or an update kit in the U.S. by a network of over 40 selected independent distributors, along with previous ALG titles. Betson remains the exclusive U.S. Northeast regional dealer for ALG. The factory's overseas representation is unchanged.

FACTORY NEWS FROM WURLITZER, ATARI & ROMSTAR

Wurlitzer has a new distributor for New England. EPL Sales & Service is located at 412 High Plain St. (Rt. 27 and Rt. 1), Walpole, MA 02081. Phone is 508/ 660-2210: fax is 660-2260. Butch LaBarge is president. They also rep Grayhound games and several vending lines Atari now offers an update kit for the two-screen minideluxe version of Moto Frenzy. The programmed EPROMs make gameplay easier for beginners (fewer obstacles, less crash impact). It's especially recommended for newly installed units. Contact the company for useful, detailed info about the kit's positive impact on collections and longevity in test sites....Romstar, now moved to North-



ern California, says production of their *Gear Grinderz* group race redemption game is slated to start shipping this month, hopefully by Dec. 1.

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2-Player Upright Gun Game Buy-in & Continuation Features Digitized Graphics 2 Different Modes: Standard or Street Version (Dip Switch Adjustable)

In Konami's hot new gun game **Lethal Enforcers**, you take control as a detective in the toughest section of the city. Test your merit as an officer of the law against the most dangerous criminals around.

The action begins when you are called to the scene of a bank robbery in progress. Help the patrolman on the scene by shooting the robbers—but make sure not to hit the innocent victims. Follow the perpetrators out of the bank, then test your skill at hitting moving targets in a high speed car chase. Then it's off to Chinatown and its surroundings to protect the citizens from violent ninjas and more gun-toting villains. After you have the situation under control, proceed to Metro Airport to neutralize a hijacking attempt. Then, race off to the city port, where a major drug deal is taking place. Finally, you are called to a highly volatile condition at the Chemical Plant. Watch out for hidden enemies, toxic explosions, and be prepared for an intense night vision challenge.

In between stages, shooting ranges are given for you to test and improve your marksmanship. Also, after each stage, your accuracy stats are shown. This determines your rank in the police force: patrolman, detective, sergeant, lieutenant, captain, or commander.

LETHAL ENFORCERS features incredibly realistic digitized graphics. Each stage contains several different scenes and many hidden surprises. The game can be played in two different modes. In the standard mode, the game is played in the sequence described above. In the street version, players can select which scene they want to play in any order. With these options as well as exciting, challenging game play, **LETHAL ENFORCERS** is a sure-fire hit for any location!





KONAMI®

GOOD ATTENDANCE SEEN AT POST-AMOA OPEN HOUSES

Distributor open houses went fast and furious in the weeks immediately following the AMOA Expo. We'll have reports on at least a dozen open house affairs next issue. Meantime, here's a fun photo from Mondial Distributing, which drew big crowds to three post-AMOA events (Springfield, N.J. on Oct 15; Philadelphia on Oct. 17;

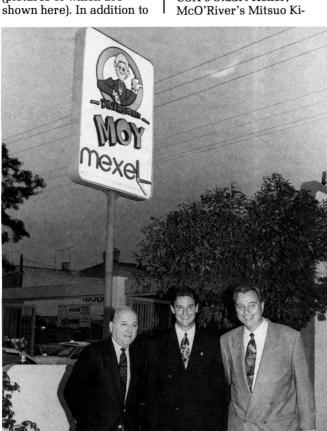
Norwood, Mass. on Oct. 18). That's sales manager Chris Vecchione dressed as a "Ninja price chopper" with Dynamo's Chris Brady who is drawing names to win door prizes. "It was a successful weekend and we're looking forward to writing a lot of business for the rest of the year," said Mondial's Bruce Sarkisian.



SPEAKING OF "OPENS"...

Mexel prexy Jacob Shemaria has announced that the firm's new Mexico City office is open. To celebrate, the dealership invited tradesters to their grand opening celebration (pictures of which are shown here). In addition to

the 150 customers and friends attending the event were such manufacturing heavyweights as: Dynamo's Bill Rickett, Sega's Ken Anderson, James Ind.'s Jimmy Roberts, Kiddie Rides USA's Stuart Heller, McO'River's Mitsuo Kimura, Williams' Lenore Sayers, Namco's Frank Cosentino, Data East's Kristin Montgomery, Atari's Mike Taylor, Vari-Tech's Mark Kane, Bromley's Lauran Bromley, Lazer-Tron's Ron Carrara, Skee-Ball's Joe Sladek, Taito's Emilio Cabrera, Capcom's Jolly Backer and Smart's Larry Berke. Jacob Shemaria reports that the opening was a real success and that they'll have a similar event when their new plant in Guadalajara opens in '93.



Smart's Larry Berke, Mexel prexy Jacob Shemaria and Lazer-Tron's Ron Carrara at the Mexico City grand opening celebration.



Cutting the ribbon at the ceremony is Dynamo's Bill Rickett.



Williams' Lenore Savers is among the quests shown in this photo.

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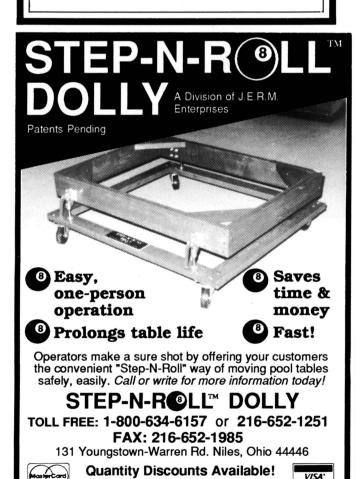
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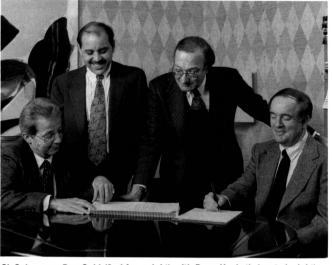
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Distributors Wanted!

MONROE DISTRIBUTING CLOSES; KEY STAFFERS HEAD TO CLECOIN



CleCoin prexy Ron Gold (2nd from right) with Dave Hesketh (seated, right), Jim Misuraca & Bruce Hoffman (seated left).

Monroe Distributing (Solon. Ohio) has closed its doors. Owner Norm Goldstein had previously sold Monroe's Cincinnati branch to Atlas Distributing (Chicago)... Meantime, several former Monroe/Ohio personnel are now working at Cleveland Coin Machine. They include sales manager David Hesketh: senior salesman Bruce Hoffman: service manager Doug Schudel: and head PCB repairman Bob Escovitz. CleCoin VP Herman Fox said they feel lucky to have these veteran sales guys aboard and that "there was some spirited competition among distributors" to land these respected technicians. Finally, CleCoin named **Vance Venesky** as their new controller. He's a



"triple threat" (having toiled as asst. controller, plant manager & data processing chief) who really understands the uniqueness of coinbiz, said Herman.



CleCoin VP Herman Fox, left, with controller Vance Verresky.



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MIDWAY MFG.'S NEW BALLY PINBALL IS 'DR. WHO'





The British Broadcasting Corp. kicked off its "Dr. Who" show nearly 30 years ago, and today it's the world's longest-running scifi TV series of all time...a global phenomenon whose loyal fans number in the tens of millions. Midway Mfg. thought this licensed property would be a natural for the European coin-op market, where pinball gets a big share of its sales. It's great for the U.S., too, where "Dr. Who" is featured on the new Sci-Fi cable TV channel. Viola. the Chicago factory is now selling the heck out of its Bally flipper game, Dr. Who. The game's complex sci-fi scenario involves traveling backwards and forwards in time to defeat an evil genius who is intent on destroying the earth. The actual show's cast of stars, along with their recorded speech and authentic special effects from the series, highlight the game. Playfield innovation is of sci-fi quality itself: two balls can be locked in a multi-level "Time Expander" miniplayfield. This exposes a second playfield that rises up, where the objective is to complete a sequence of targets representing 15 control panel lamps. Once achieved, level three emerges, revealing three differ-



ent doors and Multi-Ball for super jackpots. Ramps are tied into the action on a horizontal scrolling video game on the full-size dot matrix display. Said the firm: "Reliabilty, dependability, the unparalleled quality and resale value you've come to expect from Bally pinball games...it's all here and more with the introduction of Dr. Who.' For more information, contact your local authorized Midway dealer or Roger Sharpe at 312/267-2240.

CROOKS GRABBING VIDGAMES OFF THE STREET, AGAIN

Operators, watch out! Games are still being stolen right off the route from coast to coast. This disturbing trend has been going on for at least a year in the Northeast. It's been going strong for many months in the Midwest and Southern California. Crooks are choosy about what they steal, too — mostly StreetFighter II Champion Edition and Neo-Geo. Sometimes they take the whole cabinet; other times they just take

the PCBs. Sometimes they empty the cash box, but sometimes (believe it or not) they don't. In New York, one well-connected operator told us vidgame thefts on the street had dropped off for a while, but now they're happening again. In Southern California, one major operator lost \$17,000 in equipment during a single week in November (including a bill changer).

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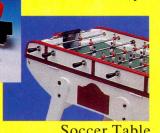


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AMOA Jukebox Top 30 FOR MONTH ENDING OCTOBER 1992

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2	2	FRIENDS IN LOW PLACES D. BLACKWELL, E.B. LEE (BMI/ASCAP)	GARTH BROOKS CAPITOL 44647
3	3	SHAMELESS B. JOEL (BMI)	GARTH BROOKS CAPITOL 44800
4	10	NOVEMBER RAIN ROSE (ASCAP)	GUNS N' ROSES GEFFEN S7-19067
5	6	I'LL BE THERE H. DAVIS, B. GORDY, W. HUTCH, B. WEST (ASCAP/BM	MARIAH CAREY COLUMBIA 38-74330
6	5	BOHEMIAN RHAPSODY F. MERCURY (ASCAP/PRS)	QUEEN HOLLYWOOD 7-64794
7	8	BABY GOT BACK SIR MIX-A-LOT (BMI)	SIR MIX-A-LOT DEF AMERICA 7-18947
8	12	THE THUNDER ROLLS P. ALGER, G. BROOKS (ASCAP)	GARTH BROOKS CAPITOL 44727
9	18	I FEEL LUCKY M. C. CARPENTER, D. SCHLITZ (ASCAP)	MARY CHAPIN CARPENTER COLUMBIA 38-74345
10	4	WHAT SHE'S DOING NOW P. ALGER, G. BROOKS (ASCAP)	GARTH BROOKS LIBERTY 57733
11	7	JUMP J. MAULDIN (ASCAP)	KRIS KROSS COLUMBIA 38-74197
12	25	IF YOUR HEART AIN'T BUSY TONIGHT T. SHAPIRO, C. WATERS (ASCAP)	TANYA TUCKER LIBERTY 57768
13	11	UNDER THE BRIDGE A. KIEDIS, M. BALZARY (BMI)	RED HOT CHILI PEPPERS WARNER 7-18978
14	9	RODEO L. BASTAIN (BMI)	GARTH BROOKS CAPITOL 44771
15	13	PAPA LOVED MAMA K. WILLIAMS, G. BROOKS (ASCAP)	GARTH BROOKS LIBERTY 57734
16	17	BOOT SCOOTIN BOOGIE R. DUNN (BMI)	BROOKS & DUNN ARISTA 12440-7
17	20	NEON MOON R. DUNN (BMI)	BROOKS & DUNN ARISTA 12388
18	16	LET'S GET ROCKED P. COLLEN, J. ELLIOT, R. LANGE, R. SAVAGE (ASCAP)	DEF LEPPARD MERCURY 866568-7
19	15	EVERYTHING ABOUT YOU K. B. EICHSTADT, W. W. CRANE IV (ASCAP)	UGLY KID JOE MERCURY 866632-7
20	22	LIFE IS A HIGHWAY T. COCHRANE (ASCAP)	TOM COCHRANE CAPITOL 57780
21	_	YOU'VE LOST THAT LOVIN FEELIN MANN, WEIL, SPECTOR (BMI)	RIGHTEOUS BROS. CLASSIC 871880
22	26	DAMN, I WISH I WAS YOUR LOVER S.B. HAWKINS (ASCAP)	SOPHIE B. HAWKINS COLUMBIA 38-74164
23	23	MY NEXT BROKEN HEART D. COOK, R. DUNN, K. BROOKS (ASCAP/BMI)	BROOKS & DUNN ARISTA 12337
24	_	CRAZY WILLIE NELSON (BMI)	PATSY CLINE MCA 53525
25	27	MIDNIGHT IN MONTGOMERY A. JACKSON, D. SAMPSON (ASCAP)	ALAN JACKSON ARISTA 12418-7
26	19	TWO OF A KIND B. BOYD, W. D. HAYNES, D. ROBBINS (ASCAP)	GARTH BROOKS CAPITAL 44701
27	30	THE RIVER V. SHAW, G. T. BROOKS (ASCAP)	GARTH BROOKS LIBERTY 57765
28	28	PLEASE DON'T GO N. MORRIS (BMI)	BOYZ II MEN MOTOWN 2162
29	_	THIS USED TO BE MY PLAYGROUND MADONNA, S. PETTIBONE (ASCAP)	MADONNA SIRE 7-18822
30	14	STRAIGHT TEQUILA NIGHT K. ROBBINS, D. HUPP (ASCAP)	JOHN ANDERSON BNA 62140
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A SAD GOODBYE TO BERT SIEGEL & LINDA WIEDERAENDERS

Bert Siegel, an original founder of Europe's Sega S.A. in the late 1960s, died Nov. 6 after a long illness. He was 75. Working with Marty Bromley, Dave Rosen and Ray LaMare, Bert helped set up the Sega factory (now called Sonic) in Parla, Spain, which built Sega games and Williams pins for the European market. He sold his interest to Marty, eventually retiring in Los Angeles with his wife Eudell. Bert is survived by his son Larry Siegel, a coin-op consultant, and by stepson Brian Semler (formerly of Pacific Novelty, now working in electronics). In lieu of flowers, mourners make make contributions to the American Diabetes Assn....Paul Wiederaenders' beloved wife Linda has passed away. Our deepest condolences to Paul (now at Irem America) and the children.



BERT SIEGEL



Linda Wiederaenders (center) enjoys the music at the AMOA's '88 banquet and stage show with husband Paul, daughter and parents. She'll be missed by all who had the pleasure of knowing her.



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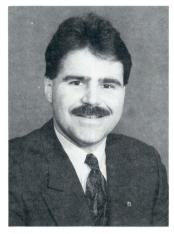


HENRY GRANT

PEOPLE ON THE MOVE







RICK ROCHETTI



KO ADACHI



NORMAN EVANGELISTA

Yoshi Suzuki and Rick Rochetti have exited Taito America to take up leadership posts at American Sammy. They'll open a Chicago branch of the firm, which apparently intends to get more active in coinop. Ko Adachi and Norman Evangelista have exited Sammy...The new Taito America prexy is George Mosely. He also retains his prior standing as the subsid's chairman of the board. The new Taito VP of coinop sales is Mr. Yoshi Nakanishi. He's been with Taito America since 1983, most recently as VP of consumer sales....Darl Davidson is back with Sega as director of customer services, after a stint with Data East. He'll take charge of all technical and parts support to dealers and support Howell Ivy's work in arcade operations



DARL DAVIDSON



The 18-year industry vet

BRIAN KOPF



STEVE ANDERSON

...Also at Sega, Brian
Kopf has been promoted to
coin-op Western regional
sales manager, from customer service chief. He'll
report to Sega's Ken
Anderson...Steve Anderson
is now the Music-Vend/Dunis
VP of vending sales for the
Pacific Northwest region.

has been with Music-Vend since 1988 and has served in some highly visible vending association posts.... Robert Chapman is now at Great American Billiards. where he'll develop a U.S. dealer network for all the firm's products. His previous post was at United Billiards, and he joins them after eight years in the trade....As reported elsewhere in this section. Cleveland Coin is now the home of several former Monroe staffers. By coincidence, several weeks before hiring these folks, CleCoin had bid a fond farewell to their former sales manager Doug Shipley. He's transferred to a ground-floor post at Sports Sciences (Twinsburgh, Ohio), a new factory

making golf simulators. Cle-

Coin execs wished Doug well.

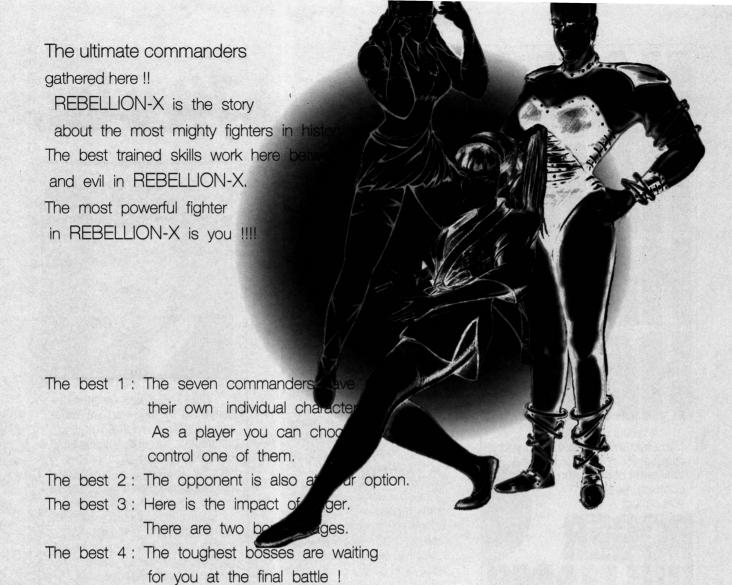


DOUG SHIPLEY

ATEI TO HAVE MORE INTERNATIONAL FLAVOR

The 1993 ATEI Show (held in London during the final days of January) will take on a more international flavor than ever. By October, overseas exhibitor bookings were up 40%. And, ATEI announced it will convene an international coin-op association summit to talk about counterfeits.

Hosting the meeting will be BACTA President Brian Meaden. Participants will include AAMA prexy Bill Rickett, JAMMA Chairman Hayao Nakayama and JAMMA honorary president Masaya Nakamura. The summit is slated for Thursday, Jan. 28.



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AHA On Your Mark...

by Marcus Webb

For many readers, the most important thing in RePlay is the monthly "Players Choice" game rating chart. We at the magazine have explained it so many times, that we tend to assume "everybody" knows how it works. Lately, however, some top factory people and very experienced operators and distributors have said they don't know how the chart is compiled. So, once again, here's the story.

At the beginning of each month, we mail a "ballot" to a large number of selected operators. This ballot lists all the video and pinball games currently on the market and/or still earning decently. After each game title is a series of numbers, one to ten. Respondents are told to circle the number which expresses the earnings power of the game. No dollar amount is associated with each number; instead it's purely subjective. Ten is superb, nine is great, eight is very good, and so on.

Then the ballots are mailed back to us. Our Debbie Anderson enters all the numbers into a computer, which does basic math to come up with an average rating (add up all ratings, then divide the total by the number of people who rated the game). That's how a game can get an 8.25 rating, even though there is no 8.25 on the ballot. The computer also figures out how many respondents rated the game, as compared to the number of returned ballots. This procedure gives us the distribution figure, which is expressed on the printed monthly chart as a percentage.

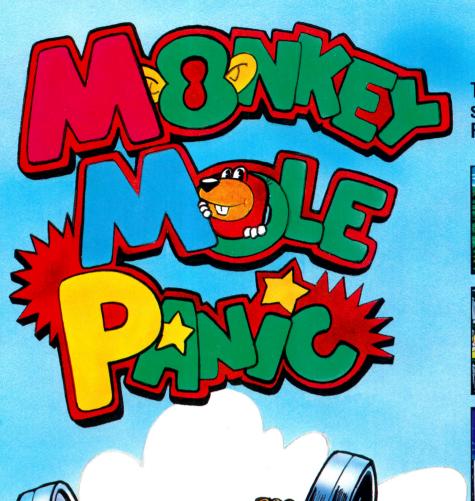
"How many people do you send ballots to?" is the most frequently asked question. We don't give out the number, but we can say this: the Gallup organization predicts the outcome of presidential elections by polling far less than 1% of the U.S. voting population. We poll a lot more than 1% of the U.S. operating industry.



"What kind of operators get the ballot?" It's a mix of arcade operators, plus large and small street operators...in rural, suburban and city areas...from all around the country. This mix is determined by our publisher Eddie Adlum, based on his "quarter century plus" experience in the industry. We keep most of the same respondents month after month, to give the poll consistency. However, some respondents are changed each month, so the responses don't get

"Why do some games start at Number One?" Because that's what the operators tell us. You may notice, it often works the same way on the New York Times Bestseller list. Don't assume that a game has to start below Number One and work its way up. That's just not true.

"Why does a game rate Number Two in January, Number Ten in February, disappear entirely from March to July, then come back at Number Eight in August?" Because the playing public is fickle. Cash box earnings vo-vo up and down, and our chart reflects this. In consumer vidgame magazines, their software sales charts are based on actual computerized point-of-purchase data across the USA. They report the same vo-vo. disappear-and-return patterns all the time. This is a fad business, after all. Like it or not. players are just unpredictable.



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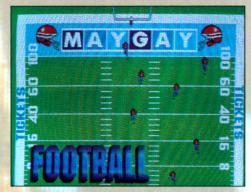
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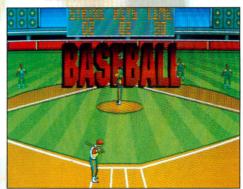
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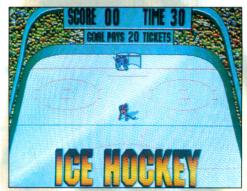
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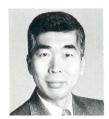




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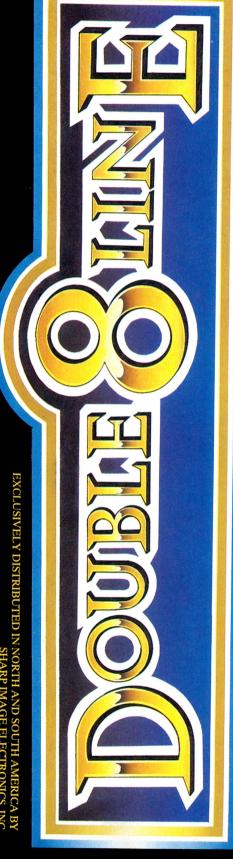


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FLIP-N-WIN: HOW POES IT WOR

7,000 and can be flipped out displays of the lar winner misses all redeem f

FACTORY RECOMMENDED COMMISSION STRUCTURE

nfidence to play more so he can bu

The factory has been testing FLIP-N-WIN in the field through a local Los Angeles game operator. After months of testing, we found the most profitable way of operating a FLIP-N-WIN redemption center is 25% for the location; 25% product costs; and 50% for the operator. This will keep locations and customers happy and be very profitable for you.

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- 2.) NEON LIGHT PACKAGE: Make your flash package look really hot by adding neon lights. Have you noticed how all the big arcades, movie theaters, restaurants, and retail stores now use neon everywhere? Well now Planet Earth offers this as a brand new concept for a coin operated machine. With this option your FLIP-N-WIN redemption center will come alive. Players will be drawn to the machine like a magnet. This option will pay for itself in a matter of weeks.

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5.) OPTIONAL ROTATING PLATTER DISK:

anything from candy, gum, peanuts, to capsules, eggs, etc.

This option takes the place of other coin collector bowls and targets. This option is amazing and incredible how appealing it is to all players. It might look like a game of chance, but really it's 100% skill. It's very challenging. The player goal is to flip a coin and land it on top of the disk in a specific area so the wiper will precisely wipe it off in one of the 20 holes. The player and spectators love it. It's exciting and fun to watch it work.





William B. Faith, the creator, is proud to bring you Flip-N-Win. After three years of elaborate R&D, market research, and field testing — It's here! An arcade redemption center, sized down and automated for street locations. Mr. Faith has also created a new company for the alobal distribution of his new line of products —Planet Earth Entertainment.



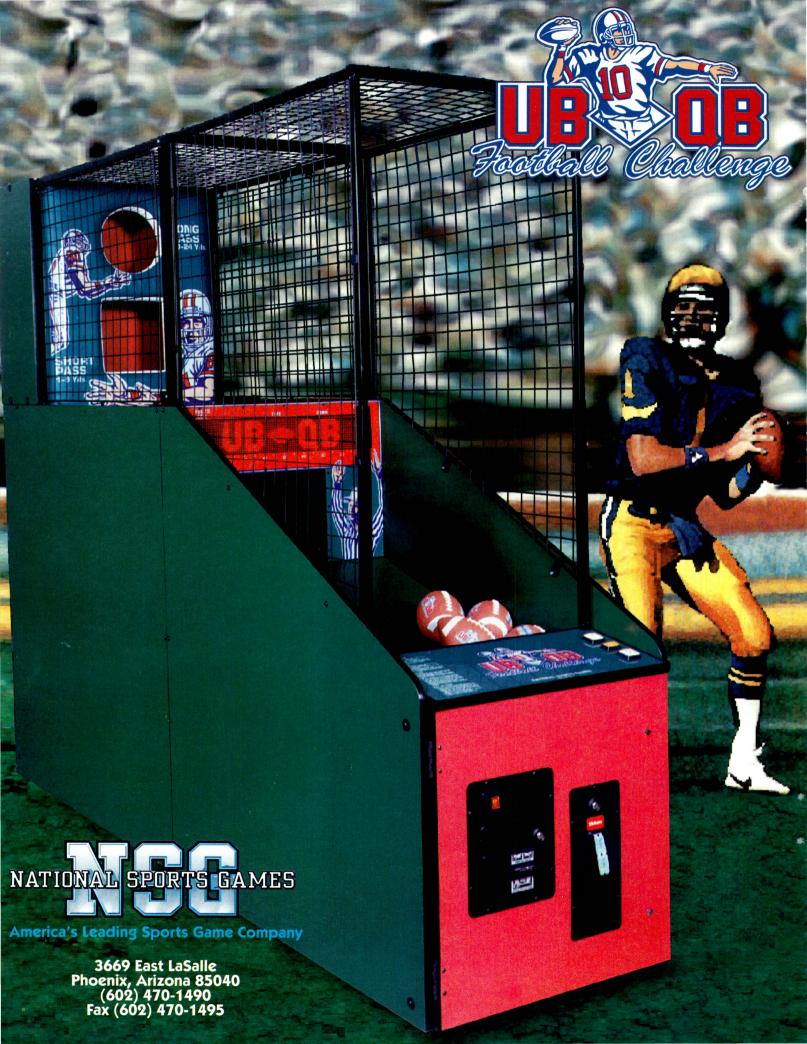
Our Product Support Department will get you running and provide you with all your needs from gumballs to video tapes. We have it all below wholesale prices. Your not locked in though, buy from us or whoever has the best deals.



Shown here: Base FLIP-N-WIN, ticket dispenser Flash package and neon package. A great fun, exciting, challenging skill game for those lucky places that already have a redemption center.

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(large non-video novelties & "midway" installations, which are often prize redemption attractions. Sports, golf games, etc. are found under separate headings)

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Lazer-Tron
Meltec
Namco-America
Sega Enterprises USA
U.S.A. Slide
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(non-video arcade games and redemptive games, sized for street locations as well as game centers)

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Bundra Games
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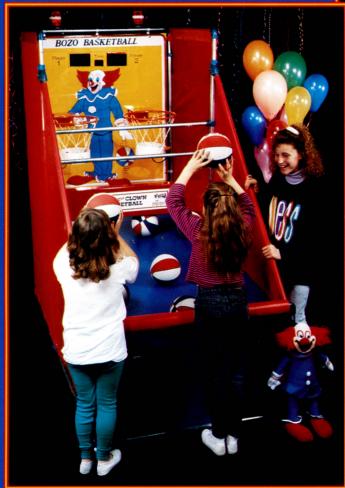
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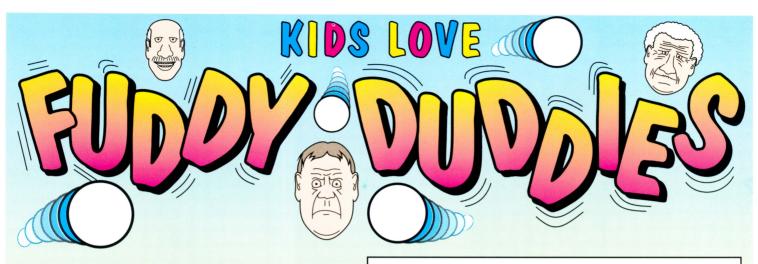
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Ben Mollema, Operations Mgr.
Michael R. Pszcola, Sales/Mkg.
Darlene Halback, Shipping/Receiving/Parts
[Crank 'N Roll "kid powered" railroadstyle locomotive on railroad tracks, remotecontrolled boats, cars and trucks; Splash
Guns coin-op water-pistol gallery; Fireball;
People Postcards personalized postcardmaking photo booth]

ALVIN G. & CO.

905 W. North Ave.
Melrose Park, IL 60160
708/345-9000
800/858-FLIP (3547)
fax: 708-345-2222
Alvin J. Gottlieb, President
Michael A. Gottlieb, Vice President
Jerry W. Armstrong, General Mgr.
Edward Schmidt, Field Service Mgr.
[pinball games]

AMAZING GAMES CORPORATION

2627 N.W. Nicolai
Portland, OR 97210
503/222-3103
fax: 503-222-1533
Joe Peck, President
[Powerkick soccer table in coin and noncoin models; Kit Interchange System of
universal video cabinets in 19" and 25"
versions; contract manufacturing]

AMERI CORPORATION

909 N.E. Loop 410 #300 San Antonio, TX 78209 210/349-1544 Ronald A. Siller, President Edmond H. Stevens, CFO [developer and producer of coin-operated arcade games]

AMERICAN ALCOHOL CHEK, INC.

P.O. Box 162604 Austin, TX 78716 512/459-3151 Micheal Brown, President [computerized, US-made, coin-op, selfservice talking alcohol breath analyzers]

AMERICAN LASER GAMES

4801 Lincoln Road N.E.
Albuquerque, NM 87109
505/880-1718
fax: 505-880-1557
Robert F. Grebe, President & CEO
James L. Bradfield, COO
Doyle Burnett, CFO
Stan Jarocki, Corporate Planning Advisor
Forrest Anderson, VP Engineering
[full motion "movie like" interactive
video games]

AMERICAN SAMMY CORPORATION

2421 205th St. #D-104
Torrance, CA 90501
310/320-7167
fax: 310-320-2597
Yoshi Suzuki, President
Rick Rochetti, Executive VP
Nick Ohyama, Director
David Peckels, Nat'l. Sales Director
David Hoffman, Dir. of Marketing
Richard Bell, Research & Development
Monica Turner, Controller
[video game kits and novelty games]

AMERICAN SIMULATORS, INC.

7370 N.W. 36th St. Airport Plaza #433 Miami, FL 33166 305/592-5932 fax: 305-592-6041 Bengt Antas, Chairman Linley Hughes, President Courtney King, V.P. Sales Zachary Katz, Representative [coin-op amusement equipment; interactive children's rides; egg vendors]

AMERICAN TECHNOS. INC.

19200 Stevens Creek Blvd. #120 Cupertino, CA 95014 408/996-1877 fax: 408-996-8736 K. Taki, CEO Ken Iwamoto, President Greg Rice, Vice President Aldo Donnaloia, Sales . Mike Uchida, Company Liaison [dedicated videos, conversion kits]

AMTECH TECHNOLOGY

One Executive Center Ocean, NJ 07712 908/918-0300 800/882-8002 fax: 908-918-0501 Merrill A. Braverman, President Mohamed Hanafy, Controller
Janet Zack, VP Marketing
Jorge Ferreira, Technical Services
Joan Lydia, Director of Design [coin-op kiddie rides and foot vibrators]

THE AMUSEMENT EQUIPMENT EXCHANGE

1203 — 5th Ave. Rock Island, IL 61201 309/788-0135 Tom Leon, President Bev Jones, Manager Brent Thorne, Parts Manager Mike Newcome, Buyer Jeff Berg, Sales
Rodger Cox, Sales
Marv Schrager, Secretary
[dealer of used and resolute ground novelties, arcade specialty games, coin-op kiddie rides, carnival rides, money machine, party rental equipment]

AMUSEMENT SERVICE

P.O. Box 19755, Station N Atlanta, GA 30325 404/351-0414 [coin-op video tape rental machine]

ANGLE MANUFACTURING CO., INC.

Orchard Lane P.O. Box 309 Tracy City, TN 37387 615/592-4400 800/347-4405 fax: 615-592-4410 Tim Batson, President David Grond, Sales [redemption and 8-line games; contract cabinet design & manufacturing; Angle Drawer System cabinets]

ANTIQUE APPARATUS

2335-208th St. Torrance, CA 90501 310/328-1306 fax: 310-328-3736 Glenn Streeter Jody Streeter
[hand-crafted reproductions of classic juke-boxes with 45 or CD player mechs; full line of classic and modern extension speakers; also see Rock-Ola listing]

APPLIED COMPUTER TECHNOLOGY, INC.

2603 S. Highland Dr. Las Vegas, NV 89109 702/737-8479 fax: 702-732-7447 Peter Filiberti, Exec. VP [Micro-computer software; R&D for amusement & gaming manufacturers; custom board sales]

ARACHNID, INC.

6421 Material Ave., Box 2901 Rockford, IL 61132-2901 815/654-0212 800/435-8319 fax: 815-654-0447 tax: 815-654-0447
telex: 27057601
William J. Ward Jr., President
Marcio Bonilla, VP of Sales
Darren Decatoire, Field Sales Rep
Robert Mills, Field Sales Rep
John Hassett, Field Sales Rep
Jim Beyer, Field Sales Rep
Brian Boyer, Field Sales Rep
Brian Boyer, Field Sales Rep
Sam Zammuto, VP of Marketing
Frank Murphy, National Sales Mgr.
Nancy McIntosh, Controller, CFO
Dave Schultz, Tournament Director
Barry Reithmeier, Advertising Manager
Jeanne Penney, BullShooter Editor
Fred Lychock, Chief Eng./Gaming
Debbie Lamont, Advertising Assistant
Candace Nelson, Parts/Access. Sales Mgr
Luanna Pierce, Parts/Accessories Sales
Susan Krenzien, VP Consumer Products
Kevin McNair, Dir. of Gaming Sales/Mktg.
Gene Harlan, Chief Engineer
[coin-op electronic-scoring dart games;
dart accessories vides lottery terminals] telex: 27057601 [coin-op electronic-scoring dart games; dart accessories, video lottery terminals]

ARISTOCRAT, INC.

750A So. Rock Blvd. Reno, NV 89502 702/856-7767 800/432-7767 fax: 702-856-5646 tax: 702-456-5646

S. Raymond Hibarger, VP Operations
Al Abert, Customer Service Mgr.
Jim Messer, Parts Manager
Joyce Morrissey, Controller
Santiago Sanjur, Dir. Latin/Amer. Sales
[manufacturers of video & electromichanical microprocessor controlled comicing cal microprocessor-controlled gaming devices for casinos, riverboats, lotteries1

ATARI GAMES CORP.

675 Sycamore Dr. P.O. Box 361110 Milpitas, CA 95035 408/434-3700 fax: 408-434-3776 Hideyuki Nakajima, President
Mike Taylor, VP Sales
Rich Moore, VP Engineering
Dennis Wood, Sr. VP, General Counsel
Bob Sheffield, Chief Financial Officer
Mary Fuilbara, Director of Marketing Mary Fujihara, Director of Marketing Linda Benzler, Product Manager Jerry Momoda, Product Manager Jim Newlander, Regional Sales Mgr. David Smith, European Sales Director Elaine Shirley, Regional Sales Mgr.
Holly Lamontagne, Customer Service Mgr.
[dedicated videos, conversion kits and redemption games]

ATLAS BILLIARDS

105 E. Main Plainville, CT 06062 203/747-3672 [heavy-duty, custom-built, antique-style non-coin commercial pool tables]

AUTOMATIC PRODUCTS CO.

75 W. Plato Blvd. St. Paul, MN 55107 612/224-4391 612/224-4391 800/523-8363 fax: 612-224-5559 Alan Suitor, Pres., Automatic Products John Gross, President, Gross-Given Hank Swalve, Service Manager [candy, snack and hot & cold drink vending machines]

AUTO PHOTO SYSTEMS. INC.

2722 Walnut Ave. Tustin, CA 92680 714/731-3121 fax:714-7331-4834 Peter Godfrey, President
Jim Henderson, VP Operations
Kathy Steude, VP Sales & Marketing [coin-op photo booths]

B&B MUSIC AND VIDEO

2225 St. Clair Ave. Cleveland, OH 44114 216/781-1090 fax: 216-781-3331 Evan Brown, CEO Greg Brown [coin-op scale with lucky number, grip tester]

BALLY GAMING, INC.

6601 S. Bermuda Rd. Las Vegas, NV 89119 702/896-7700 fax: 702-896-7770 tax: 702-896-7770
Alan Maiss, President
Ray Heidel, VP Engineering
Tom Nieman, VP Marketing
Jib Phelan, Dir. VLT Sales Development
Mike Wright, Dir. Distribution
Mike Smith, Dir. Manufacturing
Keko Mottes, Int'l. Sales
Jack Deremer, GM Indian Gaming Sales Jack Deremer, GM Indian Gaming Sales Doug Sanderson, Dir. Dom. Casino Sales Bill Smith, Mgr. Compliance 222 Silver St. Elko, NV 89801 702/738-3411 fax: 702-738-9261 Tom Jenkins, Gen. Sales Mgr. 300 N. Tennessee Ave. Atlantic City, NJ 08401 609/344-7744 fax: 609/345-7384 Dick Miller, Sales Mgr.

[video lottery terminals, video card games]

BALLY GAMING CANADA

52 Robindale Rd. Winnepeg, Manitoba Canada R3R 1G7 204/896-3503 fax: 204-896-3546 Hugh Enns, Managing Director 205 Champlain St. Dieppe, N.B. Canada E1A 1N9 506/859-1611 Danny LeBlanc [video lottery terminals, video card games]

BAY-TEK, INC.

1077 East Glenbrook Dr. Polaski, WI 54162 414/822-3951 fax: 414-822-8936 Larry Treankler, President
Lori Treankler, VP Sales/Marketing
Carl Treankler, VP Manufacturing
Dean DeKeyser, Service
[makers of Rolldown, a redemption skill game plus Clown Rolldown, Fielder's Choice, Pizza Roll and "new" Rock 'N Roll 4.]

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21 Cherokee Dr., P.O. Box 910 St. Peters, MO 63376 314/441-6150 fax: 314-441-3542 Kim Sutton, President [coin-operated shoe polisher]

R.H. BELAM COMPANY, INC.

Nassau Plaza
One Fulton Ave.
Hempstead, NY 11550
516/292-2670
fax: 516-486-0957
Marc Haim, President
Victor Haim, Senior VP
Jackie Bates, Controller
Randy Boreman, Service Manager
Henry Coletti, Parts Manager
Bobby Samuel, Credit Manager
Howie Goldman, Operations Manager
[exclusive importer & distributor for Belita kiddie rides, World Sport Foosball, cabinets, coin counters & sorters]

BELGIAN AMUSEMENT CO.

Lange Leemstraat 187
2000 Antwerp
Belgium
323-239-3079
fax: 323-230-7865
Henry Grant
Sal Groenteman
[European specialists in Bowlingo and gaming machine distribution]

BERNING SCALE SERVICE

P.O. Box 41414 Chicago, IL 60641-0414 708/587-1839 Bill Berning [coin-op horoscope and fortune scales; parts]

BETSON ENTERPRISES

303 Paterson Plank Rd.
Carlstadt, NJ 07072
201/438-1300
800/524-2343
fax: 201-438-4837
Neal Rosenberg, Sales
Bill Seibert, Service Mgr.
[complete line of redemption equipment including Big Choice and Action Claw deluxe cranes, Crompton pushers, Skee Toss BC and more; also ICAT's Mad Dog McCree & Who Shot Johnny Rock laser games]

BETSTAR LTD.

303 Paterson Plank Rd.
Carlstadt, NJ 07072-2307
201/438-1770
800/864-7670
fax: 201-935-4999
Peter H. Betti, Executive Director
Bernd H. Donalies, Executive Director
Andrea M. Schatz, Director Adm./Marketing
Bill Treger, Dir. Governmental Affairs
Dave Tucker, Dir. Technical Services
[video lottery terminals, gaming equipment]

BIG CITY AMUSEMENT

1403 21st Ave. So.
Great Falls, MT 59405
406/452-7582
Linda Leitheiser, Owner
Rolland Leitheiser, Owner
Dennis Tinker, Manager
[poker, video card games, bingo & keno
kits licensed for Montana]

BIG TEN ELECTRONICS

824 2nd. St. South Great Falls, MT 59405 406/452-7361 800/735-3977 fax: 406-454-0751 Vincent D. Kyle, President Matthew Robinson, VP & General Counsel [video card games]

BLITZ SYSTEM, INC.

290, rue Heriot
Drummondville, Quebec
Canada J2B 1A7
819/474-6763
800/567-4263
fax: 819-474-4747
Gerald Duhamel, President
Genevieve Hincq, Sales Europe
Michel Laverdure, Sales USA
[manufacturer of *Blitz* all metal countertop
cabinets with 7', 9' or 13' monitor;
games such as *Mega Double, Mega Strip*and new fruit game with digitized pictures;
"Multigrip' interface conversion kits]

THE BOARD MARKET

4700 N.W. 7th St. #478 Miami, FL 33126 305/447-8708 800/800-3903 fax: 305-541-4090 Carlos Guerra [Kung Fu Poker amusement game]

BOB'S SPACE RACERS, INC.

427 15th St.
Daytona Beach, FL 32117
904/677-0761
fax: 904-677-0794
Bob Cassata, Owner/CEO
Jack Mendes, President
Ted Sloan, Sales Manager
Michael Lane, Chief Financial Officer
[redemption games and redemption
centers for family fun centers and arcades.
Group games for parks and midways]

BONANZA ENTERPRISES LTD.

Bonanza Bldg. 7-18, 3-Chome, Shin-Yamashita-Cho, Naka-ku Port P.O. Box 111 Yokohama, Japan 45-623-5711 fax: 45-651-6242 telex: 78147901 Kay A. Chiba, President Clarence Cheng, Vice President [video & electromechanical amusement card games imported exclusively for the U.S. by Arjay]

BRADY DISTRIBUTING CO.

4308 Wilmont Rd.
Charlotte, NC 28208
704/357-6284
fax: 704-357-1243
Jon Brady, President
Blair Norris, Vice President
Tom Keil, Vice President
Jim Frye, VP Marketing
[Rene Pierre soccer tables]

BROMLEY, INC.

3231 W. Victoria St. Chicago, IL 60659 312/267-6030 fax: 312-509-9508 Lauran Bromley, President Joe Bundra, Sales, East of Miss. (phone: 708/438-3834) (fax: 708-438-5254) Leprechaun, West of Miss. (phone: 206/869-6400) (fax: 206-869-6401) [redemption equipment]

BUNDRA GAMES, INC.

1081 Country Club Rd. Plaza Level Lake Zurich, IL 60047 708/540-6400 fax: 708-540-6404 Frank Bundra Jim Gall Marsha Gall [video, redemption & novelty games]

C&G MARKETING & MANUFACTURING, INC.

3771/2 B West Valley Circle Grand Junction, CO 81503 303/241-9206 Gacia G. Saenz, President E. C. York, Vice President [condom vending machines (including private label condoms), drink and snack machines]

JOHN W. CALER SPECIALTY SLOTS

7506 Clybourn
Sun Valley, CA 91352
818/504-0740
213/877-1664
fax: 818-504-9965
[manufactures & services slot machines, parts available; fiberglass, themed figures for slots and token machines]

CAPCOM USA, INC.

3303 Scott Blvd.
Santa Clara, CA 95054
408/727-0400
telex: 62916740
fax: 408-496-5720
Kenzo Tsujimoto, Chairman
George Nakayama, President
Jeff Walker, VP Sales/Marketing
Jolly Backer, National Sales Manager
Jim Vanderhoof, Center Regional Rep.
Ron Malinowski, Eastern Regional Rep.
Dennis Sable, Special Projects Mgr.
Larry Wood, Production Mgr.
[uprights and video kits, Bowlingo,
redemption and photo booth]

CAROUSEL INTERNATIONAL CORP.

P.O. Box 307 Eldon, MO 65026 314/392-7122 800/325-3353 fax:314-392-7125 N. Earl Veatch Jr., President Brad Veatch, Vice President Ken Schaeffer, Director of Sales Steve Veatch, Marketing [kiddie rides]

CATALINA GAMES

7046 Sophia Ave.
Van Nuys, CA 91406
818/904-0975
fax: 818-904-3448
Richard Rock, President
Sam Franklin, Vice President
[video game development & manufacturing]

CAVALIER CORP.

10th & Central Ave. Chattanooga, TN 37403 615/267-6671 fax: 615-267-5099 Larry Hawser, Sales [soft drink and carton-merchandiser vending machines]

Rock N' Bowl Earnings?

PLAY METER agazine

QUIPMENT POLL REDEMPTION- NOVELTY

(SELECTED MONTHLY RANKINGS)

#1. Rock N' Bowl (BROMLEY) - Sept. 1992

#2. Rock N' Bowl (BROMLEY)- Aug. 1992

#2. Rock N' Bowl (BROMLEY)- June 1992

#1. Rock N' Bowl (BROMLEY)- April 1992

#2. Rock N' Bowl (BROMLEY)- Mar. 1992

#1. Rock N' Bowl (BROMLEY)- Nov. 1991

#3. Rock N' Bowl (BROMLEY) - Sept., 1991

#3. Rock N' Bowl (BROMLEY) - Aug. 1991

#3. Rock N' Bowl (BROMLEY)- May. 1991

#2. Rock N' Bowl (BROMLEY) - Feb. 1991

#3. Rock N' Bowl (BROMLEY) - Jan. 1991

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Maureen Jacolucci, Sales & Marketing Mgr. [credit card, charge-a-call special service

phones; parts for paystations]

CHEROKEE COIN DISTRIBUTING

5515 Settingdown Rd. Cumming, GA 30130 404/889-8000 800/533-7083 fax: 404-887-7777 [makers of redemption games]

CLASSIC PLAYER PIANO CORP.

Quaker Drive Seneca, PA 16346 814/676-6683 fax: 814-676-9340 Sue Keefer, Vice President
[coin-op traditional roll-style player pianos]

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601 Prospect St. Lakewood, NJ 08701 908/905-6662 fax: 908-905-6815 Leonard Dean, President Robert Keelyn, Sales Joseph Tunney, Sales Sal Mirando [manufacturer of Pop-A-Ball, Pop-A-Tac-Toe, Pop-A-Slot, Robo Bop, Bank Roll skill, redemption and novelty games]

COFUSA ENTERPRISES, INC.

649 Anita St. #A4 Chula Vista, CA 91911 619/424-9460 800/442-5766 fax:619-424-7562 Pablo Funtanet, President Alfanso Alcaraz, 4D Engineer Pedro Mendoza, General Manager [robotic games, Kola-Kron robotic soda dispenser

COIN ACCEPTORS, INC.

300 Hunter Ave. St. Louis, MO 63124 314/725-0100 800/325-2646 fax: 314-725-1243 fax: 314-725-1243
Jim Douglass, VP of Marketing
Ken Hoffman, Amusement Div. Mgr.
Ron Manne, Vending Div. Mgr.
[wall-mount can drink machine, coin-actuated access doors for game cabinets, coin acceptors for U.S. and international currency]

COIN CONCEPTS, INC.

COIN CONCEPTS, INC.

16 Edgeboro Rd. Unit 5
East Brunswick, NJ 08816
908/390-9009
800/462-COIN
fax: 908-390-3373
Arthur H. Warner, President
Gary Warner, VP Sales
Jeff Lankiewicz, VP Operations
Stacey Martin, Sales Representative
Bob Schneider, Service Manager
Dan Zych, Parts Manager
Idesigner, manufacturer and distribut [designer, manufacturer and distributors of coin-operated skill, redemption and novelty games]

COIN-IT CO.

6135 N.W. 167th St. #E-21 Miami Lakes, FL 33015 305-823-9770 fax: 305-823-9797

Joel Hochberg, President Scott Hochberg, Vice President [kit sales; software licensors/suppliers for consumer & coin-op product]

COINTEK (USA) CORPORATION

216 Rt. 206 South #17 Hillsborough (Somerville), NJ 08876 908/281-0616 fax: 908-281-0316 Steven Law, General Manager [manufacturers of video poker]

COMMUNIDYNE, INC.

636 Anthony Trail Northbrook, IL 60062 708/498-2444 fax: 708-498-6369 Roger Gerber, President
Joanne Winter, Office Manager
[coin-operated alcohol breath analyzers, hearing & vision screening machines]

CONTINENTAL MFG.

611-23 S. Holt St. Montgomery, AL 36108 205/265-9738 fax: 205-265-9511 H. Jack Windsor, Owner Bernie Gomez, Manager [coin-op & home pool tables, billiard supplies and video cabinets

CORNER POCKET BILLIARD SUPPLY

2113 Grand Billings, MT 59102 406/259-4898 800/932-2338 Larry Hill, President [coin-op and home pool tables]

CORTESI R&D. INC.

2229 Lakeside Dr. Bannockburn, IL 60015 708/735-8110 fax: 708-735-8109 Gary Glatz, CEO [manufacturers of Bauchaa! game table]

DAEMCO FUNRIDERS

1803 Tarrant Lane #100 Colleyville, TX 76034 817/481-3273 800/779-0656 fax: 817-488-1493 Brian Swanson, President Mark Swanson, Vice President [manufacturer of coin-operated kiddie rides]

DATA EAST, INC.

1850 Little Orchard St. San Jose, CA 95125 408/286-7080 telex: 172163 fax: 408-286-0842
T. Fukuda, President
Shinichi Ikawa, VP/General Mgr.
Paul Jacobs, VP Sales/Marketing
Gary Stern, General Mgr., Pinball
Hideo Fukuda, VP Liaison Officer
Peter Gustafson, Midwest Reg. Sales Mgr.
Drew Maniscalco, Eastern Reg. Sales Mgr.
Kristin Montgomery, Western Reg.
Sales Mgr./Mktg. Mgr.
Holly Mathis, Executive VP, Finance
Steve Novak, Field Service Mgr.
Lydia Kanuk, Customer Service Mgr.
Imanufacturers of video games, pinball fax: 408-286-0842 [manufacturers of video games, pinball machines & redemption equipment]

DATA EAST PINBALL

1990 Janice Ave. Melrose Park, IL 60160 708/345-7700 800-542-5377 (service only) fax: 708-345-7718 fax: 708-345-7718
Gary Stern, Exec. VP & Gen. Mgr.
Paul Jacobs, VP Sales, Data East USA
Shelley Sax, Office Manager (JOAT)
Michael O'Donell, VP/Controller
Joe Kaminkow, VP Design
Wes Moore, VP Operations
Jim Ross, VP Purchasing
Peter Gustafson, Midwest Reg. Sales
Kristin Montgomery, Western Reg. Sales
Drew Maniscalco, Eastern Reg. Sales
Arnie Aarstad, Field Service Mgr.
Jim Gorman, Intl. Field Service Mgr.
Ed Cebula, Dir. Engineering
[pinball games] [pinball games]

DESIGN PLUS INDUSTRIES

737 E. Marietta Ave. Peoria Heights, IL 61614 309/682-9359 fax: 309-682-9394 Michael Seibert, President
Kathy Bowles, Operations Manager
[manufacturers of *Bozo*, single and double hoop basketball games; Quick-Shot single, double hoop and four-player mini basketball games]

DIGITAL DISC AMERICA, INC.

5617 Bus. 50 West Jefferson City, MO 65109 314/893-8497 fax: 314-893-3601 Talih Ozturk Mark Loethen David Loethen Rich Grant, Sales Gerald Moore, Sales
Gerald Moore, Sales
Shuja Haque, Eng. & Cabinet Design
Bob Brandt, Tech. Service
Dave Fugate, Customer Service
John Swillum, Parts Department
[manufacturer of conversion CD kits for
vinyl jukeboxes; dedicated jukeboxes and
wallboxes.]

DIXIE NARCO, INC.

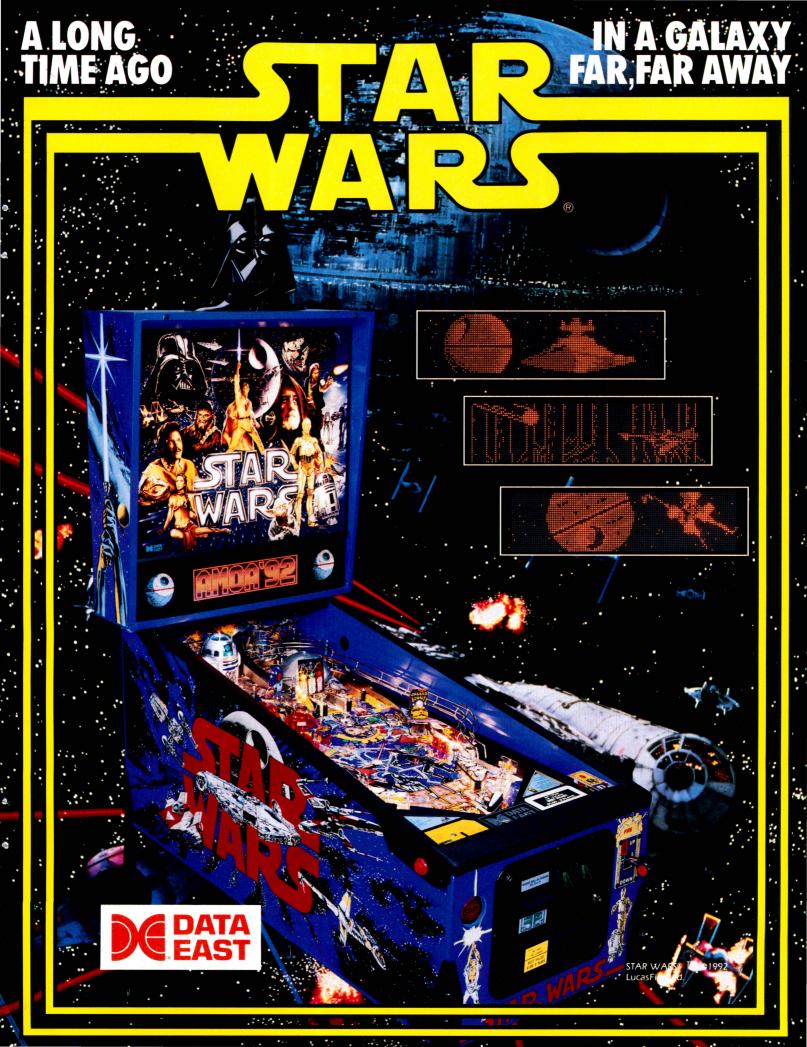
Dixie Narco Blvd. Williston, SC 29853 803/266-5000 fax: 803-266-5150 (sales) Gerald Kamman, CEO [cold-drink vending machines]

DOBCO ENTERPRISES. LTD.

54 Bramsteele Rd. #25 Brampton, Ontario Canada L6W 3M6 416/451-2697 fax: 416-455-9519 Steve Dobson, President [manufacturer of coin-operated skill games including ticket systems for redemption]

DOYLE INTERNATIONAL

(Div. of Doyle & Associates, Inc.) P.O. Drawer 49467 Sarasota, FL 34230-6467 Sarasota, FL 34230-6467 813/366-3735 800/237-GAME fax: 813-366-5197 M. "Skip" Doyle, President Sondra K. Doyle, Exec. VP Chris T. Williams, Sales Manager [coin-operated, sports-themed redemption games including basketball, baseball and football, pitching & batting games; children's games]





MANIIFACTIIRERS

DREW'S

P.O. Box 632 Fairforest, SC 29336 803/574-0162 telex: 510-601-2480 fax: 803-574-7680 Hugh Andrews, President Tim Caldwell, VP/Dir. of Amuse. Sales Phillip Caldwell, VP Operations Steve Pickel, Dir. Vending & Dist. Sales Chuck Howell, Production Mgr.
[video card games, 8 lines, skill cranes and change machines

DYNAMO CORPORATION

2525 Handley-Ederville Rd. Richland Hills, TX 76118 817/284-0114 800/527-6054 fax: 817-284-7606 Bill Rickett, President H.L. Coats, Executive VP Mark Struhs, VP Sales & Marketing Damon Paramore, Regional Sales Mgr. Chris Brady, Regional Sales Manager Mark Robbins, Mktg. Consultant [pool, soccer, air hockey and shuffleboard tables; universal video game cabinetry/ hardware]

EDEN WHOLESALE DIST.

5800 Transit Rd. DePew, NY 14043 716/681-2111 fax: 716-681-7412 Tracy Schwenk, Engineer/Service [desk-top payphones]

8 POCKET RIGHT ANGLE BILLIARDS

4780 Old 45 Conoree, WI 54519 715/547-6262 fax: 715-547-6262 Kim Maillette, Marketing/Sales Jim Maillette, Manufacturer Mike Maillette, Manufacturer [manufacturer of 8 Pocket Right Angle billiards and Spitfire 6 Pocket]

ELCOTEL, INC.

6428 Parkland Dr. Sarasota, FL 34243 813/758-0389 800/ELCOTEL (352-6835) fax: 813-755-1085 Hugh Durden, Sales Manager [coin-operated "smart" payphones]

ELECTRO GAMES INDUSTRIES. INC.

1361 S. Smith Blvd. Thetford Mines, Quebec Canada G6G 6K8 418/338-5131 800/463-6311 fax: 418-338-1500 Luc Marcoux, President Jean-Pierre Bedrossian, VP/Sales & Mktg. [Shuffle Ball mini shuffle alley, poker machines in complete and PC board forms]

ERNEST TELECOM. INC.

6475 Jimmy Carter Blvd. #300 Norcross, GA 30071 404/448-7788 800/456-8353 fax: 404-448-5482

Joe Ernest, President [retrofit kits and coin & coin/credit card phones in GTE or Western Electric cases]

EUROLINK

7349 Coldwater Cyn. #10 No. Hollywood, CA 91605 818/982-4343 fax: 818-982-4423 Alex Hughson, President [coin-op Penny Presser machine in oak cabinet1

EXIDY, INC.

2688-C Middelfield Rd. Redwood City, CA 94063 415/364-5201 415/364-5201 fax: 415-364-5286 H.R. "Pete" Kauffman, Pres./Chairman Virginia Kauffman, VP Marketing Jeff Kauffman, VP Operations Robert Baker, Dir. Marketing [video, arcade and redemption games]

EXIT ENTERTAINMENT

4500 W. Dickens 4500 W. Dickens Chicago, IL 60639 312/292-4499 fax: 312-276-9752 Ed Pellegrini, Vice President 312/276-5005 Linda Hughes, Director of Marketing [video & novelty games; music; manufacturers and producers of Bozo's Grand Prize Game & Pot of Gold



FABTEK

8434 — 154th Ave. NE Redmond, WA 98052 206/881-0900 fax: 206-881-6503 Frank Ballouz, President Jeanne Ballouz, VP Stephen Ward, Sales Mgr. Tamsen Galloway, Office Mgr. Mark Gavett, Service Manager 612/645-9077 [amusement, video & redemption games]

FALGAS USA, INC.

1559 N.W. 79th Ave. Miami, FL 33126 305/471-0476/77 800/772-3912 fax: 305-471-0381 Joaquin Falgas, President Juan Vazquez Clara Fernandez [kiddie rides, amusement equipment and custom made items]

FLATTO MFG. CO.

P.O. Box 2044 Miami Beach, FL 33140 305/673-0771 Henry Denton, Sales Manager E.W. Flatto, President [postage stamp vending machines; stamp folders]

FLOATING FLOWERS

12615 Steele Creek Rd. Charlotte, NC 28273 704/588-4358 800/777-7128 fax: 704-588-5938 Dave Reinken, General Manager Ray Flynn, Supervisor/Cust. Service [helium balloon vending machine and gum, candy, toy, bulk vending machines]

FORD GUM & MACHINE

Hoag & Newton Aves. Akron, NY 14001 716/542-4561 fax: 716-542-4610 George Stege, Vice President [gumball vender]

FULL SWING GOLF

12315 Oak Knoll Rd. Poway, CA 92117 619/486-4343 800/798-9094 Floyd Arnold, President
Carl Bair, Marketing General Mgr.
Scott Werbelown, Selen Rep. Paul Richardson, Sales Rep. [indoor golf simulator]

FUN INDUSTRIES

(a division of Johnston Products) 627 15th Ave. East Moline, IL 61244 309/755-5021 800-747-1144 Bud Johnston, President
Mel LaForce, Vice President
[mechanical gun games such as Big Top
and Silver Dollar Saloon which dispenses
a candy prize; Kick 'N Catch candy, gum, superball, toy capsule skill game]

G-TEL ENTERPRISES, INC.

17423 Shatnerwood Dr. Houston, TX 77095 713/550-5592 fax: 713-550-1028 Paula A. Goff, President Walter F. Goff, Dir. Sales [counter-top and wall-mount payphones]

Gamco international, inc.

2153 — 10th St. Sarasota, FL 34237 813/366-1133 800/642-7263 fax: 813-366-1134 Ronald H. Yaffe, President
Emily K. Simpson, VP Marketing & Sales
Chris Cotter, Electronic Engineer
Eddie Nelson, Mechanical Engineer
Sam Everts, Plant Manager [novelty games, specializing in all types of redemption equipment that dispenses either prizes, tokens or tickets]

GAMES OF NEVADA

GAMES OF NEVADA
2575 So. Highland Dr.
Las Vegas, NV 89109
702/732-1414
fax: 702-732-1521
Michael Wichinsky, Owner
Glenn Wichinsky, Consultant
Mark C. Albers, Asst. General Mgr.
B.J. Overeem, Production Supervisor
Don Hesskamp, Project Engineer
Kelly Becraft, Administration
felectronic and electromechanical [electronic and electromechanical gaming machines]

GAMES OF TENNESSEE

1220 W. Jackson Shelbyville, TN 37160 615/684-0100 615/684-0100 800/456-6882 fax: 615-685-0144 Leslie Warren, President/CEO Leigh Ann Brady, Secretary/Tres. Leanna Clanton, Parts/Service Dir. Dennis Johnson, Operations Mgr. [all types of coin-op equipment, including pokers, 8-liners, pushers, kids cartoon booth, and used coin-op equipment]

GIANT GUMBALL MACHINE CO.

200 Meyers Rd. Grand Prairie, TX 75050 214/262-2234 800/634-2855 fax: 214-262-3167 Dan Clemson, President Bob Rogers, Nat'l. Sales Mgr. [vending machines and products]

GLOBAL BILLIARD MFG. CO., INC.

1263 West 132nd St. Gardena, CA 90247-1595 310/327-0562 fax: 310-327-3816 Torben Gramstrup, President [coin-op pool tables in both modern and antique styling; commercial tables plus a full line of home tables]

GOLD COAST DIST.

20102 Progress Dr. Strongsville, OH 44136 216/572-5225 Ed Griffiths, President
Ed Griffiths, President
Ed Griffiths Jr., Vice President
Sonny Hesketh, Service Mgr.
[Stars and Stripes big ball bowler]

GOLD MEDAL PRODUCTS CO.

2001 Dalton Ave. Cincinnati, OH 45214-2089 513/381-1313 800/543-0862 toli free fax: 800-542-1496
Dan Kroeger, President
John Evans Jr., National Sales Mgr.
Ed Tschan, VP Manufacturing [full line of concession/snack bar equipment and all related supplies, coin-op soap vendors]

GOLDEN AGE JUKEBOX CO.

5285 Kazuko Ct. #B Moorpark, CA 93021 805/523-1044 800/486-5853 fax: 805-523-8921 Mario Lombardo, President Gordon Dickson, Sales Chuck Overcleef, Service [vintage-style jukeboxes]

GOLDEN YEARS AMUSEMENTS

P.O. Box 1306 Castroville, CA 95012 408/384-5800 fax: 408-633-5494 Bill Valuch, Larry Rose, Carolyn Rose, [novelty amusement machines]

GOLFORE LIMITED

6108-80 St. 6108-80 St.
Edmonton, Alberta
Canada T6E 4Y7
403/468-0001
fax: 403-469-1044
Randy Brandstrom, President
Abe Pauls, Vice President
Rom Nicholson, Chairman [manufacturers of portable coin-op electronic golf driving ranges]

GRAND PRODUCTS, INC.

425 Meyer Rd. Bensenville, IL 60106 708/766-8282 fax: 708-766-6688 tax: 708-766-6688
David J. Marofske Sr., President
Terry Sullivan, VP Manufacturing
David Marofske Jr., VP Administration
John Jaron, Dir., Electrical Engineering
George Gomez, Dir. Mechanical Engineering
Brian Osowski, Dir. Material Control [coin-operated video and novelty games; video cabinets; cable harnesses contract manufacturing services

GRAYHOUND ELECTRONICS, INC.

Rt. 37 & Germania Station Rd. P.O. Box 1697 Toms River, NJ 08754 908/341-5200 800/222-0491 800/222-0491
fax: 908-341-6560
Thomas Ricci, Chairman
Thomas Carey, President
Ken Holland, Vice President
Dan Dinnebeil, VP Sales
Pete Coulas, Sales Mgr.
Bill Dughi, Purchasing Agent
Jim Applegate, R&D Engineer
John Pecci, Tech. Supervisor
[upright & countertop video card games & 8 line games: complete conversion kits; a line games; complete conversion kits; High Roller bartop game; skill cranes; basketball skill games; Dyna's exclusive distributor for Cherry Master '92, El Dorado and Dynasty PCBs; pool tables; electronic card dispensers; lottery dispensing units; amusement game supplies; technical support services]

Doyle

REDEMPTION GAMES

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CHILDREN'S ARCADE/FAMILY FUN CENTERS

COIN OPERATED



JACK AND JILL CHILDREN'S RACE GAME

LI'L HOOP SHOT

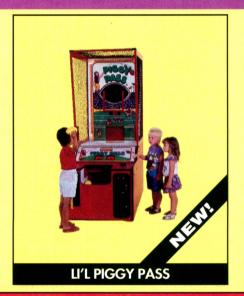
1 & 2 PLAYER BASKETBALL

LI'L RAZZLE DAZZLE CHILDREN'S MOVING HOOP

LI'L PANDA PITCH CHILDREN'S BALL TOSS

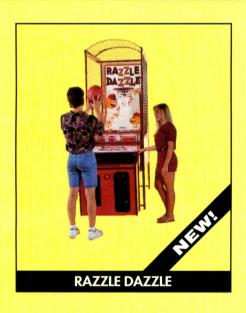
LI'L DUMP THE UMP

LI'L PIGGY PASS
CHILDREN'S MOVING GOALPOST



ARCADE/SPORTS BAR/FAMILY FUN CENTERS

COIN OPERATED



RAZZLE DAZZLE

MOVING HOOP BASKETBALL

HOOP SHOT

THE "ORIGINAL" BASKETBALL

FASTBREAK

SPORTS BAR BASKETBALL GAME

DUMP THE UMP

KNOCK OVER UMPIRE

BULLPEN

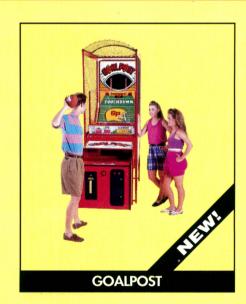
BASEBALL SPEED & ACCURACY

BATTER UP

POLYBALL BATTING

GOALPOST

MOVING GOAL POST FOOTBALL TOSS





A Division of Doyle & Associates, Inc. • Sarasota, FL

Sports & Novelty Skill Games

GREAT AMERICAN BILLIARDS

24 Stafford Ct. Cranston, RI 02920 401/463-5587 800/831-2011 fax: 401-463-6673 David Celani, President Robert Chapman, Reg. Sales Mgr. [coin-operated pool tables; giant gumball machine]

HIGH BALL, INC.

4910 W. Linebaugh Ave. Tampa, FL 33624 813/962-4012 **David Norton** [target bowling alleys & other novelty games]

HOSPITAL SPECIALTY

7501 Carnegie Ave. Cleveland, OH 44103 216/361-1230 800/321-9832 fax: 216-361-0829 Mort Reitman, President William Hemann, Vice President
William Kanther, Vice President
Beth Smylie Richman, Vice President [Health Gards condom vendor and condom 'cigarette vendor-paks'; also Lifestyle condoms and vendors]

I.G.T.

(International Game Technology) 1085 Palms Airport Dr. Las Vegas, NV 89119 702/896-8700 fax: 702-361-3580 Dean McClain, Vice President

I.G.T., CANADA 2000 Bankers Hall 855 2nd St. S.W. Calgary, Alberta Canada T2P 4J8 403/264-8787 fax: 403-261-2029 contact: Ron Robinson [Players Choice video lottery terminals]

IMAGINATION LEISURE

251 Dixon Ave. Amityville, NY 11701 516/842-4242 fax: 516-842-0532 Richard Simon, President Richard McGrath, Sales Manager Jim Fish, Customer Service Manager [SST air cushion hockey games (in full-size and new Lite models), Super-Bowl big ball bowler, pool table parts for U.S. Billiards and Kaye pool tables, *Top Scorer* overhead scorer unit for all *SST* air cushion hockey games]

IMI CORNELIUS, INC.

One Cornelius Pl., Hwy. 10 West Anoka, MN 55303 612/421-6120 fax: 612-422-3255 Neil Beaumont, President [beverage dispensing equipment]

IMPERIAL INTERNATIONAL

(a division of H. Betti Industries) 1270 Valley Brook Ave. Lyndhurst, NJ 07071 201/507-0936 800/526-6261 fax: 201-507-9181

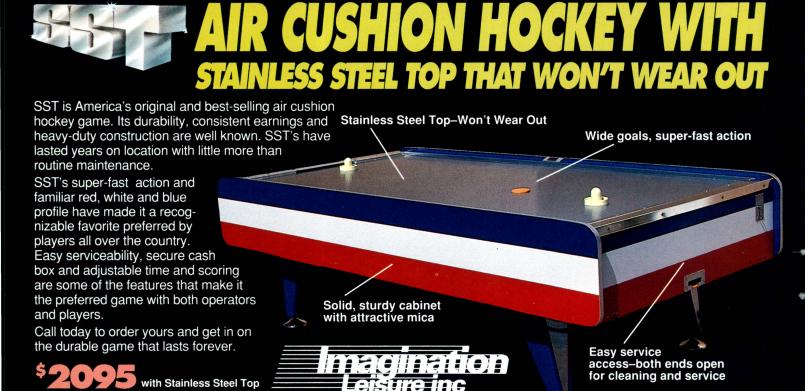
Michael DiMotta, President Paul Cardea, Operations Manager Mike Cetinich, East Coast Sales Mgr. Linda Kanaby, Sales Jeanie Brandt, Sales Bob Lapinski, Sales Steve Russel, Sales Joe Migueles, Export Manager Jorge Montalvo, Assistant Export Mgr. Carlos Molina, Export Sales
[Premier soccer table; billiard and coin machine parts and supplies (power supplies, buttons, etc.)]

IMPERIAL INTERNATIONAL

(a division of H. Betti Industries) 5116 Azuza Canyon Rd. Irwindale, CA 91706 818/962-1024 800/423-2753 fax: 818-962-1311 Mike Bathalter, West Coast Sales Mgr. Paul Paterson, Sales Kevin Cardea, Sales Melody Ogburn, Sales [Premier soccer table; billiard and coin machine parts and supplies (power supplies, buttons, etc.)]

IMPERIAL INVESTMENT, INC.

3704 Klondike Ln. Louisville, KY 40218 502/456-1600 Bill Meador, President Jeff Schwaetz, Vice President E.D. Schwartz, Vice President George Boone, Service Manager [makers of small novelty games such as Speed Zone reaction-testing game; Money Memory countertop color-sequence memory game]



with optional mica top

251 Dixon Avenue, Amityville, NY 11701

Tel: (516) 842-4242 Fax: (516) 842-0532

IMPULSE AMUSEMENTS

10648 Stagg St. Sun Valley, CA 91352 818/767-4258 (phone/fax) James Plescia, Owner [coin-op digital weight scales, talking love meters, gypsy fortune tellers]

INNOVATIVE CONCEPTS IN ENTERTAINMENT (ICE)

1501 Kensington
Buffalo, NY 14215
716/833-0481
800/342-3433
fax: 716-833-1342
Ralph Coppola, President
Jack Willert, Executive VP
Greg Kania, Sales
Gene Brogowski, Service
[manufacturers of the Super Chexx ice
hockey game, Super Kixx soccer game
Putting Challenge golf game and Hungry,
Hungry Hippos kiddie redemption game]

INNOVATIVE INDUSTRIES

2605 Grand Ave.
Carthage, MO 64836
417/358-6891
800/344-7467
fax: 417-358-1849
Larry Lloyd, President
['lucky egg' capsule vending machines in chicken and Fred Flintstone designs]

INTELLICALL, INC.

2155 Chenault #410 Carrollton, TX 75006-5023 214/416-0022 800/800-9091 (sales) fax: 214-416-7213 [coin and coin/credit payphones; computerized, remote route-management systems; alternate operator service]

INTERNATIONAL GAME MARKETING (IGM)

813/366-1133
800/642-7263
fax: 813-366-1134
Mike Laing, Managing Director
Ron Yaffe, Managing Director
Janet Laing, VP Sales
Emily Yaffe, VP Sales
[exclusive distributor (US, Canada, Mexico, Asia) of novelty, redemption and video games made by Maygay of England]

IREM AMERICA CORPORATION

2153 10th St.

Sarasota, FL 34237

8335 — 154th Ave. N.E.
Redmond, WA 98052
206/882-1093
fax: 206-883-8038
Steve Blattspieler, President
Max Fujimoto, General Mgr.
Paul Wiederaenders, East. Reg. Sales Mgr.
Matt Davison, Sales Rep
Darlene Kindler
Mark Gavett, Service Manager
612/645-9077
[video & amusement games]

J.M.C., INC./PUL INTERNATIONAL

33 Rt. 23 South Riverdale, NJ 07457 201/839-0800 fax: 201-839-0929 Randy Jenkins, President J.D. Elias [Pul! mechanical table game]

JALECO USA, INC.

310 Era Dr.
Northbrook, IL 60062
708/480-1811
fax: 708-480-9231
Howard Rubin, President
Bob Haim, Director of Coin-Op
Joe Gilbert, Sales Mgr.
Darlene Lamz, Sales Admin./Buyer
Jim Prokop, Service Mgr.
[dedicated and kit video games, cabinets, simulators, and novelty games]

JERON TECHNOLOGY

2029 N. Dixie Hwy. Pompano Beach, FL 33060 305/784-0700 800/321-6221 Dave Miller, President Jay Tully, Dir. of Mktg. Ron Halliburton, Designer [Putt Pro putting skill game]

JOHNSTON PRODUCTS CO.

see Fun Industries

JUST VIBRATIONS INT'L.

1096 Farroll Ave. Arroyo Grande, CA 93420 805/489-1815 fax: 805-489-0026 Nancy Duncan, Owner [manufacturer of the Footsie Wootsie (a chair) foot massage machine]

KANEKO USA, LTD.

1370 Busch Pwy. Buffalo Grove, IL 60089 708/808-1370 fax: 708-808-1375

complete with electronics and retrofit hardware Extra-large, Extra-bright Digital Scoring The world's favorite air cushion hockey game has a brand-new headsup scoring system—Top Scorer! Heavy gauge, chrome-plated tubular steel side bars support the largest Digital Read-Out scoring system available in the market. This rugged scorer is designed to withstand the stress of BUY BOTH SAVE \$100 \$2490 active players in busy locations. The electronics have proven solid-state reliability and are easily serviced. Top Scorer is available as an option on all new SST's. It is also available as an optional retrofit to all existing SST's on location including those made by U.S. Billiards. The easy-to-install Top Scorer retrofit converts any existing SST in the field—even your older SST's with step-up light scoring—to both Big Digital Scoring and Over the Top Scoring at the same time. It works with all existing logic boards and gives a whole new look and excitement that will hold to increase play, and expringed Call, fax or write that will help to increase play-and earnings! Call, fax or write today and order your SST with Top Scorer or Durable, chromeplated steel tubing Top Scorer retro kit and get in with the action. with Stainless Steel Top <u> asure inc</u> . 251 Dixon Avenue, Amityville, NY 11701 with Top Scorer and Tel: (516) 842-4242 Fax: (516) 842-0532 **Stainless Steel Top**

Martin A. Glazman, President Jim Belt, Sales Administration Shirley L. Vega, Office Manager [video kits]

KIDDIE AMUSEMENTS, INC.

P.O. Box 939 Florence, MS 39073 601/845-7501 800/647-6460 fax: 601-845-8338 Thomas P. Dudley, President [coin-operated kiddle rides]

KIDDIE RIDES & MORE, INC.

2739 W. 79 St. Hialeah, FL 33016 305/557-8356 305/556-2373 800/676-0231 fax: 305-821-9414 David Vega, President & CEO Yvonne Vega, Vice President [coin-operated kiddie rides; refurbishing; buy/sell used kiddie rides/parts]

KIDDIE RIDES INTERNATIONAL

5415 Hobart St. Pittsburgh, PA 15217 412/422-1760 fax: 412-422-7606 Stacey Edelstein, President Steven Edelstein, Vice President Ikiddie ridesl

KIDDIE RIDES USA

604 Main St.
Davenport, IA 52803
319/326-6467
800/448-6888 (sales)
800/553-8000
telex: 467098
fax: 303-771-7567
Stuart Heller, President
Joseph G. DeMarsico, National Sales
Jeff Hythecker, Service Manager
[coin-operated kiddie rides]

KIDDIES OF FLORIDA

P.O. Box 1146 Lares, Puerto Rico 00669 809/897-3180 800/543-3437 fax: 809-897-3377 Eric Torres [kiddie rides]

KONAMI, INC.

900 Deerfield Pkwy.
Buffalo Grove, IL 60089-4510
708/215-5100
fax: 708-215-5144
Mr. K. Kozuki, Chairman
Mr. Sakamoto, President
Mr. Kenji Hiraoka, First Executive VP
Mr. Omi, Exec. Vice President
Frank Pellegrini, Nat'l. Dir. Mktg. & Sales
Mike Kubin, National Sales Manager
Jerry Korbecki, Production/Serv. Mgr.
Laura Torres, Administrative Asst.
Tina Ferguson, Sales Secretary
[dedicated video games, conversion kits
and consumer software; novelties]

KRAMER MFG. CO.

451 Magnolia Ave.
Croydon, PA 19021
215/788-8516
800/631-2126
fax: 215-788-8953
Phil Cornick, President
Edward Kaba, Dir. of Customer Service
Kathleen Lynch, Office Mgr.
[trivia-themed video games, including
VisionQuest (an audio-visual quiz game)
video card games, including Highspeed
Bonus, Riverboat, and Jackpot Bonus;
video 8-line games; Kramer Kranes, Skill
Dozer II, and the new Touch Tech 2001 VLT;
comprehensive parts sales including PC
boards, bill acceptors, monitors, power
supplies, buttons, plexi]

LASER VIDEO NETWORK

Townhouse #15, Union Wharf Boston, MA 02109 617/742-7110 fax: 617-742-5636 Thom Kidrin, President Bob Douglas, VP/Director of Mktg. Charles Casala, Dir. Nat'l Accounts Carolyn Schwenker, Dir. Campus Promotions [video jukeboxes-wall units and table tops]

LAUREL METAL PRODUCTS. INC.

3500 Touhy Ave. Chicago, IL 60645 708/674-0064 Pat Kent, President [coin-op car wash machines; general merchandise vendor]

LAZER-TRON CORP.

7042B Commerce Circle
Pleasanton, CA 94588
510/460-0873
fax: 510-460-0365
Norman Petermeier, President
Matt Kelly, VP Marketing
Ron Carrara, VP Sales
Bryan Kelly, VP Engineering
Victoria Krenz, Prod. Coordinator
[ticket redemption games including Spin
To Win, Super Bank-It, Hop-a-Tic-Tac-Toe,
Vine Climb, 6-gun haunted house shooting
gallery, and interactive baseball game
Sluggers Alley]

LEISURE ENTERTAINMENT

25 Hutcheson Place Lynbrook, NY 11563 516/593-5050 800/645-2162 (outside N.Y.) fax: 516-593-5896 telex: 146347 David Forman Jed Forman Moshe Yeshaya David Levy [video games, kits & bill acceptors]

LEKTRO-VEND CORP.

911 W. Sullivan Rd. Aurora, IL 60506 708/896-8555 fax: 708-896-8667 Patricia Bergman, General Mgr. [glass-front vending machines for candy, snacks and cold food]

LEPRECHAUN, INC.

18338 Redmond Way Redmond, WA 98052 206/869-6400 fax: 206-869-6401 Bill Cravens, President Todd Cravens, VP Int'l Sales/Spec. Proj. Leroy Hancuff, Western Sales Manager Marguarite Kirby, Eastern Sales Mgr. [manufacturer reps for video games & redemption equipment]

THE LUCKY ASSOCIATES

Rt. 2, Box 245 Conway, MO 65632-9416 417/589-6700 fax: 417/589-3031 Tom Blain, President Bill Whitted, Vice President [Lucky Ducky bulk vending machine]

MP GAME TECHNOLOGY

180 Lakefront Dr.
Hunt Valley, MD 21030
410/771-0440
cust. service:410-771-6450
fax:410-771-1174
"Wild Bill" Stealey, President
David Fike, President Games Div.
Frank Becker, Cust. Service/Sales Mgr.
[coin-op simulation video games]

MACHINE-O-MATIC LTD.

1341 Kerrisdale Blvd.
Newmarket, Ontario
Canada L3Y 7V1
416/836-4700
800/COLORS2 (265-6772)
fax: 416-836-4737
Joseph Schwarzli, President
Bernie Schwarzli, Vice President
Leonie Breeze, Customer Service
[peanut, gum, candy & capsule vending
machines; chrome stands; coin mechanisms]

All Impulse Amusements units can instantly convert from battery power to A/C plug in.



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13-talking tracts per play

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4200 N.E. Birmingham Rd.
Kansas City, MO 64117
816/452-0228
fax: 816-452-7581
Paul Giovagnoli, President
Tony Cutolo, Sales Manager
Pat Corley, Sales
[coin-op & non-coin (commercial and training) baseball and softball pitching machines & batting cages; accessories]

MAXIMA ENTERTAINMENT CORP.

23011 Alcalde #A
Laguna Hills, CA 92691
714/859-3826
800/8-MAXIMA (862-9462)
fax: 714-859-0825
Ron Johnson, President/CEO
Russ Finnegan, VP/Dir. Sales & Mktg.
Robert Allen, Nat'l Sales Mgr.
Eduardo Angulo, Int'l Sales Mgr.
Joe Shepherd, Dir. Research & Develop.
[complete line of skill cranes]

MAXWELL CREATIONS

329 Mira Loma Ave. Glendale, CA 91204 818/247-0019 fax: 818-247-2303 William B. Faith, President [cranes & redemption machines]

MAYONI ENTERPRISES

10340 Glenoaks Blvd.
Pacoima, CA 91331
818/899-2488
800/345-1183
fax: 818-899-0152
Oscar Robins, Sales Manager
[makers of 11 different electronic impulse machines, electronic scale, talking clown capsule/egg vender, mini pinball bulk vendor, talking bulk vendors, including Zord Robovend, Sargeant Major, and Fun Shuttle, personal care product dispenser and countertop snack machine]

McO'RIVER, INC.

11135 Knott Ave. #F Cypress, CA 90630 714/894-3355 fax: 714-894-3105 Mitsuo Kimura, President [video game kits]

MEDALIST MARKETING CORP.

206 Frontage Rd. North #B-2 Pacific, WA 98047 206/939-2900 800/LEAGUES (532-4837) fax: 206-939-0128 Lee Peppard Ed Tuhkanen Liz Dunn

[makers of electronic dart games and conversion kits; dart promotions and leagues]

MELTEC, INC.

1550 B Las Plumas Ave.
San Jose, CA 95133
408/923-1302
800/356-4777
fax: 408-923-0835
John McEwan, President
Mike McEwan, Vice President
Roy Nishi, Design Director
[manufacturer of Knockdown, Big Mouth,
Boom Ball, and Shoot Out, The Great Frog
Race coin-operated ticket redemption games]

MERIT INDUSTRIES, INC.

2525 State Rd.
P.O. Box 5004
Bensalem, PA 19020-8529
215/639-4700 (Penn.)
800/523-2760
fax: 215-639-5346
telex: 831 897
Peter Feuer, President
David Rubinstein, VP Sales
Bob Cadmus, VP Operations/COO
Frank Skilton, Dir. Finance/CFO
David Myers, Mgr. Sales Operations
Lamar Forque, Western Reg. Sales Mgr.
Howard Smoyer, Midwestern Reg. Sales Mgr.
Jack Sullivan, Eastern Reg. Sales Mgr.
Scott Dougherty, Dart Sales/Promotions
Bob Wiles, Dart Sales Promotions
Rick Bianchi, Dart Sales/Promotions
Rick Bianchi, Dart Sales/Promotions
Lucy Criticos, Sales Coordinator
Mireille Chevalier, International Sales
Mike Gannon, Customer Field Rep
Eileen Hartung, Advertising Coordinator
Jim Kelly, Customer Service Mgr.
Jeff Wright, Director Engineering
Jack Houriet, Sr. Project Mgr.
[electronically-scored dart games; PitBoss
Superstar countertops and uprights;
video lottery terminals]

MICRO MANUFACTURING, INC.

535 Old Nashville Hwy. Lavergne, TN 37086 615/793-5510 800/277-6136 fax: 615-793-5512 Mike Rose, Vice President Linda DeBord, General Manager Richard DeBord, Mfg. Manager David Beasley, Sales Ben Lloyd, Sales Toni Collett, Sales [video pokers, 8-lines & PCB repair]

MICROMAX CORPORATION

411 S. London Ave.
Egg Harbor, NJ 08215
609/965-4973
fax: 609-965-7705
Robert Battaglia, President
[add-on kits for video poker games;
poker game design & programming]

MIDWAY MANUFACTURING COMPANY

(manufacturers of Bally amusement games)
3401 No. California Ave.
Chicago, IL 60618
312/267-2240
sales fax: 312-267-8435
parts fax: 312-267-5054
Neil Nicastro, President
Kenneth Fedesna, VP & General Manager
Patrick Delahanty, VP Finance
Wally Smolucha, VP Engineering
Russell Landsberger, VP Purchasing
Joe Dillon, VP Sales
Bob Lentz, Midwestern Reg. Sales Mgr.
Rachel Davies, Eastern Reg. Sales Mgr.
Rachel Davies, Eastern Reg. Sales Mgr.
Roger Sharpe, Marketing Director
Joe Hartmann, Market Analyst Mgr.
Rebecca Ellis, Advertising/Promotions Mgr.
Tom Cahill, Technical Service Mgr.
Lucy Varela, Parts Sales Mgr.
[coin-operated videos, Bally pinballs]

MILLS-JENNINGS MFG. CO.

4673 Air Center Circle Reno, NV 89502 702/827-8110 fax: 702-827-8283 Gifford Mast [video lottery terminals]

MONEY WON, INC.

1165 Blvd. Lebourgneuf Quebec, Que. Canada G2K 2C9 418/622-2221 800/463-6639 fax: 418-622-0802 J.P. Leroy, CFO Tim Tuskin, VP Marketing Denis L. Jacques, Sales Director //accu Toss pitching machine; coin-op redemption skill games

MOVIE HUT OF CANADA LTD.

1258 11th St. East Owen Sound, Ontario Canada N4K 6M2 519/371-4347 fax: 519-371-6857 Michael Cochrane, President Debbie Bass, Treasurer Kathy Cochrane, Marketing Ronald Grant, Parts and Repairs [coin-operated kiddie rides; coin-op theatres]



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MAD DOG MCCRE

MAD DOG McCREE

MONITOR FORMAT

Space Saver Design

Now available in one of America's top earning games.

CABINET DIMENSIONS:

25" Monitor 27½" Width 32" Depth 78" Height Weight 400 lbs.

FEATURES:

- Laser technology with interactive live-action.
- Add coins to continue play
- Optional ticket dispenser or Dollar bill acceptor

GAME PLAY:

As the player saves the townspeople he receives more clues to the whereabouts of MAD DOG McCREE. The player interacts within a true-to-life western movie; the first in the amusement game industry.



American Laser Games reserves the right to make any changes without notice.

LEADERS IN INTERACTIVE LIVE-ACTION

GAMES_{TM}

For Distributor referral contact:
American Laser Games 505/880-1718
4801 Lincoln Rd. NE, Albuquerque NM 87109

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2 PLAYER COMPETITION!

A Product of AMERICAN Creativity. Made in the U.S.A.











MONITOR FORMAT

Space Saver Design

CABINET DIMENSIONS: 27½" Width 32" Depth 78" Height Weight 400 lbs. 25" Monitor

TWO PLAYER, INTERACTIVE LIVE-ACTION, COMPETITION WITH THE FAMOUS COMEDIAN, GALLAGHER.

A shooting gallery challenge of unusual real objects, created out of Gallaghers wacky and crazy world. Only those with a sharp eye, quick trigger finger and a pocket full of coins can make it through.

OUTSTANDING FEATURES: Hilarious attract mode featuring Gallagher
Laser technology with player interaction
One or simultaneous two player action
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Adjustable game pricing
Add coins to continue play
Miscellaneous operator options
Optional ticket dispenser

BYAMERICAN

LEADERS IN INTERACTIVE

LIVE-ACTION





For Distributor referral contact: American Laser Games **505/880-1718** 4801 Lincoln Rd. NE, Albuquerque NM 87109

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9601 Owensmouth Ave. Unit 2 Chatsworth, CA 91311 818/718-6061 800/877-8363 fax: 818-718-0712 Simon Grill, President [impulse novelties, computer scales, talking bulk vendors, kiddle rides and fun stations]

MURREY & SONS CO., INC.

14150 So. Figueroa St. Los Angeles, CA 90061 213/321-5161 310/323-1752 fax: 310-538-8507 Gordon Murrey, President Pat Murrey, Sales Manager [pool tables]

NSM AMERICA, INC.

5207 N. Rose Chicago, IL 60656 312/992-2280 fax: 312-992-2289 tax: 312-992-2289

Rus Strahan, President
John Margold, VP Sales/Marketing
Jorgen Jost, Comptroller
George Haydocy, Sales Manager
Mike Jablonski, Service Manager
Keith White, Service Training Manager Carol Strahan, Office Manager John Tracy, Parts/Customer Service Orlando Marrero, Parts [NSM phonographs & wallboxes]

NAMCO-AMERICA, INC.

150 Charcot Ave. San Jose, CA 95131 408/383-3900 fax: 408-383-0128 Masahiro Tachibana, President Kevin Hayes, VP Coin-Op Division Kiyohiko Suzuki, Int'l. Sales Mgr. Frank Cosentino, Sales Director
Tom Siemieniec, Eastern Reg. Sales Mgr.
David Swafford, Western Reg. Sales Rep.
Lucinda Bender, Sales/Mktg. Administrator
[video games/redemption games/novelties]

NATIONAL ENTERTAINMENT TECHNOLOGIES, INC. (N.E.T.)

State Highway 38 East, P.O. Box 648 Marshfield, MO 65706 417/468-2900 800/458-4116 Bob Clair, General Manager [egg vending machines, sticker machines; filled & empty eggs; robots]

NATIONAL SPORTS GAMES, INC.

3669 E. LaSalle Phoenix, AZ 85040 602/470-1490 fax: 602-470-1495 Greg Sullivan, President Kim Cook, Chief Operating Officer Steve Rice, Production Manager John Michalski, Director of Engineering John Michalski, Director of Engineering Alicia Carrion, Controller Don Collins, Dir. Product Quality/Design Bob Nilles, Service Manager Al Fedors, Purchasing Manager [makers of sport game products including UB-QB Football Challenge, Super Shot Basketball and Pitch Hitter Baseball Challenge]

NATIONAL VENDORS

12955 Enterprise Way Bridgeton, MO 63044 314/298-3500 800/325-8811 fax: 314-298-3505

ext. 534 (executive offices) ext. 505 (sales, service & parts) ext. 505 (sales, service & parts ext. 542 (purchasing) 314-291-0035 (accounting) Robert Muller, President Len Falk, Vice President Tom Edwards, VP Marketing Robert Bell, VP Customer Service Rich Ricci, VP Sales Ispack, candy bot & cold drink, for [snack, candy, hot & cold drink, food, cigarette and coffee vending machines; coin mechanisms and currency changers]

NATIONWIDE MARKETING SERVICES

47 Sabre Dr. Selden, NY 11784 516/732-2042 Showroom: 762 Middle Country Rd. Selden, NY 11784 516/732-3100 fax: 516-732-0094 pager: 516-237-3000 pager: 516-237-3000
Jack Falb, President
Brian Falb, Vice President
[exclusive distributors for the Voyager,
Mega-Vend, Legand, Ultra-Vend, Easy-Vend
bulk vending machines; soda and snack
vendors; specialty vending and location services available]

NELSON TECHNOLOGY CORP.

5706 Corsa Dr., Bldg. #102 Westlake Village, CA 91362 818/889-1701 J.P. Nelson, President G. Satterthwaite, Service Manager
George Hendrix, Manufacturing
[Lil Goldmine countertop 7-in-1 game and Shoot Out countertop 2-in-1 game, and new Mini Casino 12-in-one countertop game]

NOEL INDUSTRIES, INC.

P.O. Box 727 Ozona, FL 34660 813/785-7630 800/234-8729 fax: 813-784-6202 Chris Noell Cheryl Noell Bob Noell Jean Noell [makers of the Lax and Lax Jr rotary merchandisers]

NORTHWEST MANUFACTURING

102 Drennen Rd. #B3-7 Orlando, FL 32806 407/855-0917 800/624-1672 fax: 407-855-3617 Andy McConnell [makers of coin-op massage machine]

NORTHWESTERN CORP.

922 Armstrong St. Morris, IL 60450 815/942-1300 fax: 815-942-4417 W.E. Bolen, VP & Sales Manager [bulk vending machines, rotary coin mechanisms, stands]

OAK MFG. CO., INC.

2120 E. 25th St. Vernon, CA 90058 213/581-8087 Jim Hinton, President Olivia Gomez, General Manager fax: 213-581-8699 [gumball venders; bulk vending machines]

O-SUN COMPANY

P.O. Box 334 Mequon, WI 53092 414/242-6200 fax: 414-238-1647 Richard O'Malley, Owner [coin-op and free play automatic shoe polishing equipment]

4020 Payne Ave. Cleveland, OH 44103 216/432-0765 Brent Garson, Vice President Roy Berkman, Sales Manager [condom and sanitary napkin vendors]

PARS ELECTRONICS, INC. 2719 Interstate St., P.O. Box 668604 Charlotte, NC 28208 704/398-1177 fax: 704-398-1115 Jon K. Hafezi, President H.A. Devlin, Marketing Dir. [makers of amusement and gaming equipment, including Super Max, Golden Paradise, and Golden Touch]

PAY PHONES INDUSTRIES

2415 W. Amherst Bloomington, IN 47404 812/333-9939 fax: 812-333-8951 Ric Stephan, President [line-powered coin table pay phones]

PAY PHONE TECHNOLOGY

826 W. Hyde Park Blvd. Inglewood, CA 90302 310/677-9911 800/282-0128 fax: 310-677-9948 G. S. Lalin, President Nancy Malone, Accounts Manager [coin-op pay phones]

PENINSULA VENDING

3801 Charter Park Ct. #C San Jose, CA 95136 408/978-3588 800/266-3589 fax: 408-978-9694 Marsha Micik Cary Smith [makers of sticker machines and supplies]

PHOENIX CORPORATION MFG. & DIST.

618 Washburn Rd. Melbourne, FL 32934 407/242-2554 fax: 407-242-2752 Kathy P. Lacina, Vice President [manufacturers of coin-op massage units]

PHONECO

207 E. Mill Rd. Galesville, WI 54630 608/582-4124 fax: 608-582-4953 Ron Knappen, President [coin-operated payphones; cordless computer printer for tabletop phones; refurbish antique payphones]

PIONEER LASER ENTERTAINMENT

2265 E. 220th St. 2205 E. 220th St. Long Beach, CA 90810 310/835-6177 800/872-4159 (coin-op service) fax: 310-952-2990 Ted Karasawa, President Mark Makabe, Senior VP Sales & Marketing Jerry Sheaks, National Accounts Mgr.

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Weymouth Distributing Los Angeles, CA (213) 748-5181

First Choice Denver, CO (303) 292-9657

T & M Distributors Danielson, CT (203) 774-9064

Disctronics Corp. Miami, FL (305) 477-1561

Entertainment Sales Blue Ridge, GA (404) 632-5050

Moss Distributing Des Moines, IA (515) 266-6422 Atlas Distributing Chicago, IL (312) 276-5005

Atlas Distributing Indianapolis, IN (317) 322-0104

ACM Game Co. Baton Rouge, LA (504) 924-0546

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Atlas Distributing Grand Rapids, MI (616) 241-1472

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Southland Distributing Wilmington, NC (919) 343-8200

RMC Distributors Grafton, ND (701) 352-2997

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Reno Game Sales Reno, NV (702) 829-2080 Mid Atlantic Music/Bay Coin Richmond Hill, NY (718) 291-5757

Betson Syracuse, NY (315) 455-5400

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Galaxy Distributing Tulsa, OK (918) 584-1515

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RMV Sales Imperial, PA (412) 695-2406

Roth Novelty Wilkes Barre, PA (717) 824-9994

Master Sales Corsicana, TX (903) 874-4749 Mountain Coin Machine Salt Lake City, UT (801) 262-5494

General Coin Seattle, WA (206) 625-1474

Viking Vending Menomonee Falls, WI (414) 255-6580

CANADA

Pacific Vend Distributors Vancouver, B.C. (604) 324-2164

Northwest Amusements Winnipeg, Man. (204) 633-5751

Laniel Canada Inc. Dieppe, N.B. (506) 852-3233

Northwest Amusements Concord, Ont. (416) 739-0361

Laniel Canada Inc. St. Laurent, Que. (514) 336-5050



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Bud Barnes, Director of Mktg. Bob Sullivan, Product Manager Larry Tinkler, VP Service Division Dave Drouillard, Central Reg. Sales Manager Illinois: 708/285-4500

Tony Maniscalco, Reg. Sales Manager New Jersey: 201/461-3355

Mark Chan, Reg. Sales Mgr.
Oregon: 503/284-8378
[makers of the Laser Juke CD and Laser Karaoke video sing-along systems]

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329 Mira Loma Ave.
Glendale, CA 91204
818/247-6655
fax: 818-247-2303
Bill Faith, President
David B. Seizer, VP & General Manager
David Dodd, Operations Mgr.
Francine Steadman, Product Support Mgr.
[makers of Flip-N-Win fully automated self-contained redemption center]

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7021 Bluffton Rd.
Ft. Wayne, IN 46809-2705
219/747-7288
800/541-3743
fax: 219-747-0470
Brian G. Crowl, President
Rico Alleje, Vice President
Sandy Manor, Acct. Coordinator
Ken Angel, Sales
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259 Edgeley Blvd., Units 11 & 12 Concord, Ontario Canada L4K 3Y5 416/660-1107 fax: 416-660-1143 Yong Park, President Ki Sun Park, General Manager [conversion kits]

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700 So. German Lane

Conway, AR 72032 501/327-1301 800/643-8250 fax: 501-327-4158 Kerry Molder, VP of Sales & Marketing [tabletop & upright snack-vending machines]

POP-A-SHOT, INC.

1050 E. Pacific
Salina, KS 67401
913/827-6229
fax: 913-827-6336
Ken Cochran, President
Tom Collins, National Sales Mgr.
Carol Bentley, Office Manager
[coin-op basketball toss skill game]

PREMIER TECHNOLOGY

759 Industrial Dr.
Bensenville, IL 60106
708/350-0400
800/444-0761
fax: 708-350-1097
Gil Pollock, President
Steve Kaufman, Exec. VP Sales
Mike Vrettos, General Manager
L.J. Greene, Marketing Manager
Steve Walton, VP Sales
Georgia: 404/487-4470

Video Lottery/Gaming Division
55 Fadem Rd.
Springfield, NJ 07081
201/467-9700
fax: 201-467-0451
Gil Pollock, President
Jim Pietrangelo, Sales
Bob Harzer, Sales
[pinball machines, video lottery machines, video games & novelties]

PRESTIGE GAMES, INC.

1645 Falmouth Rd. #E2
Centerville, MA 02632
508/771-6088
fax: 508-771-6119
Robert M. Jones, President
Sally Serpico, Executive Assistant
John T. Doherty, Chief Technician
[exclusive licensed manufacturers and
marketers of the *Quarterhorse* video
horseracing game; Bonanza countertop
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13334 — 64th Ave.
Surrey, B.C.
Canada V3W 1X9
604/594-4274
fax: 604-597-1070
Sig Hupfauf, President
Diane Hupfauf, Secretary
[makers of *Lucky Lotto Pic* random number selectors]

QUALTEK CORP.

4212 Russell Rd. Lynwood, WA 98037 206/435-6919 (6988) Eric Jacobson, VP Marketing [redemption skill games; engineering, design & manufacturing services]

QUANTUM INDUSTRIES, INC.

336 Stamm Rd.
Newington, CT 06111
203/667-7655
fax: 203-666-8767
Michael Yaffa, President
Brian Stevens, Production Manager
[amusement video countertops, uprights, kit systems; sports simulations; trivia;
Casino Strip; gaming machines]

QUICKSILVER DEVELOPMENT CO.

444 Davis St.
San Leandro, CA 94577
510/895-9699
fax: 510-895-9747
Alex Malavazos, President
Greg Malavazos, Vice President
[coin-op skill-oriented redemption equipment;
custom game controllers and software,
sound systems, program digitized sound,
R&D of new products]

RAINBOW AMUSEMENT RIDES

114 Roseville Rd. Westport, CT 06880 203/454-2179 fax: 203-454-2584 Shelly Metz, President [coin-op kiddie rides]

RAM STAR

21210 Highway 60
Platteville, CO 80651
303/737-2441
800/228-0958
fax: 303-737-2443
J. Paul SoRelle, Owner
Carroll SoRelle, Owner
Linda Rumsey, Mgr. Sales/Parts Depts.
Nolan Kriegel, Mgr. Technical Services
Jim Peterson, Manager R&D
[poker and keno video lottery terminals;
poker and bingo for Indian gaming;
8-liners; bingo, keno and poker amusement
games; new Ram Star VideoTab electronic
pull-tab machine; complete line of Omega
parts; service on monitors, Omega PC boards]

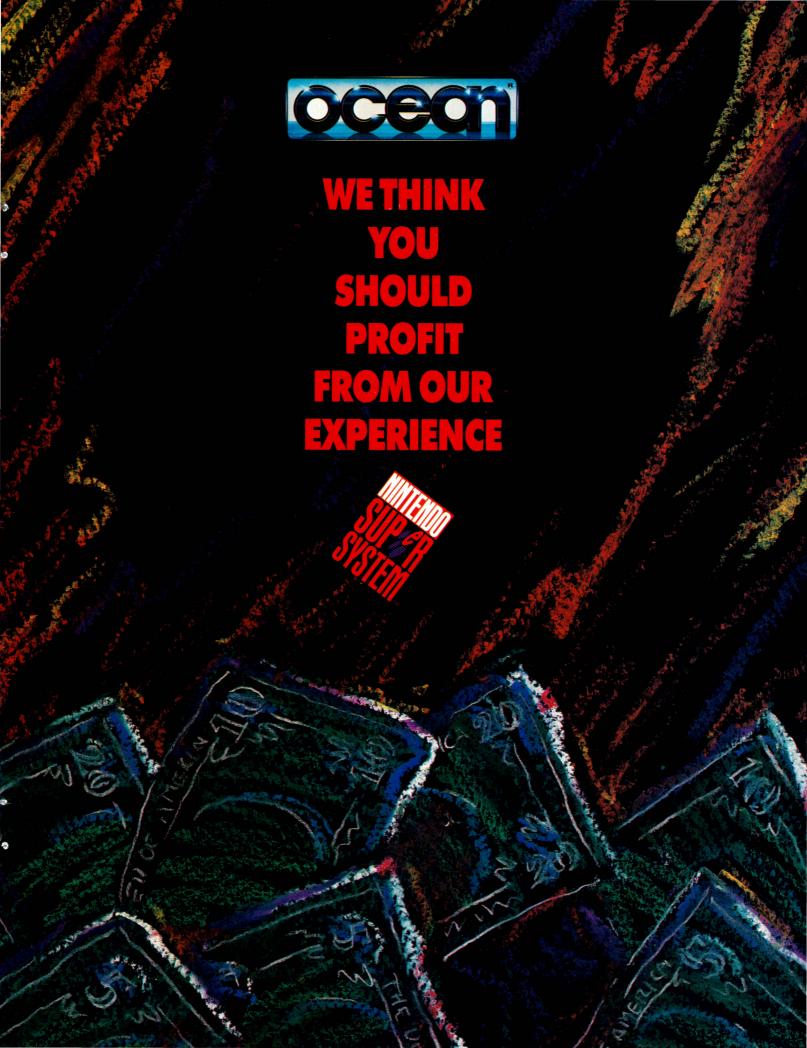
RESOURCE WEST

2295 E. Sahara Ave. Las Vegas, NV 89104 702/457-7919 fax: 702-457-3129 Donald Kemp, President Dorothy Kemp, National Marketing Director [coin-operated player pianos & nickelodeons]



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Torrance, CA 90501
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fax: 310-328-3736
sales/service: 708-629-9200
Glenn Streeter, President
Frank Schulz, VP Sales
[jukeboxes and accessories]

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270 E. Brokaw Rd.
San Jose, CA 95112
408/437-4787
fax: 408-437-4799
Takahito Yasuki, President
Rene Lopez, Vice President
Timothy Jackson, Sales Manager
Daryl Williams, Senior Technician
[video games & conversion kits]

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Wilkes-Barre, PA 18702
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Donald Deremer, General Manager
Alan Moss, Sales Manager
Jack Kanter, Sales
Guy Chiazza, Service Manager
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Whippany, NJ 07981
201/887-0400
fax: 201-887-2851
James L. Gang Sr., Chairman/CEO
Dominick Favata, Exec. VP Finance
Joel Friedman, Senior VP, Music Group
Jerry Gordon, Senior VP, Distribution
Tom La Moore, VP Currency Products
Terry Lacher, Dir. Technical Services
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5776 Lamar St.
Arvada, CO 80002
303/431-9266
800/525-8694
fax: 303-431-6978
Bill Harris, President
Rosanna Harris, Vice President
Jason Stage, Sales/Marketing
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901 26th St. N.W. Washington, DC 20037 202/298-7729 fax: 202-965-0992 Samuel Attenberg, President Joan Grow, Vice President [coin-op and operator-attended photo booths]

SMK CORP.

P.O. Box 20695 494 Foote St. Billings, MT 59104 406/252-6161 Jim Dana, Owner Sam Picard, Owner [video lottery terminals]

SNK CORPORATION OF AMERICA

20603 Earl St.
Torrance, CA 90503
310/371-7100
fax: 310-371-0969
Marty Kitazawa, President
John Barone, Sr. Vice President
Tracy Tate, National Sales Mgr.
James Chapman, East Coast Sales Rep
Susan Jarocki, Product Mgr.
Tommy Lynn, Service Manager
Tony Archuleta, Asst. Service Manager
[Neo-Geo video system dedicated
cabinets, single slot kit and software]

SEE COAST MFG. CO.

744 Middle St.
Fairhope, AL 36532
205/928-8882
fax: 205-928-8909
G. Geoffrey Cain, President
Geraldine L. Cain, Secretary-Treasurer
Cookie Green, Sales/Marketing
Sonja Poulsen, Bookkeeper
JoAnn Styron, Shipping/Receiving/Parts
[coin-op and non-coin telescopes
and binoculars]

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3129 W. 36th Street Chicago, IL 60632 312/247-8484 800/SEEBURG (733-2874) fax: 312-247-8676 Thomas W. Hacker, President Jack Kapala, General Manager Ed Blankenbeckler, VP Sales/Mktg. Bob Breither, VP Int'l. Sales Emrah Kasar, Service Manager [currency-operated CD jukeboxes and accessories]



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San Jose, CA 95161-0550
408/435-0201
fax: 408/435-0294
Tom Petit, President
Howell Ivy, Executive VP
Masahiro Nakagawa, Sr. VP
Barry Quick, VP Sales/Marketing
Ken Anderson, Dir. Sales/Marketing
John Hill, Regional Sales Manager
Kimberley Walman, Dir. of Operations
[video games, conversion kits and
interchangeable game systems]

SEIDEL AMUSEMENT MACHINE CO.

8436 Washington Pl. N.E. Albuquerque, NM 87113 505/821-6878 fax: 505-821-6876 Edward Seidel, President Phyllis Seidel, VP/ Sales Mgr. Chuck Ohler, Tech. Dir./Plant Mgr. Cindy Henderson, Bookeeper [redemption games; Quackers, Dino-Roll, Lite-A-Line, Pokereno, Twenty-One]

SELECTRA INT'L. DESIGNS

2329 Story Ave. Bronx, NY 10473 718/931-4800 800/DECAL-NY (332-2569) fax: 718-931-4802 Alfred R. Mosiello, President Sylvia Montoya, General Manager [vending machines for postage stamps, decals, stickers and plastic laminate]

KEVIN SHARP ENTERPRISES

264 River Rock Blvd.
Murfreesboro, TN 31729
615/895-9099
800/624-3779
Kevin Sharp, President
Bart Posey, General Manager
[manufacturer & distributor of pokers and 8-lines plus full-line parts department]

SHIPMAN MFG. CO., INC.

1326 S. Lorena St. Los Angeles, CA 90023 213/261-6151 fax:213-261-5277 William McLellan, President [vending machines for stamps, condoms, snacks, etc.]

SIGMA GAME, INC.

One Aerojet Way
N. Las Vegas, NV 89113
702/399-5000
fax: 702-399-0700
Teizo Kato, President
Mike Stefanik, Vice President
Jim Jackson, Dir. Marketing/Sales
Frank De Simone, Dir. Engineering
Dan Dickey, Production Mgr.
Brian Bulmeir, Dir. Sales
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14 Liberty Ln.
Chalfont, PA 18914
215/997-8900
fax: 215-997-8982
Joseph W. Sladek, President
Patrick A. Talmadge, General Manager
Barry Scholl, Service Manager
Irv Abbott, Technical Manager
Alec Sprouse, Specialty Products Mgr.
Dennis Keeny, Engineering Manager
[Skee-Ball alleys; Tic Tac Toe, Skee-Toss
B.C. and Barnyard Babies]

SKILL GAMES, INC.

2385 Pacific Ave. #D Long Beach, CA 90806 310/988-8977 fax: 310-988-8979 Gregg Perrie, President [makers of *Showdown* quick-draw game]

SMART INDUSTRIES MFG. CORP.

1626 Delaware Ave.
Des Moines, IA 50317
515/265-9900
800/553-2442
fax: 515-265-3148
Gordon Smart, President
Jeff Smart, Vice President
Nancy Smart-Singh, Treasurer
Larry Berke, VP/Nat'l. Marketing
[basketball games, cranes, rotaries, ski alleys, football games, redemption toss
games, card dispensers and customized
McDonald's restaurant sports games]

SNAK-STIX

4020 Payne Ave.
Cleveland, OH 44103
216/432-0765
800/321-7849
Brent Garson, President
Roy Berkman, Sales Manager
[table-top candy and snack vendor; condom and sanitary napkin vendor]

SPLIN S.A.

Rue du Gay Village, 12 A 4020 Liege Belgium: 32 (0) 41 62 76 77 fax: 32 (0) 41 62 02 28 Danielle Wolfs [electronic Bingo]

SPORTS SCIENCES, INC.

2075 Case Parkway So.
Twinsburgh, OH 44087
216/963-0660
800/860-4PAR
fax: 216-963-0661
John Lipps, CEO
N. Jim Chuma, CFO
John Edwards, PR/Advertising
Doug Shipley, Dir. Sales, Coin-Op Div.
[country club golf game simulator]

THE STALEY MFG. CORP.

437 Highland Ave.
Passaic, NJ 07055
201/773-1981
800/829-1369
fax: 201-773-0054
Herb "Dr. Scales" Potter, President
Felicia Potter, Vice President
Moe Musilu, VP Operations
Arlene Potter, Secretary
Rahma Salim, Office Manager
Bruce Weiner, Regional Mgr.
Carlos Freire, Regional Mgr.
[sticker & "Stay-Seal" laminating
vending machines, coin-op scales]

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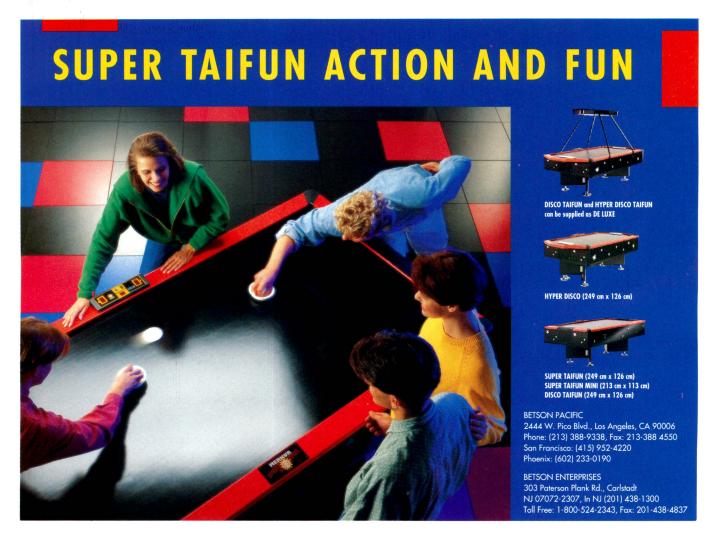
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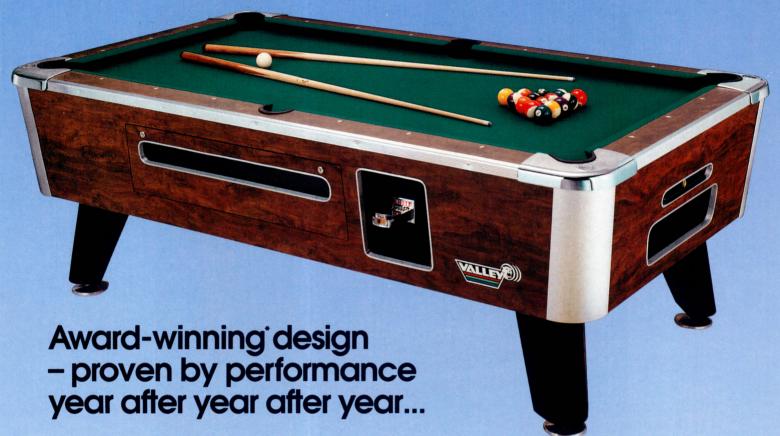
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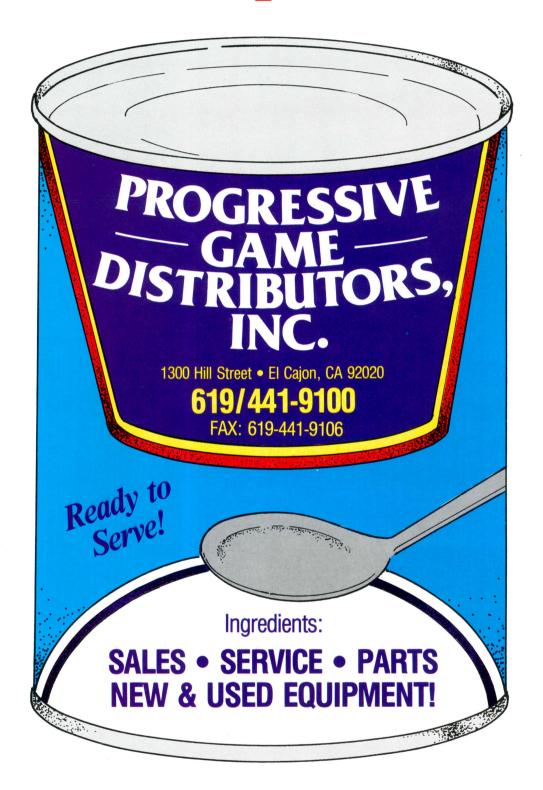


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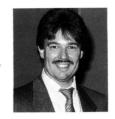
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East video & pinball, Dixie Narco, Dynamo,
Exidy, Fabtek, Grayhound, Irem, Jaleco,
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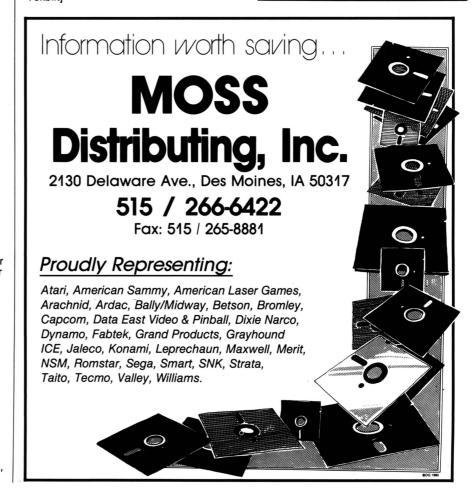


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Gary Lentz, Parts Manager [lines: Alvin G. & Co., American Laser Games, Arachnid, Atari, Automatic Products, Betson cranes, Bromley, Capcom, Coastal, Coin Concepts, Coinco, Bally/Midway, Bay-Tek, Data East redemption & video, Dixie Narco, Doyle, Dynamo, Exidy, Fabtek, ICE, Irem, Jaleco, Kiddie Rides, Konami, Lazer-Tron, Leprechaun, Mars, McO'River, Meltec, Menumaster, Merit, Namco, Nat'l. Sports Games, New England Apple, Romstar, Rowe music, vending & bill changers, SNK, Sega, Skee-Ball, Smart, Strata, Taito, Valley, Vari-Tech, Williams]

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Gerry Moore, Parts
Dave Fugate, Service Technician
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Plus, Dixie Narco, Doyle, Dynamo, ICE,
Grand Products, Grayhound, Konami,
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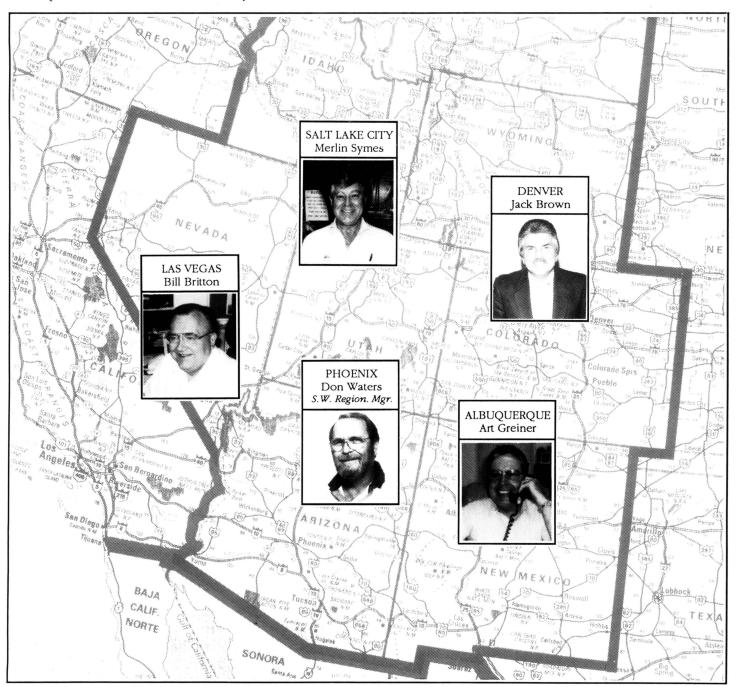
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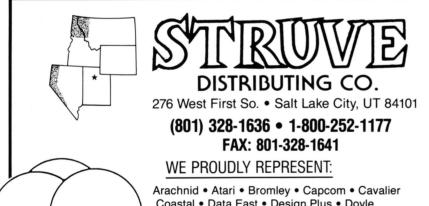
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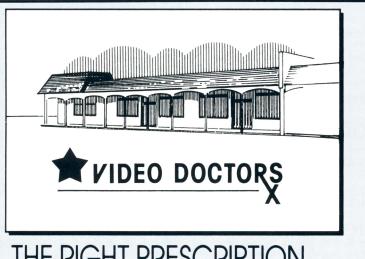
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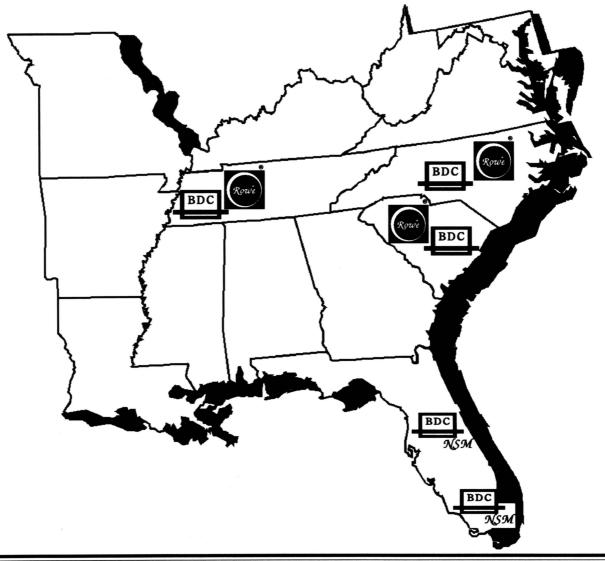
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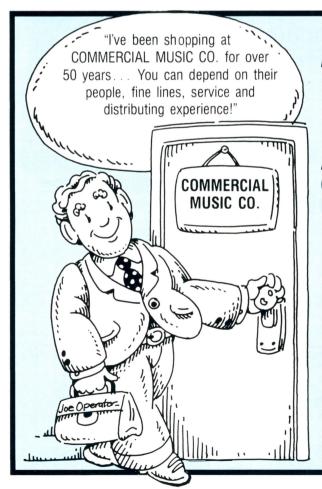
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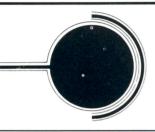


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D&R INDUSTRIES

7111 N. Capitol Dr.
Lincolnwood, IL 60645
708/677-3200
800/4-BILLIARD (424-5542)
fax: 708-674-5245
Lynndon Rube, VP
Michael Geiger, special accounts manager
Don Canfield, Dennis Ruber,
Joey Burr, Bill Hunter
[manufacturing a complete line of Championship Billiard fabrics & custom rubber &
table component parts, all grades & colors]

HAPP CONTROLS, INC.

106 Garlish Dr. Elk Grove Village, IL 60007 708/593-6130 telex: 292724 CONTROLS UR fax: 708-593-6137 Frank Happ, Tom Happ, Jim Happ, Tracy Happ, Dave Pallotto, Beatriz Cacheux, Kathy Bochonok [manufacturers of control products for amusement, vending & gaming; joysticks, lighted & regular pushbuttons, driving game controls, trackball controls, power supplies, speakers, power cords, switches and other electro-mechanical components; coin doors and accessories]

IMPERIAL INTERNATIONAL

(a division of H. Betti Industries)
1270 Valley Brook Ave.
Lyndhurst, NJ 07071
201/507-0936
800/526-6261
fax: 201-507-9181
Mike DiMotta, Paul Cardea, Mike Cetinich, Linda Kanaby, Bob Lapinski, Steve Russel, Joe Migueles, Jeanie Brandt,
Jorge Montalvo, Carlos Molina
[large range of spares for all types of amusement & table games, from monitors and video buttons to darts and pinball bulbs; heavy accent on billiard supplies; crane parts and staples like locks offered as well]

IMPERIAL INTERNATIONAL

5116 Azusa Canyon Rd. Irwindale, CA 91706 818/962-1024 800/423-2753 fax 818-962-1311 Mike Bathalter, Kevin Cardea, Paul Paterson, Melody Ogburn [see above listing for products]

J-S SALES CO., INC.

5 So. Fulton Ave.
Mt. Vernon, NY 10550
914/668-8051
800/431-2944
fax: 914-668-8735
Janet Shimel, Don Shimel, John Nusser,
Jim Royston, Jeff Blackoff, Bud Norman,
Mike Miles, Ray Paige, John McCarthy, Lois
Berman, Frank Sanchez, Jack Werbaneth
[one of the industry's most complete parts
suppliers, offering a soup-to-nuts range of
spares covering amusement & table games
plus staples like coin counters; video
conversions & power supplies]

MAZZCO

9701 Cary
P.O. Box 2121
Schiller Park, IL 60176
800/292-4491
fax: 708-671-2340
Bob Lopez, Mike Mazzaroli, Moose
Schaffler, John O'Neill, Steve Corbi
[full line of supplies including billiards,
power supplies, monitors, darts, all kinds
of controls (joysticks, buttons, etc.), plus a
complete line of factory replacement parts
for all pinball, videos & jukeboxes]

MAZZCO EAST

415 Horace Ave. Palmyra, NJ 08065 800/362-0026 fax: 609-786-3210 Mike Lane, Sales

MAZZCO INDY

5255 No. Tacoma Ave. #4 Indianapolis, IN 46220 317/254-0001 fax: 317-254-0570 Jill Reams, Sales

PEACH STATE DISTRIBUTING

1040 Boulevard S.E.
Atlanta, GA 30312
404/622-4401
800/727-3224
fax: 404-622-7972
Riley Moseley, President
Devon Griffon, Purchasing
[a premier parts house for years, offering a
very broad range of staples, parts supplies,
game spares, security devices and currency
handling equipment; also plush prizes]

PENN-RAY BILLIARDS AND RECREATIONAL PRODUCTS

6400 W. Gross Pt. Rd.
Niles, IL 60714-4508
800/523-8934
fax: 800-446-9426
Robert Emmerich, VP/General Manager
Jeff Reeve, Sales
Charles Nichols, Sales
[a complete line of supplies for table games
such as billiards, air hockey, soccer &
table tennis; darts supplies]

Most distributors listed in the preceding pages have well-stocked parts departments to provide the day-to-day supplies operators need. This particular section lists companies dealing in secular areas within this broad field, beginning with the roster of the nation's most important parts houses, which, by themsellves, supply many of the key ingredients.

PARTS, SUPPLIES & SERVICES

SHARP IMAGE ELECTRONICS, INC.

9615 Canoga Ave. Chatsworth, CA 91311 818/341-8000 fax: 818-341-8144 Chris Anderson, President Fabian Espinosa, VP [video game monitors, power supplies, assorted other video game parts; conversion kits]

SPACE AGE ELECTRONICS CO., INC.

26524 Golden Valley Rd., Unit 507 Saugus, CA 91350 805/252-4400 fax: 805-252-9380 Y.C. Park, Mikiko Fleischmann [monitors, power chassis, joysticks, pushbuttons, etc.]

SUZO INTERNATIONAL (NL) B.V.

Pieter de Hoochstraat 40
3024 Rotterdam, Holland
31-10-476-6399
ax: 31-10-425-8364
Robert K.M. van Enkhuyzen, Sales Director
Harry Tholenaars, General Sales Manager
[one of Europe's premier parts houses,
this firm actively services the American
industry with a very broad range of spare
parts & maintenance supplies]

Huntingdon Valley Industrial Center 3983 Mann Rd.
Huntingdon Valley, PA 19006
215/322-3232
800/666-7776
fax: 215-322-3238
Buzz Bruner, CEO/President
George Bruner, Treasurer/VP Operations
Jim Cheney, Sales Manager
Frank Eckerd, Sales
Rob Reed, Operations Manager
Helene Lyons, Bill Acceptor Service Manager
John Browne, Service Manager
Ray Nardone, Engineering/Customer Support
[full range of high-security banknote currency
validators for many nations, applicable to
VLTs and casinos; low-cost \$1 bill acceptors
for pins & videos; changers; mini upright
& countertop video games; pull tab ticket
dispensing machines; a wide range of
monitors, power supplies, transformers,
buttons, video game cabinets and other
components; video line-up kits & repairs;
authorized Mars service center for warranty



TEKBILT, INC.

6400 West Gross Point Rd.
Niles, IL 60714-4508
800/FOR-WICO (367-9426) (USA & Canada)
fax: 800-446-9426
Ed Sokolofski, President
Nolan Lameka, Executive VP
Mike Rudowicz, VP of Sales
Ben Bartolini, VP of Merchandising
Doug Blair, Regional Sales Manager
Ralph Orlowski, Regional Sales Manager
Vartkes Sinanian, Export Sales Manager
Rich Santercola, Director of Advertising
[this premier American parts supplier
maintains six regional offices serving
operators & distributors with just about the
broadest range of products required to
maintain a route or arcade. No matter what
you may need, chances are Wico has it]

and non-warranty repairs on bill acceptors

WICO CORP.

5584 E. Imperial Highway South Gate, CA 90280-7418 213/923-0381 800/FOR-WICO (367-9426) (USA & Canada) Pete Bethel, Branch Mgr.

WICO CORP.

10514 King William Dr. Dallas, TX 75220-2488 214/556-0356 800/FOR-WICO (367-9426) (USA & Canada) Gary Burke, Branch Mgr.

WICO CORP.

2901 S. Highland Dr., Bldg. 13, Space B Las Vegas, NV 89109-1011 702/737-7508 800/FOR-WICO (367-9426) (USA & Canada) Brian Large, Branch Mgr.

WICO CORP.

26 Madison Rd. Fairfield, NJ 07006-2390 201/575-0515 800/FOR-WICO (367-9426) (USA & Canada) Mike Conners, Branch Mgr.

WICO CORP.

6685 Jimmy Carter Blvd. Norcross, GA 30071-1712 404/449-4212 800/FOR-WICO (367-9426) (USA & Canada) Tony Melito, Branch Manager



00-473-3402

December 1992

Fax: 310-834-7905

"Dedicated to the survival of crane operators!"

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ARCADE FIXTURES

ACTION LIGHTING INC.

310 Ice Pond Rd.
Bozeman, MT 59715
406/586-5105
800/248-0076
fax: 406-585-3078
Hugh Reid, President
Charlotte Reid, VP
[chase & static light systems for coin-op outlets; replacement lamps for store fixtures; miniature lamp replacements for games]

AMERICANA CAROUSEL COLLECTION

(Rotocast Display Products) 3645 N.W. 67th St. Miami, FL 33147 305/693-4680 fax: 305-836-1296 Lou Blondin [full-size antique carousel horses; also half-size reproductions]

W.S. BORROMEO LIGHTING CONSULTANT

150 Cottonwood Cave Dr.
Diamond Bar, CA 91765
714/860-3316
fax: 714-860-3747
Willy Borromeo, President
Gelly Borromeo, Managing Partner
[energy-saving systems and environmentally
safe wide spectrum of lighting products,
including incandescent and fluorescent
lamps; fixtures; minature bulbs; evaluation
of lighting requirements]

CAPITOL LIGHTING PRODUCTS

159 Alexander St.
Yonkers, NY 10701
914/969-3400
800/LIGHT-ON (544-4866)
Harry Gaines, Colin Gaines, Maryanne Shain
[full line of display and decorative rope & tape
lights, including Flex-A-Lite; Discolighting,
Laurel lights, low-voltage tube & string lighting; specialists in Chase Lighting systems]

CASTALIA PUBLICATIONS

P.O. Box 2503
Petaluma, CA 94953
707/778-7635
800/777-9977
fax: 707-778-0880
Scott Morrison, President
Will Atkinson, VP Operations
[colorful 24x36" poster explains 8-ball rules;
regular or laminated]

L&B CONTRACT INDUSTRIES

P.O. Box 405 Perris, CA 92572 714/657-3533 800/969-0777 fax: 800-969-9009 Gary Platt [stools & chairs for arcade & street locations]

LIGHTING BY STANLEY

(formerly Stanley Electric Mfg.) P.O. Box 46213 Philadelphia, PA 19160 215/535-0100 fax: 215-535-0101 Bernard Heller [makers of fluorescent fixtures]

P & H COMPANY, INC.

2800 NE 7th Ave. Pompano Beach, FL 33064 305/946-0420 800/468-8673 fax: 305-946-0433 Harry Rubin, President Richard Rubin, sales manager [non-neon Flex-A-Lite] VariColor and Chase Flex-A-Lite]

AUCTIONEERS

ADVANCED AUCTIONS

5130 Wood #E Southgate, CA 90280 310/523-9870 or 464-8381 Tim Ringgenberg Rob Storment [coin machine auctions nationwide]

AUCTION GAME SALES

201 Burnt Hill Rd.
Unionville, TN 37180
800/551-0660
Rick Parsons, Owner/Auctioneer
[monthly auctions of coin-op equipment]

D.E.A.L.S.

24540 Capitol Redford, MI 48239-2446 313/537-2700 fax: 313-537-0917 [daily electronic and amusement liquidation sales]

EMPIRE AMUSEMENTS

32242 W. Eight Mile Rd.
Farmington Hills, MI 48336
313/477-2200
fax: 313-477-4288
Hank Heiser, President
Jim Pompura, Sales
John Beno, auction coordinator
[monthly auctions of used coin-op equipment]

R.L. RASMUS AUCTIONEERS, INC.

6060 Farrington Ave. Alexandria, VA 22304 703/370-2338 ask for Chris [amusement game auctions]

STARBURST COIN MACHINES, INC.

717 Kipling Ave. Etobicoke, Ontario Canada M8Z 5G4 416/251-2122 fax: 416-251-8823 Len Keywood, Mark Kupiec [monthly auction sales]

JAY SUGARMAN AUCTIONEERS

18500 N.E. 5th Ave. No. Miami Beach, FL 33179 305/651-0101 Bob Sugarman [game auctioneers]

U.S. AMUSEMENT AUCTIONS

P.O. Box 4819 Louisville, KY 40204 502/451-1263 Bill Hughes, Auctioneer Jeff Schwartz, Sales Manager [amusement equipment auctions]

U.S. AMUSEMENT AUCTION CO.

2415 W. Amherst Bloomington, IN 47404 812/333-9939 fax: 812-333-8951 [over 20 auctions of coin-op equipment yearly all over U.S.]

USA GUIDE

4014 No. Fir Rd., 45 Mishawaka, IN 46545 219/256-1158 fax: 219-256-1144 John Pierce [amusement machine auction price reporting guide, published monthly; priority fax service also available]

HUNSAKER

Manufacturing

The Source for Seating For Your Sitdown Games

Contact: Gary B. Hunsaker

(805) 650-0065 FAX (805) 650-0059

4475 Dupont Ct., #10, Ventura, CA 93003

WILKINS AUCTION SERVICE

Rt. 2, Box 546 Galena, KS 66739 316/783-1915 Gilbert Wilkins [amusement game auction service]

CABINET SUPPLIERS

AMAVEND VENDING SYSTEMS

750 W. Cleveland Ave. #A P.O. Box 24 Fayetteville, AR 72702 501/443-6791 fax: 501-443-4024 Henry K. U. A. Nwauwa, President [universal video cabinet systems]

AMAZING GAMES CORPORATION

P.O. 5305
Portland, OR 97228
503/222-3103
fax: 503-222-1533
Joe Peck
[Kit Interchange System of universal video cabinets in 19" and 25" versions; contract manufacturing]

ANGLE MFG. CO., INC.

Orchard Lane, P.O. Box 309
Tracy City, TN 37387
615/592-4400
800/347-4405
fax: 615-592-4410
Tim Batson, President
David Grond, Sales
Tony Moore, Treasurer
[manufacturer of the Angle Drawer System
universal video cabinets; 8-line games
in various configurations; contract cabinet
design and manufacturing]

ANSWER GAME CORP.

1625 W. Harry Wichita, KS 67213-3653 316/267-7371 Ronald Cazel [cocktails, countertops & uprights]

R.H. BELAM COMPANY INC.

Nassau Plaza
One Fulton Ave.
Hempstead, NY 11550
516/292-2670
fax: 516-486-0957
[Belita products including cabinets, kiddie rides, coin counters & Football game]

CHURCHILL CABINET CO.

2119 W. Churchill St. Chicago, IL 60647 312/278-3580 fax: 312-278-3583 [cabinets for manufacturers]

C-JET (EDMONTON), INC.

15397A — 117th Ave. Edmonton, Alberta Canada T5M 3X4 403/451-4385 fax: 403/451-4412 Meb Rajani, Managing Director George Mostarac, Sales Manager [cabinet manufacturing, kit imports, ''Jetco'' video game parts, supplies for billiard and soccer tables]

CONTINENTAL MFG. & DIST.

611-23 So. Holt Montgomery, AL 36108 205/265-9738 fax: 205-265-9511 H. Jack Windsor, Owner Bernie Gomez, Manager [video cabinets]

D&D CABINETS, INC.

24 Stafford Ct. Cranston, RI 92920 401/463-5494 fax: 401-463-6673 David Celani, President [video game cabinets]

DECAR CORP.

7615 University Ave. P.O. Box 620188 Middleton, WI 53562-0188 608/836-1911 fax: 608-836-8255 Joann Erman, Ollie Pentinmaki [cabinets for videos, pins, slots & jukeboxes]

DYNAMO CORPORATION

2525 Handley-Ederville Rd. Richland Hills, TX 76118 817/284-0114 800/527-6054 Mark Struhs [universal video game cabinets and contract manufacturing]

EAST COAST DESIGN

P.O. Box 681
Hammonton, NJ 08037
609/567-1700
fax: 609-567-3255
Joel Portner
[universal hardware systems, contract manufacturing, assembly and design]

-

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J-S Sales Company, Inc.

5 South Fulton Ave., Mt. Vernon, NY 10550 • (914) 668-8051 • fax: 914-668-8735 Exporting to 30 foreign countries — foreign trade inquiries welcome.

GAMEBUSTERS. INC.

480 Port Royale West Montreal, Quebec Canada H3L 2B9 514/385-1446 fax: 514-385-3034 Gautam Mehta, President Bartolomeo Torino, Vice President [custom-designed & standard video game cabinets]

GAME OPERATORS CORP.

see Answer Game Corp.

GRAND PRODUCTS, INC.

425 Meyer Rd.
Bensenville, IL 60106
708/766-8282
fax: 708-766-6688
David Marofske, Terry Sullivan,
David Marofske Jr., Henry Ross
[contract design & manufacturing services;
design, wire harness & sub assemblies,
complete games]

GREAT LAKES VENDING AND DESIGN

120 Barberry Ave.
Portage, MI 49002
616/329-7019
fax: same as above
Keith LaLone, Owner
Bill Swintz, Owner
[buys, sells & leases coin-op equipment to
the public; operates & designs gamerooms
in the Great Lakes states; builds custommade universal game cabinets; parts supplies]

JALECO USA, INC.

310 Era Dr.
Northbrook, IL 60062
708/480-1811
fax: 708-480-9231
Bob Haim, director of coin-op
Joe Gilbert, sales manager
[upright & sitdown universal
video game cabinets]

LAMINATIONS, INC.

3311 Laminations Dr.
Holland, MI 49424
616/399-3311
800/562-4257
fax: 616-399-8784
Frank Hoogland, VP sales
[melamine & vinyl laminating, cut to size;
CNC routing; T-molding; cabinet assembly;
contract manufactuers]

LENC/SMITH MFG. CO.

4616 W. 19th St. Cicero, IL 60650 708/780-7010 John Butler [cabinets and contract manufacturing]

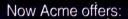
M.H. ASSOCIATES

712—38th St. North
Fargo, ND 58102
701/282-7877
800/843-5487
fax: 701-282-7779
[MHA universal plywood 19", 25" & lowboy cabinets with interchangeable drawers;
Quickit wiring systems]

MAGGI CONIATURE

Via B. Verro, 37A
20141 Milano, Italy
02-846-59-41
fax: 392-846-7889
[Multicash programmable coin-dispensing & recording device]





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MICRO MANUFACTURING, INC.

535 Old Nashville Hwy. Lavergne, TN 37086 615/793-5510 800/227-6136 fax: 615-793-5512 David Beasley, sales Ben Lloyd, sales [9" & 13" countertop cabinets; also two styles of upright cabinets]

NOVA TECHNOLOGIES

4880 Hickmore St. St. Laurent, Quebec Canada H4T 1K6 514/340-1280 fax: 514-340-9634 Nell Rubin [amusement game cabinets]

SYNSOR CORP.

14241 N.E. 200th St. Woodinville, WA 98072 206/481-6600 800/426-0193 fax: 206-775-7941 Gary L. Bullock, Mark B. Tomlinson [cabinets for manufacturers]

TEKBILT, INC.

See listing under National Parts Houses

3 KOAM

47650 Kato Rd.
Freemont, CA 94538
510/657-7793
fax: 510-657-0466
Ed Houston, President
Unpo Paik, Vice President
[custom-built video game cabinets]

VIDEO SYSTEMS

1836 Gum Branch Rd. Jacksonville, NC 28540 919/455-0858 800/762-9842 fax: 919-455-9846 Dovard Padgett [universal video cabinet]

WOOD SYSTEMS

2215 Ringwood Ave. San Jose, CA 95131 408/432-0450 Butch Hauser [cabinet manufacturing]

CHEMICAL

AMES SUPPLY COMPANY

2537 Curtiss St.
Downers Grove, IL 60515
708/964-2440
800/323-3856
[electronic test equipment; electronic parts; chemicals to clean same]

CLEAN TEAM CO.

960 Enchanted Way, Bldg. 108 Simi Valley, CA 93065 805/581-1000 fax: 805-581-1058 Stan Eyler, Gail Valle [bill validator and debit card reader; cleaning cards & products]

GEMINI CHEMICAL CO.

(subsidiary of Sil-Tech Corp.)

810 S. Maumee Tecumseh, MI 49286 517/423-7667 800/397-3112 fax: 517-423-8161 Darik R. Chapman, Vice President Dwain A. Chapman, Sales & Marketing Mgr. [pinball polish cleaner]

D&R INDUSTRIES

See listing under National Parts Houses

MASTER BOND, INC.

154 Hobart St. Hackensack, NJ 07601 201/343-8983 fax: 201-343-2132 James Brenner [adhesives]

NU LOOK PRODUCTS

1340 Stirling Rd. #10B Dania, FL 33004 305/922-8877 fax: 305-992-8881 Rick Hoffman

[maintenance care products for the coinoperated amusement industry; billiard & shuffleboard waxes]

SPRAYWAY, INC.

484 Vista Ave.
Addison, IL 60101-4468
708/628-3000
800/332-9000
fax: 708-543-7797
M.R. Aronson, President
J.B. Bladham, Vice President
Matt Keller, Sales
[aerosol cleaners, lubricants, plastic cleaners, adhesives]

WILDCAT CHEMICAL CO.

5359 Wedgewood Dr. Ft. Worth, TX 76133 817/294-7600 fax: 817-294-8333 Joe Peters [wide range of maintenance products, including playfield cleaners]

COMPUTERS AND BOOKKEEPING

A TITLE STRIP PROGRAM COMPANY

P.O. Box 333
Riva, MD 21140
301/956-5856
800/950-JUKE (950-5853)
Mel Spindle, Steve Angell
[computer program to print title strips (blanks inlcuded); prints and stores thousands of different records, prints one record in unlimited quantities, prints separate list of records by location. IBM, PC, XT, AT, PS2 & most compatibles; CD & 45rpm title strips]

ALLSTAR MUSIC, INC.

3441 South Park Springfield, IL 62704 217/523-1545 or 793-3350 fax: 217-793-1842 Ted Furkin [Silent Partner: software system for route management & financial analysis]

APPLIED COMPUTER TECHNOLOGY, INC.

2603 So. Highland Dr.
Las Vegas, NV 89109
702/737-8479
fax: 702-368-7623
[video games, micro-computer software;
R & D for amusement and gaming
manufacturers and software publishers;
makers of the Autocard business card
vending machine]

ARMS

Division of Bonita Marie Int'I., Inc. 1540 Rt. 37 West
Toms River, NJ 08755
908/349-1994
800/272-6375
fax: 908-341-4056
Lou Cappetta, CEO
Rhonda Fletcher, National Sales Manager
[computerized redemption inventory control; warehouse control; point of sale systems; on-line money tracking systems (tracking all game income & ticket/token payout)]

EFFECTIVE MGMT. SYSTEMS

12000 W. Park Place Milwaukee, WI 53224 414/359-9800 800/558-8727 fax: 414-359-9012 Bob Johnson, Jeff Becker [computer hardware & software for vending & ocs operators; also distributing software]

E-SOFT SYSTEMS

3531 Jepson Rd. Baxter, MN 56401 218/829-4743 Norm Drye, owner [computer software for route management; league software for darts, cricket, pool, etc.]

GOLDEN'S DIGITAL SERVICE

880 Armorlite Dr. San Marcos, CA 92069 619/727-1860 [sale and repair of small business computers]

PRIORITY CIGARETTE SERVICE

3628 Prospect Ave. Cleveland, OH 44115 216/431-4100 Joe Abraham, Bob Abraham [makers of *Priority Wander*, a computerized inventory control system for vending]

SEEJOO CORP.

Guro P.O. Box 82 Hwarang Bld. number 108-74 Oryu-Dong, Guro-Ku Seoul, Korea 02-686-9036 fax: 02-684-8177 H.G. Lee [magnetic card reader/validators; security alarms]

SOUTHLAND ASSOCIATES

655 Sky Way #207
San Carlos, CA 94070
415/595-4992
John Brook
[Easy!Route II video game route
management software; tracks game location,
revenue & collection shortages; complete
game history by location & collection date

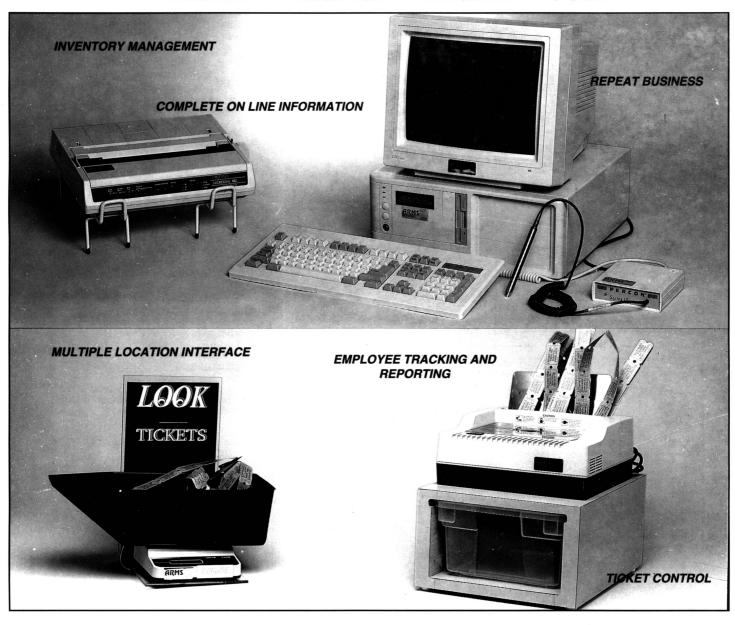
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"We at POCKET CHANGE AMERICA presently use the ARMS BM-1200 ticket scales at our family fun centers throughout the United States. I recommend anyone operating redemption locations to see for themselves the time one can save."

Joseph J. Despar VP Purchasing Pocket Change America, Inc. "I am pleased to say your ARMS ticket scale has proven to be an asset to our locations' redemption center needs. With all factors considered, your scale is the best buy for redemption scales available and a must for anyone operating redemption centers."

John W. Parker Support Services Manager Namco Operations Inc. "I just wanted to drop you a short note to express our satisfaction with the ARMS System. The ARMS System has become an invaluable tool within all of our operations. Keep up the good work!"

> Dave Corriveau President Dave & Busters, Inc.

ARMS Division of BONITA MARIE INTERNATIONAL, INC.

1540 Rt. 37 West, Suite 2 Toms River, N.J. 08755 For Orders Call 1-800-272-6375 For Information Call (908) 349-1994 FAX (908) 341-4056

PARTS, SUPPLIES & SERVICES I

SOUND DECISIONS

18 Roff Ave. Palisades Park, NJ 07650-1413 201/941-5557 800/392-1991 fax: same as local phone Scott Winter, VP Sales [exclusive distributor for "CD Manager," an easy-to-use, portable jukebox information retrieval system and library inventory control. Supports Rowe, NSM and other jukeboxes]

TEAMWRITE CORP.

1403 No. Batavia St. #203 Orange, CA 92667 714/744-1496 fax: 714-744-1497 [Game *Trak route management software; PTMS pay telephone management software; custom programming services]

VENMAR SYSTEMS, INC.

10803 Indian Head Industrial Blvd. St. Louis, MO 63132 314/428-2266 fax: 314-428-4747 Franco Giannotti, President [multi-user computer systems; hardware, software & support]

> For additional copies of this Directory send \$25 to RePlay Magazine, P.O. Box 2550, Woodland Hills, CA 91365.

CONSULTANTS

ACTIVE PLAN P.O. Box 17347

Minneapolis, MN 55415 612/227-8821 fax: 612-228-0437 Charles Senkler, President [activity-related space planning for correct coin-op equipment placement, sports bars & liquor operations design, specializing in gaming equipment for casinos]

ALPHA-OMEGA AMUSEMENTS & SALES

6 Sutton Place Edison, NJ 08817 908/287-4990 fax: 908-287-3079

Frank "The Crank" Seninsky, Joe Camarota [amusement industry consultation; redemption specialist; entertainment center design & layout; management for amusement parks & attractions]

AMAVEND VENDING SYSTEMS

750 W. Cleveland Ave. #A

P.O. Box 24 Fayetteville, AR 72702 501/443-6791 fax: 501-443-4024 Henry K. U. A. Nwauwa, President [amusement center design, equipping &

IMPRESSMENT PLUS INC.

6217 Factory Road . Crystal Lake, IL 60014

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P.O. Box 292847 Kettering, OH 45429 513/293-3682 fax: same as voice number Terry Collins, president David Irvin, art & animation director [design & production of indoor family fun centers, arcades & theme parks: can provide original concept, animation, games, sound, light, props & much more]

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design, development & management for
leisure industries]

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fax: 714-594-3279
Bob Snyder
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fax: 605-334-0398
Dean Schroeder, president
Bob Williams, director of consulting
[computer software, carousels, route
operations, legislation & lobbying]

THE PEARL GROUP

(subsidiaries: Yellow Pearl; Black Pearl; Silver Pearl Inc.) 1920 Highland Ave. #222 Lombard, IL 60148 708/268-2486 fax: 708-629-6699 Larry Siegel [consumer licensing, speed-up kits, coin-op development]

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fax: 310-822-1360
Zachary Katz
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AMAZING GAMES CORPORATION

P.O. 5305
Portland, OR 97228
503/222-3103
fax: 503-222-1533
Joe Peck
[Kit Interchange System of universal video cabinets in 19" and 25" versions; contract manufacturing]

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Tracy City, TN 37387

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615/592-4400 800/347-4405 fax: 615-592-4410 Tim Batson, President David Grond, Sales [manufacturer of the *Angle Drawer System* universal video cabinets; 8-line games in various configurations; contract cabinet design & manufacturing]

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Las Vegas, NV 89109
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Jim Takagi, President
[micro-computer software; R&D for amusement and gaming manufacturers; business card vending machine]

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fax: 319-326-3301
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J. Johnson, production manager
Fred Menzl, mechanical engineer
Ron Devine, design coordinator
Joseph Brock, west coast distributor
[manufacturer of music boards for kiddie
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[designers of hi-tech sports skill games]

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Allan Schrum, President
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fax: 914-699-6399
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[interactive entertainment producers;
game designers]

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Greg Malavasos, Vice President
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203/748-0656
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Robert Jardin, Vice President
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AP ENGINEERING

4080 Pedley Rd. Riverside, CA 92509 909/685-0564 800/421-7714 Avery Petty, Electronics Engineer [OEM support, changers, changer kits, supplies]

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Division of Bonita Marie Int'I., Inc.
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908/349-1994
800/272-6375
fax: 908-341-4056
Lou Cappetta, CEO
Rhonda Fletcher, National Sales Manager
[computerized redemption inventory control; warehouse control; point of sale systems; on-line money tracking systems (tracking all game income & ticket/token payout)]

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Las Vegas, NV 89103
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Richard Mines, Sales/Marketing Manager
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[coin payout hoppers and solenoids;
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Joan Paanenen, Office Manager
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Karen Morales, Secretary
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P.L. Bruner, President
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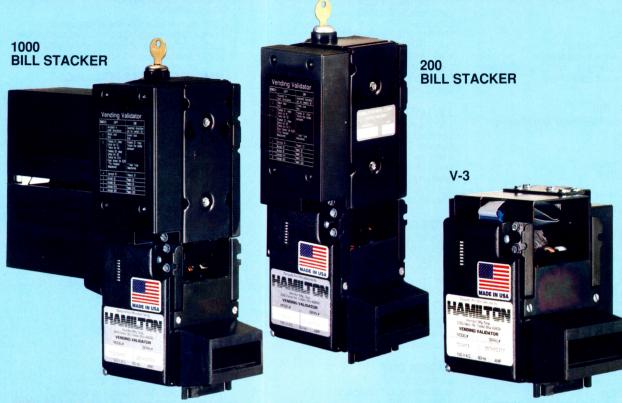
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Val Levitan, General Manager
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Donna Carpenter, National Sales
Tom Ordway, President
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41 West St. Middlefield, CT 06455 203/349-1097 800/243-2624 Evan Wilsnack, Mgr. of Systems Div.

Ticket Dispenser

1170 N. Richfield Rd. Anaheim, CA 92803 714/524-2800

[distributors of a full line of coin and currency handling equipment including coin sorters, counters and packagers, and fit unfit currency sorters via dealer network]

MARS ELECTRONICS INT'L., INC.

1301 Wilson Dr.
West Chester, PA 19380
215/430-2500
800/345-8215
telex: 83-1517
fax: 215-430-2694
Bart Shuldman, Bill Millette, Jerry Carr
[bill acceptors for gaming/lottery & games/amusements; coin changers, coin acceptors]

MIAMI VENDING ELECTRONICS

16909 NW 4th Ave.
Miami, FL 33169
305/652-9347
800/822-8327
fax: 305-652-5684
Frank Dichazi
[factory-authorized sales & service for Mars Electronics; conversion kits & money handling systems]

MICROCHANGERS

520 McGlincey Lane, Unit 7 Campbell, CA 95008 408/377-9032 fax: 408-377-9036 Carole Schreier, President Armin Montavun, VP of III. office Junior Hirata, VP of Calif. office [coin and bill changers (\$1, \$5, \$10 & \$20) with auto pay bulk hoppers, self-diagnosis controls, high-security cabinets, large capacity]

Choose the "industry standard" for ticket dispensers

Don't take chances! Dependable performance, on time delivery, and outstanding service have made us the preferred choice of manufacturers, operators and distributors for over 10 years.

"We very much appreciate all the effort that you have put forth to meet our unscheduled needs."

Jack Mendes, Jr. Bob's Space Racers, Inc.

"You certainly deserve your status as the leader. Keep up the good work." John S. Mc Ewan, MELTEC Inc.

"The quality of your product is excellent. It has truly withstood the test of time." Joseph W. Sladek, SKEE BALL Inc.

"In our business where service is the key ...everyone in your organization excels."
Gene Cramm, ShowBiz Pizza Time, Inc.

Deltronic Labs inc.

Redemption Machine

Push button loading Validation Quick release ticket guide for easy servicing Push button loading Description Descripti

 Counts and destroys redeemed tickets

120 Liberty Lane, Chalfont, PA 18914 • 215 997-8616 • FAX# 215-997-9506

THE MORE THE WORLD CHANGES THE MORE YOU NEED A ROWE.

ROWE CHANGERS CAN COUNT TO \$20 WITH UNMATCHED RELIABILITY

With Rowe's new bill changers, vour customers will never find themselves short of

But that's nothing new. Our bill acceptance rate has always been one of the highest in the industry. And since a new Rowe bill changer now accepts up to five denominations, it's five times better for your business.

We've enhanced our new bill changers with other features you'll love. Like built-in electronic counters that keep track of daily. weekly, and

permanent counts. Pushbutton programming, front or rear load, and alternate hopper payouts. All changers are UL approved.

We've added improved security

CHANGE

against fraud that surpasses all others on the market, creating an overall security that's become an industry standard.

So give your customers the change they need. Ask your distributor today about Rowe's bill changers. Or call Rowe directly at

(201) 887-0400, and keep up with this changing world.

change... even when they're carrying big bills. The Rowe changers accept everything from \$1 to \$20 including those crumpled, worn bills other changers won't take.

That means customers will never be turned away — no matter what bill they use, or what condition it's in.

Rowe International, Inc. 75 Troy Hills Road Whippany, NI 07981 (201) 887-0400 Fax (201) 887-2851

PARTS, SUPPLIES & SERVICES

NCR CORPORATION

1700 So. Patterson Blvd. USG-3 Dayton, OH 45479 513/445-2173 fax: 513-445-6241 Joan Fisk [receipt printers]

NADEX INDUSTRIES. INC.

145 Ontario St. Buffalo, NY 14207 716/873-6600 fax: 716-873-6621 Rose Emerson, Manager [Nadex *Model 607-707* coin sorter & packager: Quick Wrap plastic coin wrappers]

NATIONAL VENDORS

12955 Enterprise Way Bridgeton, MO 63044 314/298-3500 800/325-8811 fax: 314-298-3505 ext. 534 (executive offices) ext. 505 (sales & parts) ext. 542 (purchasing) 314-291-0035 (accounting) Robert Muller, Tom Edwards, Robert Bell, Rich Ricci, Len Falk [coin mechanisms and money changers]

PEACH STATE DISTRIBUTING

See listing under National Parts Houses

RANDEL LOCK SERVICE

2718 Grand Ave. Bellmore, NY 11710 516/783-7635 fax: 516-679-0657 Jeff Lovering, President [new Ace locks & rekey service; Master & American padlocks; coin collection bags]

REDINGTON COUNTERS, INC.

130 Addison Rd. Windsor, CT 06095 203/688-6205 800/395-7337 fax: 203-688-1591 Dennis O'Shea, Sales Manager [counting devices & measuring wheels]

REVENCO CORP.

358 Main St. No. Huntingdon, PA 15642 412/863-1300 800/344-6795 fax: 412-864-4114 Raymond Stoken, President Gary Stoken, Sales Bernie Sobek, Sales Jerry Malkos, Sales [manufacturers of "Bill Collector" systems for AP, National and Rowe cigarette machines

ROWE INTERNATIONAL, INC.

75 Troy Hills Rd. Whippany, NJ 07981 201/887-0400 Tom LaMore, VP Currency Products Ross Springer, National Sales Manager Wayne Marion, Regional Sales Manager Jeff McCarthy, Regional Sales Manager [currency products]

SAFEGUARD COIN BOX, INC.

P.O. Box 1091 W. Caldwell, NJ 07004 201/575-0040 fax: 201-575-8663 [locking bill stacker; locking coin box; truck safes; mini-safes]

SCAN COIN, INC.

21550 Beaumeade Circle Ashburn, VA 22011 703/729-8600 800/336-3311 fax: 703-729-8606 Per Lundin

Icoin counters and sorters, currency counters, prefabricated coin wrappers, money scales]

SCRIBE INTERNATIONAL

790 Maple Lane Bensenville, IL 60106 708/860-6500 fax: 708-860-3672 Charlie Flubacker, Vice President [currency validators, ticket printers, receipt printers]

STANDARD CHANGEMAKERS

3130 No. Mitthoeffer Rd. Indianapolis, IN 46236 317/899-6966 fax: 317-899-6977 Barry O'Brien, National Sales Manager [bill changers, token & ticket vending machines

TECHNITROL

1952 E. Allegheny Ave. Philadelphia, PA 19134 215/426-9105 800/523-3816 W.A. Chamberlain, General Manager Sal Balistreri, National Sales Manager [currency counters]

TEKBILT INTERNATIONAL INDUSTRIES

See listing under National Parts Houses

UNIVERSAL MACHINE CO.

1512 Osprey #107 DeSoto, TX 75115 214/224-3501 twx: 910-861-9182 fax: 214-224-6434 J.D. Walker

[coin counters, sorters & wrappers; portable coin counter packagers; coin-wrap paper]

VAN BROOK OF LEXINGTON

976 Delaware Ave. Lexington, KY 40505 606/231-7100 800/553-3134 fax: 606-231-7108 Carol Spence, Dottie Hopkins [tokens & token-related products]

WEIGHTRONICS

2320 Airport Blvd. Santa Rosa, CA 95403 707/527-5555 800/358-9110 fax: 707-579-0180 [industrial scales, counting scales]

see listing under National Parts Houses

XCP, INC.

40 Elm St. Dryden, NY 13053 607/844-9143 800/647-7020 fax: 607-844-8031 Darryll Rademacher, Diane Rademacher [debit card vending controls, coin-op kiddie ride "control box"]

DART SUPPLIES

AMERICAN DARTLINES

2350 So. Meredith Lane Santa Maria, CA 93455 805/922-5445 800/343-1849 fax: 805-922-5961 [manufacturer of darts & accessories]

AMUSEMENT EMPORIUM

See listing under National Parts Houses

BOTTELSEN DART CO., INC.

945 W. McCoy Lane Santa Maria, CA 93455 805/922-4519 800/537-2164 fax: 805-922-5961 Mike Wines, General Manager [manufacturer of darts & accessories]

BUCK DARTS

1900 Weld Blvd. El Cajon, CA 92020 619/449-1100 800/326-2825 fax: 619-562-2285 Janet Drew [darts and accessories]

DART MART INTERNATIONAL

8832 Shirely Ave., Unit 1 Northridge, CA 91324 818/341-3278 Jerry Indik [manufacturers and distributors of a full line of darts and accessories for electronically-scored dart games]

DART WORLD, INC.

190 Locust St. Lynn, MA 01904 617/581-6035 800/225-2558 fax: 617-592-8760 Don Amirault, President Mark Amirault, Sales Manager [Budweiser darts, dart boards & flights; Dartworld platinum & Pirhana II darts: Harrows darts & accessories]

DUTCHMAN INDUSTRIES

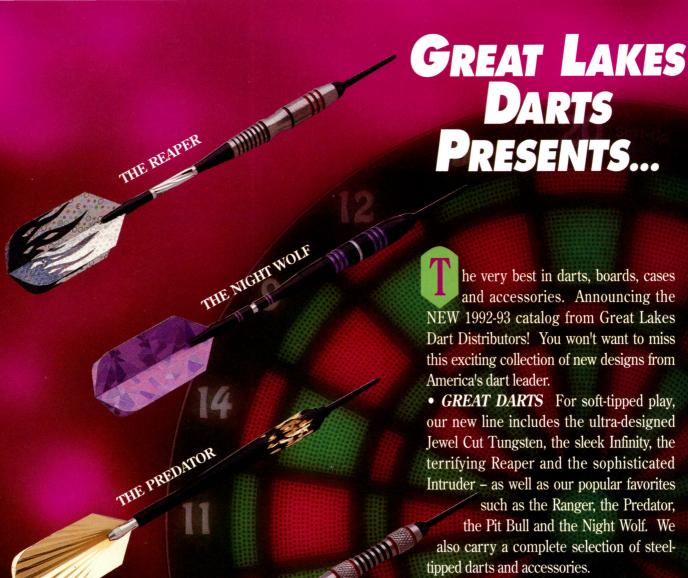
(Recreational Products Division) 65 Summit St. Somerville, MA 02143 617/625-2550 Jack Russell [Dutchman soft-tipped darts & dart supplies]

GREAT LAKES VENDING AND DESIGN

120 Barberry Ave. Portage, MI 49002 616/329-7019 fax: same as above Keith LaLone, Owner Bill Swintz, Owner [manufacturer of soft-tipped barrels and supplier of darts]

IMPERIAL INTERNATIONAL

See listing under National Parts Houses



• GREAT SELECTION Choose from our wide assortment of accessories to complement the game. We have our own machine shop, printer and leather goods operation to suppport today's demand for "Made in America" products.

• GREAT SERVICE Placing your order couldn't be simplier. Call our toll-free number for quick, personalized attention and overnight shipping if you need it.

• GREAT CATALOG Order this FREE dazzling 4-color book featuring our complete product line – we're your one-stop dart source! Call Great Lakes Darts today.

GREAT LAKES DART DISTRIBUTORS, INC.

SPECIALISTS IN CUSTOM DESIGNS AND LOGO IMPRINTING 3125 S. 108th ST. • WEST ALLIS, WI 53227

1-800-225-7593 • FAX 1-800-841-6944

OWL DARTS, INC.

2126 W. Calender St.
Peoria, IL 61604-5520
309/637-4122
800/832-7871
fax: 309-637-0296
Russel Kinzinger, Lisa Kinzinger,
Georgeanne Miller
[full line of soft tip and steel darts;
wholesale and retail packaging available]

TOP PARTS & SERVICE

739 Linden Ave.
Rochester, NY 14625
716/586-1100
fax: 716-248-8777
Tom Tarantelli, President
Jeff Tarantelli, Vice President
Matt Tarantelli, Vice President
[complete line of all parts needs]

VIDEO DOCTORS

1241 Bellevue St. Greenbay, WI 54302 414/468-0167 fax: 414-468-0275 Michael Reetz, Gregg Marweg [Master's Choice dart supplies]

WICO CORP.

See listing under National Parts Houses

WILD DISTRIBUTING, INC.

1002 Taft St.
Houston, TX 77019
713/528-6655
800/433-WILD (9453)
fax: 713-528-5806
John Palasota, parts manager
Dexter Froberg, parts assistant
Lynn Smelley, parts representative
[parts & supplies for dart games, pool tables, soccer games, jukeboxes, videos & pinballs]

DOLLIES & LIFTGATES; MOVING EQUIPMENT

AIRSLED, INC.

70-A Aleph Dr.
Newark, DE 19702
302/996-5417
800/AIR-SLED (247-7533)
fax: 302-996-6468
Aaron Silverman
[patented "Airsled System" allows one
person to float heavy amusement machines
on a cushion of air, as if weightless, for
machine installation, repositioning, repair,
cleaning, etc.; custom systems available to
move up to 3 tons]

DEL LIFTGATES, INC.

P.O. 6126 Buffalo, NY 14240-6126 716/853-7994 fax: 716-854-5424 Carloyn Campbell, Sales Manager Tony Rotollo, Sales Administation [hydraulically powered lift gates for trucks]

EAGLE LIFT

2401 W. Broadway Council Bluffs, IA 51501 712/322-1111 800/872-4283 fax: 712-328-8383 Jerry Mathison, Dan Barry [1,000 lb., 1,250 lb. & 1,600 lb. lift capacity lift gates for pickups, van bodies, 1-ton trucks and service bodies]



EAGLE LIFT. The 1000-pound capacity EAGLE LIFT has everything you're looking for in a liftgate, from safe, convenient operation to streamlined appearance.

So whether you have machines coming in, or machines going

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easy way...

with EAGLE LIFT.

For the name of an EAGLE LIFT dealer near you, call 1-800-USA-GATE (872-4283)

and ask for Jerry Mathison or Dan Barry.

MANUFACTURED BY: EAGLE LIFT 2401 West Broadway, Council Bluffs, IA 51501

EAST STATE MARKETING CO.

216 Washboard Rd.
Thomasville, NC 27360
919/475-4033
Paul Lowman, owner
Michael Lowman, manager
[pool table dollys for easy moving of pool tables; easy levelrs to make pool table leveling easier]

EASY LIFT EQUIPMENT CO.

5 Copper Dr.
Wilmington, DE 19804
302/995-1800
800/233-1800
fax: 302-995-1801
A. Joseph Irons, Jr., Sales Manager
C. Thomas Minio, Marketing Director
[motorized handtruck for moving vending machines]

ELKAY PRODUCTS CO., INC.

35 Brown Ave.
Springfield, NJ 07081
201/376-7550
800/631-7351
fax: 201-912-0418
Steven Piller, Vice President
Walter Magierowski, Sales/Adv. Manager
[material handling equipment, handtrucks,
moving pads & covers, lift & pallet trucks,
dollies, cargo control equipment]

IDEN COMPANY

640 Church Rd. Elgin, IL 60123 708/741-3600 fax: 708-742-1820 Bob Iden, Ray Iden Jr. [hand trucks, dollies, walk ramps, padded covers]

MAC'S LIFT GATES

2801 South St. Long Beach, CA 90805 310/634-5962 Annette MacDonald [lift gates]

NET MATERIAL HANDLING

1300 W. Fond du Lac Ave. Milwaukee, WI 53205 414/263-1300 800/558-7260 fax: 414-263-7544 Mike Kappel, President [vending trucks, pads, straps (ramps, walk)]

OXFORD PRODUCTS INTERNATIONAL

544 Lakeville Rd.
Oxford, MI 48371
313/628-1421
fax: 313-628-6580
James McGowan, President
Sandra Palmer, Office Manager
[moving covers for video, jukebox, pinball & vending machines; dust covers for pool tables]

STEP & ROLL DOLLY

131 Youngstown-Warren Rd. Niles, OH 44446 216/652-1251 Raymond Lonsway, Michael Saadah [location-operated pool table dolly]

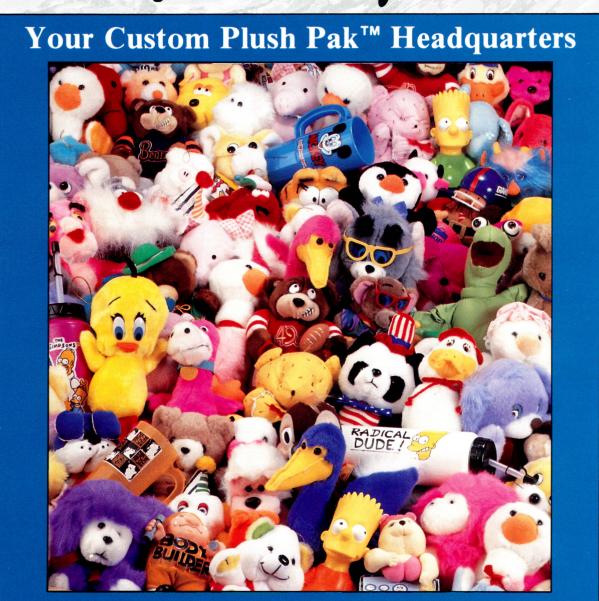
TOMMY GATE CO.

(a division of Woodbine Mfg. Co.) 5112 No. 40th St. #202 Phoenix, AZ 85018 602/955-2144 800/LIFT GATE (543-8428) fax: 602-955-3902 James R. Blandford, President Dick Mulno, Sales Manager Dick Bates, General Manager [truck hydraulic lift gates]

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3635 WILLOWBEND BLVD., SUITE 318 • HOUSTON, TEXAS 77054

ULTRA LIFT

17 Tillman Ave. San Jose, CA 95126 408/287-9400 800/346-3057 fax: 408-297-1199 George W. Dabb, Charae L. Hemphill [powered hand truck enables one person to move any amusement game (including pool tables) on & off trucks, into or out of locations & up or down stairs; with two people, 1500 lb. capacity]

WOODWARD MFG. & SALES CO., INC.

P.O. Box 217
Oostberg, WI 53070
414/564-2323
fax: 414-564-2322
Elmer Hazen
[Lectro-Truck powered hand truck: handles loads to 1,500 lbs.; walks loads up or down stairs; raises & lowers loads in or out of truck]

GRAPHICS

AG SCREEN PRINTING

4673 Aircenter Circle Reno, NV 89502 702/827-8110 fax: 702-827-8283 Gifford Mast, President Clay Wilson, Manager [silk screen printing for pressure-sensitive side graphics, control panels, overlays, backlighted headers, mirrorized graphics, glass, plex]

BEELINE GROUP, INC.

3374 Gateway Blvd.
Fremont, CA 94538
510/770-9990
fax: 510-770-9109
Tom Harlan
[original artwork & printing on wood, plastic, glass, pressure sensitive vinly, lexan & card stock; we print all types of redemption & video game graphics; advertising, brochures, promotions & more; generic graphics of all kinds]

DISPLAYS, INC.

31 Industrial Park Ave. Lewistown, PA 17044 717/242-2541 fax: 717-248-2541 K.C. Kennedy, President Georganna Crawford, Plant Manager [electronic displays for pinball & other amusement games]

DRYCAL, INC.

14511 Saranac Rd. Cleveland, OH 44110 216/541-0225 fax: 216-541-9314 Margus Sweigard, Sales [generic & custom-made control panel overlays, marquees, monitor bezels, instruction sets, and decals]

DON MARSHALL PRODUCTIONS

415 W. Huron Chicago, IL 60610 312/944-0720 [complete graphic services]

SUN PROCESS CONVERTING, INC.

505 Bonnie Lane
Elk Grove Village, IL 60007-1963
708/593-0447
800/323-0697 (out of state)
fax: 708-593-0115
Michael Moore, President
Ronald Weingardt, Executive VP
Lisa Feltes, Marketing Supervisor
Mary Woods, Sales Manager
[printer of customized labels, decals,
playfields & panels on a vareity of surfaces
for gaming & coin-op music & amusements;
die cutting and laminating services;
in-house art department]

LEGAL & FINANCIAL SERVICES

AMAVEND VENDING SYSTEMS

750 W. Cleveland Ave. #A P.O. Box 24 Fayetteville, AR 72702 501/443-6791 fax: 501-443-4024 Henry K. U. A. Nwauwa, President [equipment financing]

CPC SERVICES, INC.

660 White Plains Rd.
Tarrytown, New York 10591
914/332-5200
fax: 914-332-5660
Phil Kass, President
Harvey Goldman, Vice President
[equipment financing]

DRA PRICE GUIDE

197 S.W. 20th Way Dania, FL 33004 305/920-5411 Ted Bush, Publisher Dorothy L. McGee, Sec./Treas. [new & used equipment price guide]

MERRITT & HAGEN

Warner Center

6400 Canoga Ave. #311 Woodland Hills, CA 91367 818/992-1940 fax: 818-992-3309 Laurence Merritt, David Hagen [representing operators for over 15 years; regular columnists for *RePay Magazine*]

R.J. SALISBURY & ASSOCIATES

P.O. Box 158
Bountiful, UT 84011
801/292-1255
800/926-1400
fax: 801-292-1335
Dick Salisbury, President
R. Sterling Spafford, VP Marketing
[insurance]

BOB SNYDER & ASSOCIATES

20266 Paseo Robles
Walnut, CA 91789
714/595-1237
fax: 714-594-3279
Bob Snyder
[games, gaming and gambling consulting
services on concepts, designs, regulations,
licensing matters, game product
evaluations, forensic examinations, arcade
& route consultation]

USA GUIDE

4014 No. Fir Rd., 45 Mishawaka, IN 46545 219/256-1158 fax: 219-256-1144 John Pierce [amusement machine auction price reporting guide, published per auction; priority fax service also available]

MUSIC SERVICES

A&T ELECTRONICS

1111 College Ave.
Davenport, IA 52803
319/391-6801
fax: 319-326-3301
Andy Menzl, owner
J. Johnson, production manager
Fred Menzl, mechanical engineer
Ron Devine, design coordinator
Joseph Brock, west coast distributor
[manufacturer of music boards for kiddie rides, gumball machines & minigolf courses; contract refurbishing]

A TITLE STRIP PROGRAM COMPANY

P.O. Box 333
Riva, MD 21140
301/956-5856
800/950-JUKE (5853)
Mel Spindle, Steve Angell
[computer program to print title strips;
CD or 45rpm title strips]

CDS JUKEBOX KIT CO., INC.

P.O. Box 747 Dresden, TN 38225 901/364-5140 fax: 901-364-3303 Tim Sharp, President [jukebox conversion kits from 45 to CD]

CLEVER DEVICES LTD.

133 Glennwood Rd. Glenwood Landing, NY 11547 516/674-8000 800/872-6129 fax: 516-674-8067 William Long, President Patricia Azuto, Sales Rep [digital audio sound products]

COMMERCIAL SOUND & ELECTRONICS

8507 Natural Bridge Rd. St. Louis, MO 63121 314/428-4857 fax: 314-428-8810 Jim Scheff [JBS Automatic Jukebox Switch silences b/g music & stereo systems when jukebox starts, with no cutting into jukebox wiring]

DIGITAL DISC AMERICA INC.

5617 Business 50 West
Jefferson City, MO 65109
314/893-8497
fax: 314-893-3601
Talih Ozturk, President, Int'l. Division
Mark Loethen, VP & Financial Director
David Loethen, Sec./Treas. of Dist. Div.
Rich Grant, Sales
Gerald Moore, Sales
Shuja Haque, Engineer & Cabinet Design
Bob Brandt, Technical Service
Dave Fugate, Customer Service
John Swillum, Parts Dept.
[CD conversion kit for vinyl jukeboxes;
dedicated CD jukeboxes, & wallboxes]

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With SD Technologies' **Super Dispersion Acoustic Drop Ceiling Speakers**™

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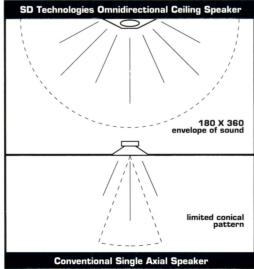
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SD Technologies Division of: **General Video Corporation** 550 California Road Building 9 Quakertown, PA 18951 Phone (215)536-4360 Fax (215)536-7581

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FRAZIER

Petit Jean Mountain Rt. 3, Box 319 Morrilton, AR 72110-9532 501/727-5543 800/422-7757 fax: 501-727-5402 James R. Truelsen, VP/Sales & Marketing [digital-ready compact full-range loudspeaker systems ideal for CD jukebox

installations; 11 systems range from 25 to 400 watts in power handling (continuous pink noise) for locations ranging from restaurants up to the largest of clubs, lounges, theaters & auditoriums]

GEMINI SOUND PRODUCTS

1100 Milik St. Carteret, NJ 07008 908/969-9000 fax: 908/969-9090

[loudspeaker enclosures, power amps, turntables

LA EAST. INC.

127 Union St. Hatfield, PA 19440 215/362-2890 fax: 215-368-7272 Stephen Devlin

[audio/video reinforcement & distribution products; sales, service & applications engineering]

555 W. Lamm Rd. Freeport, IL 61032 815/232-2000 fax: 815-233-2124 Loyd Ivey, Rob Landsberg [loudspeaker components & systems]

QUICKSILVER DEVELOPMENT CO.

444 Davis St. San Leandro, CA 94577 510/895-9699 fax: 510-895-9747 Alex Malavazos, President Greg Malavazos, Vice President [sound systems & programming of digitized sound]

RAMA ENTERPRISES, INC.

110 Bridge St. Brooklyn, NY 11201 718/858-7445 fax: 718-858-4446 Pat or Lex Rojanasopondist [Seeburg jukebox parts]

RECORD SOURCE INTERNATIONAL (RSI)

205 NE 1st Ave., Box 75 Mineral Wells, TX 76067 817/325-8752 fax: 817-325-6431 Dock Ringo, Betty Ringo [7" 45rpm vinyl record subscription service to the jukebox industry, radio stations and disc jockeys; or "you pick 'em, we ship 'em'"; current pop, country, and R&B compilations]

SD TECHNOLOGIES

A division of General Video Corporation 550 California Rd., Bldg. 9 Quakertown, PA 18951 215/536-4360 fax: 215-536-7581 [SD Technologies' patented super dispersion drop ceiling speakers]

SOUND DECISIONS

18 Roff Ave. Palisades Park, NJ 07650 201/941-5557 800/392-1991 fax: same as regular number Scott Winter, VP Sales Howard Myers, Technical Staff Director [exclusive distributor for "CD Manager," an easy to use, portable jukebox information retrieval system and library inventory control. Supports Rowe, NSM & other jukeboxes]

STAR TITLE CO.

1015 Park Ave Lakewood, NJ 08701 908/370-4044 fax: 201-364-4666 [full line of blank title strips, display boards (45), general commercial printing]

STERLING TITLE STRIP CO.

P.O. Box 5894 Pittsburgh, PA 15209 412/322-4555 Ed Fedorchak [jukebox title strips, printed and blank; jukebox record promotions; divider cards; price stickers1

T.H.I.

20403 Cady Way Bend, OR 97701 503/389-7626 Tom Hendrix, President Tim Kelly, Engineering Manager John Porter, Office Manager/Sales [jukebox promotion devices]

Make Jukebox History





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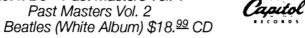
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(313)

562-5060

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[gumball machines, toy capsule machines, condom venders, gum candy, empty & filled capsules & toys]

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fax: 312-847-7942

13434 N.E. 16th St.
Bellevue, WA 98005
John Minkov, Vice President
Nikki Sharnproich, Director of Mktg.
206/644-1820
800/759-1223
fax: 206-644-4936 or 0195
1855 Industrial St.
Los Angeles, CA 90021
213/626-0500
800/926-2223
fax: 213-625-0743
3815 S. Ashland Ave.
Chicago, IL 60609
312/847-2600
800/926-1223

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Ace Novelty International Ltd.
Atlas Estates Unit F
Cross Street, Bradley, Bilston,
West Midlands, England WV14 8TS
(44)902-46763
fax: (44)902-47652
[bulk & pre-pack plush; petri dish,
capsule & novelty merchandise]

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4100 Forest Park Blvd.
St. Louis, MO 63108-2899
314/531-8880
800/325-7888
fax: 314-531-8800 ext. 417
Jack Kelly and John Bosch
[crane plush, novelties, complete
redemption program, pre-pack assortments;
point of purchase display fixtures & signs]

A&G DISTRIBUTORS

1321 S. 30th Ave. Hollywood, FL 33020 305/923-5815 800/228-0925 fax: 305-923-5894 Gary Canetti, Agnes Ricci [quality plush toys; Grayhound distributor]

ACTIONMATIC LTD.

P.O. Box 326 Chatham, Ontario Canada N7M 5K4 519/351-2181 fax: 519-351-7304

Ken McPhail, Sales Manager [capsules & capsule items]

ALD SERVICES, INC.

519 B Rudder Rd. Fenton, MO 63026 800/77-PLUSH (777-5874) 314/349-5050 fax: 314-349-5137 Alan Deutschmann [plush animals, pre-packs]

B&C

see Classic, Inc.

BEST MFG. CO.

914 E. Moreland Blvd. (Hwy. 18) Waukesha, WI 53186 414/547-5051 800/962-4486 fax: 414-547-0905 James Possi [plush toys]

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Toms River, NJ 08755
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800/272-6375
fax: 908-341-4056
Lou Cappetta, CEO
David Katz, President
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&

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fax: 516-352-1744
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Clifford Brechner, Sales Manager
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fax: 215-277-7695
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C.O.T., INC.

(Cranes of Texas) 597 East Crosstimbers Houston, TX 77022 713/695-4220 fax: 713-695-1145 Mike Hubacek, Wanda Hubacek [plush]

CHULANI INTERNATIONAL

35 No. Middaugh St. Somerville, NJ 08876 908/704-0202 Nick Chulani, President [direct source for redemption, crane & rotary merchandise; including novelties, electronic toys, stereos]

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800/874-0024
fax: 908/341-3361
Brian Petaccio, President
[giant gumball machines; wide assortment
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COAST TO COAST PLUSH DIST., INC.

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800/752-9879
fax: 916-784-6887
Patti Novak
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fax: 214-550-0495
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Patrick Caton, sales executive
[manufacturers of novelty & gift items
including a complete line of water guns]

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Arleta, CA 91331
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800/468-0773
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Irwin LaMell, VP Sales
Ken King, VP Operations
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Long Island City, NY 11101
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fax: 718-937-1037
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Hank Mackin, Sales Mgr. (Amuse. Div.)
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New York, NY 10011
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800/777-0901
fax: 212-727-1382
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Steve Schulman, Sales Manager
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& unique novelties packaged for cranes,
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800/274-2031
fax: 815-455-2074
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plush for retail eggs]

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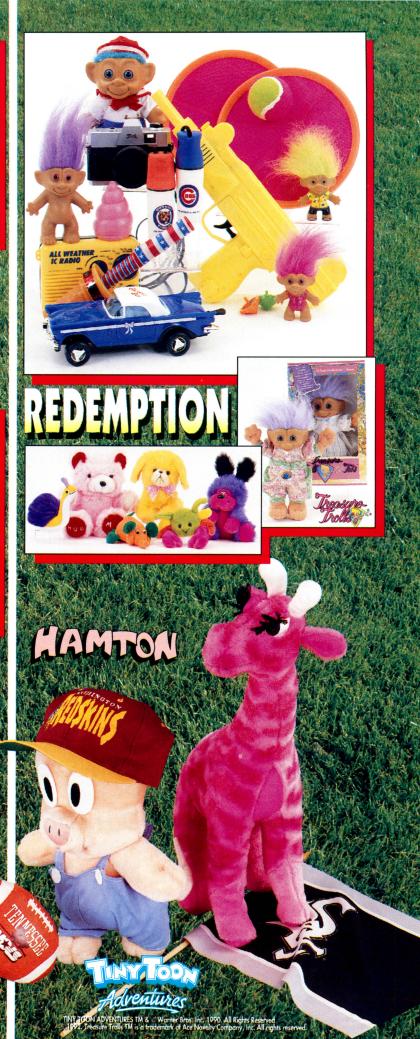




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Ben Mitchell, Vice President
Jim "Bo" Fleener, Sales Rep
Roger Mahan, Sales Rep
[plush toys in bulk & pre-pak]

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24412 So. Main St. #101 Carson, CA 90745 310/834-0499 800/473-3402 fax: 310-834-7905 Pat Klasno, President Chuck Thurber, Sales Director Tom Webb, Vice President [plush filled toys & licensed sports items for crane game operators nationwide]

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1831 Tapo St.
Simi Valley, CA 93063
805/520-7100
800/248-8695
fax: 805-520-0237
Mrs. Yasuko F. Chu, President
[manufacturer & direct importer of
amusement, premium & promotional
plush; custom designs & general
merchandise with local stock]

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915 Broadway New York, NY 10010 212/254-1677 800/234-4697 telex: 426429 NADSON fax: 212-505-7160 Melvin Nadel, Allison Nadel [plush animals for cranes, merchandise for rotaries and other redemption prizes]

NANCY SALES/NANCO

IMCN P.O. Box 6477
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Chelsea, MA 02150
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800/626-2947
fax: 617-884-0171
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[design, manufacture & supply plush toys and redemption merchandise; featuring licensed MLB, NBA & NFL products]

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800/562-5266
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Jay Foreman, Executive VP
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& redemption; plush families; licensed
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see listing under National Parts Houses

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12817 Industrial Park Blvd.
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612/551-2565
800/488-9152
fax: 612-551-2567
Allan Charney, President
Sharon Schraber, Exec. Sales Manager
[national wholesale supplier of sports & entertainment cards; NFL, NBA & MLB licensed
plush & novelties for cranes & redemption]

PLUSH APPEAL

1021 St. Ferdinand St.
New Orleans, LA 70117
504/945-1242
800/899-1869
fax: 504-945-1385
Daryl Fletchinger, owner
Darleen Hansen, owner
[customized crane pre-packs, stuffed animals, toys, jewelry & novelties for cranes of all sizes; promotional, redemption & trade-up plush; seasonal & holiday assortments]

PLUSH-4-PLAY

11601 Seaboard Circle Stanton, CA 90680 714/893-8099 800/25-CENTS (252-3687) (out of state) fax: 714-892-0053 Joe Bates, President Kathy Bates, Quality Control Mike Scalley, Sales Manager Georgia Orozco, Gail Russel, Robert Crips, Sean Sullivan, Toni Endoso [plush toys of all sizes, trade-ups, novelties & toys; adult items]

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430 Maine St. Jefferson, LA 70121 504/833-8448 800/458-4354 [plush animals and crane pre-packs]

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Hal Steinberg, Phil Steinberg, Selma Zebin [plush toys for cranes and other redemption equipment]

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Jim Bruemmer, Sales Manager Chris Bernauer, Arcade Sales [stuffed toys & redemption items]

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13421 McKinley Hwy. Mishawaka, IN 46545 800/747-1045 fax: 219-256-5994 ask for Ron or Kim [pre-packs, plush toys & redemption items]

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Farmingdale, NY 11735 516/293-6654 800/733-5013 fax: 516-293-5203 Greg Cosentino, Bob Ingenito [crane plush toys, pre-packs, novelties, bubble packs, electronics, t-shirts & redemption toys]

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609/854-2100
Linda Bach
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New York, NY 10001
212/206-8218
fax: 212-206-2227
John Shandasan
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1227 E. 119th St. Grandview, MO 64030 816/761-5900 fax: 816-761-9295 Donald Linn, Executive VP [crane merchandise, small toys, vending toys]

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fax: 717-840-HELP (840-4357)
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EM DIRECT

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Ralph Kuhn, Distribution Sales

Ken Williams, Engineer [pinball displays & replacement parts; supplies for video cabinets; U.S. manufacturer of custom power supplies & wire harnesses; billiard supplies; security products]

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see listing under National Parts Houses

IMPERIAL INTERNATIONAL

see listing under National Parts Houses

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fax: 604-872-8073
BBS: 604/872-2010
John Robertson, President
[pinball, video & jukebox sales & service]

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Westmont, IL 60559
708/789-0600
800/635-3778
fax: 708-789-0614
Robert E. Kester, Dir. Sales & Marketing
[electronic solenoids for amusement
machines; pneumatic solenoids]

MAZZCO

see listing under National Parts Houses

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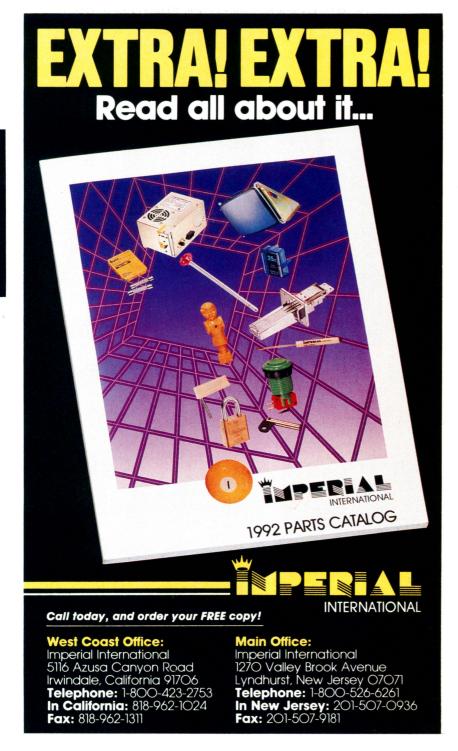
5308 W. North Ave. Chicago, IL 60639 312/622-5411 fax: 312-622-5413 Joseph J. Machina, Anna Lech [bayonet (regular & mini) and wedge-based lighting devices for pinball and video games; plastic spacers, bushings and insulators]

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see Magnet Schultz of America

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Dexter Froberg, parts assistant
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see listing under National Parts Houses

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Meb Rajani, Managing Director
George Mostarac, Sales Manager
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COMPETITIVE PRODUCTS CORP.

see listing under National Parts Houses

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fax: 310-327-3816
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Jean Stull, Market Manager
Tom Carrier, Sales/Marketing Manager
[professional & commercial grade billiard cloth]

THE HYATT BALL CO., LTD.

1 School St.
P.O. Box 342
Ft. Edward, NY 12828
518/747-0272
fax: 518-747-2619
Robert Simpson, President
[sole domestic maker of phenolic billiard balls, pool balls; etc.; also provides 15-, 9- and 7-ball racks; Valley-type magnetic cue balls; custom cue balls; carom, snooker, bumper & track balls; racks; clocks]

IMPERIAL INTERNATIONAL

see listing under National Parts Houses

INTERNATIONAL BILLIARDS

2311 Washington Ave. Houston, TX 77007 713/869-3237 fax: 713-869-8420 Alicia Morrison, Marketing Kim Heacock, Sales [balls, slate, cues, cloth, repair items for tables & cues]

J&C BILLIARD SUPPLY

529 Lynn Dr.
Columbus, MS 39702
601/329-1311
Joseph Soule, Owner
Charlene Thompson, Vice President
[retail pool tables, cloth, cues, etc.;
service for music, pinball & videos]

J-S SALES CO., INC.

see listing under National Parts Houses

HENRY W.T. MALI CO.

257 Park Ave. So. New York, NY 10010 212/475-4960 800/223-6468 fax: 212-533-8169 John O'Connor, Norm Althoff [billiard cloth and 2-piece cues]

MAZZCO

see listings under National Parts Houses

McDERMOTT CUE MFG., INC.

W146 N9560 Held Dr. Menomonee Falls, WI 53051 414/251-4090 800/666-2283 [custom billiard cues and cases]

MEUCCI ORIGINALS. INC.

7472 Old Highway 78 Olive Branch, MS 38654 601/895-4877 fax: 601-895-4634 [billiard cues, cabinets, accessories]

MISSION POOL TABLES 26 W. Mission St. #1

Santa Barbara, CA 93101 805/569-1444 800/852-2089 John P. Kuhn [dealers in cloth, cues, talc, chalk and 50-cent coin chutes; distribution of pool tables, shuffleboards, table soccer & air hockey]

NATIONAL BILLIARD CO.

1111 Western Row Rd. Mason, OH 45040 513/398-2149 800/543-0880 fax: 513-398-7165 Ken Dearwester [billiard and pool supplies]

NATIONAL MERCHANDISE OF VIRGINIA

758 Westover Dr. Danville, VA 24541 804/793-7072 fax: 804-753-7504 [billiard cues, cases & accessories]

[billiara base, bases a assessment

NORTECH MANUFACTURING & DESIGN P.O. Box 338 Virginia, MN 55792 218/741-6075 800/521-6372 fax: 218-741-8618 [makers of a pool table conversion kit for timed play]

NORWOOD PRODUCTS CO.

P.O. Box 333 Oscoda, MI 48750 517/739-9852 (3221) 800/622-3221 fax: 517-739-0811 Bill Miller, Sales Manager [billiard cues; pool supplies & accessories]

NU LOOK PRODUCTS

1340 Stirling Rd. #10B Dania, FL 33004 305/992-8877 fax: 305-922-8881 Rick Hoffman, President [billiard & shuffleboard waxes; maintenance care products]

OWL DARTS, INC.

2126 W. Calender St. Peoria, IL 61604-5520 309/637-4122 800/832-7871 fax: 309-637-0296 Russel Kinzinger, Lisa Kinzinger, Georgeanne Miller [billiards supplies]

PENN-RAY BILLIARDS & RECREATIONAL PRODUCTS

see listing under National Parts Houses

PLASTITECH PRODUCTS INC.

P.O. Box 2387 Longview, TX 75606 800/933-0145 George Buckstaff, President [high impact plastic parts]

PLAY MASTER-RENAISSANCE

P.O. Box 359 Bland, MO 65014 314/646-3294 800/325-0087 Doug McDaniel, Sales Manager [billiard accessories; makers of non-coin tables]

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A Superior Fabric

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D&R INDUSTRIES, INC.

7111 N. Capitol Drive • Lincolnwood, IL 60645

PARTS, SUPPLIES & SERVICES

POOL CHALK SAVER, INC.

P.O. Box 2118 Lutz. FL 33549 813/949-2953 Joseph Ellul Jr., President
Bonnie Robinson, Vice President
[Pool Chalk Saver dispenses cue chalk cleanly and effectively without the usual mess; available direct from the manufacturer]

PRIORITY CIGARETTE SERVICE

3628 Prospect Ave. Cleveland, OH 44115 216/431-4100 Joe Abraham, Bob Abraham [makers of the Competitor, a coin-holding fixture for pool players]

STAR BILLIARD SUPPLY

(Playfair Shuffleboard Co.) 7021 Bluffton Rd. Ft. Wayne, IN 46809-2705 219/747-7288 219/747-2877 800/541-3743 (out of state) fax: 219-747-0470 Brian Crowl, Rico Alleje, Sandy Chelf [billiard accessories]

TRIPLE CROWN SHUFFLEBOARD SUPPLIES

13406 Giles Rd. Omaha, NE 68138 402/896-0468 800/827-0316 fax: 402-896-0428 Floyd Stein, President Jo Anne Stein, Vice President [manufacturer of shuffleboard pucks, powder waxes, Yellow Ice, Brown Ice, White Ice, glaze & cleaner/polish, liquid wax, spray silicone, board wipes, dance wax: wholesale/retail; board refinishing]

TWEETEN FIBRE CO.

1756 W. Hubbard St. Chicago, IL 60622 312/733-7878 Irv Nemecek [cue tips, billiard chalk & chalk holders]

VIKING CUE MFG., INC.

2710 Syene Rd. Madison, WI 53713 608/271-5155 fax: 608-271-5157 [manufacturers of custom and production two-piece cues and cases; repair work on all types of cues]

WICO CORP.

see listing under National Parts Houses

WILD DISTRIBUTING

1002 Taft St. Houston, TX 77019 713/528-6655 800/433-WILD (9453) 800/433-WILD (9453)
713-528-5806
Steven Wild, Vice President/CEO
John Palasota, parts manager
Dexter Froberg, parts assistant
Lynn Smelley, parts representative
[complete line of parts and supplies for pinballs, videos, jukeboxes, pool tables, soccer games, dart & vending machines]

PROMOTION SERVICES

ABC WAREHOUSE/HAPPY SIGN DIV.

6720 Burnet Rd. Austin, TX 78757 512/459-8413 fax: 512-451-2352 Ralph Baccus, Bob Lemmons [6' animated advertising characters such as gorillas, clowns, robots, etc; rope lights, neon signs, balloons, etc.]

ACME PREMIUM SUPPLY CORP.

4100 Forest Park Blvd. St. Louis, MO 63108-2899 314/531-8880 800/325-7888 fax: 314-531-8800 ext. 417 Jack Kelly and John Bosch [point of purchase display fixtures & signs]

ALPHA-OMEGA AMUSEMENTS & SALES

6 Sutton PI. Edison, NJ 08817 908/287-4990 fax: 908-287-3079 Frank "The Crank" Seninsky, Joe Camarota [promotional services including game room & arcade contests; tournament services]

BEELINE GROUP, INC. 3374 Gateway Blvd.

Fremont, CA 94538 510/770-9990 fax: 510-770-9109 Tom Harlan [advertising, brochures, promotions & more; original artwork & printing on wood, plastic, glass, pressure sensitive vinly, lexan & card stock; printing of all types of redemption & video game graphics; generic graphics of all kinds]

BEAVER STATE ELECTRONIC CORP.

1413 Hawthorne #62 Reedsport, OR 97467 503/271-3653 800/488-3644 fax: 503-271-2966 **Bob Thomas** [makers of Match Five location promotional device]

CHRISTINE FINDLAY PHOTO GRAPHIC ARTS

Highway 36 at Airport Plaza Hazlet, NJ 07730 908/264-2211 fax: 908-264-7383 Christine Findlay [specializing in advertising photography, product brochures, sales sheets and catalogs for the amusement game industry]

HARMON & ASSOCIATES DESIGN & MARKETING SERVICES

12225 Nicollet Ave. So. Burnsville, MN 55337 612/882-1640 fax: 612-882-1636 Paul Harmon, President Donna Braun, VP Sales Stephan Zastera, VP Production [marketing, design & advertising]

SHARON HARRIS

The Creative Connection c/o The Stan Harris Company 4057 'G' St. Philadelphia, PA 19124 215/426-7500 fax: 215-739-3332 Sharon Harris [mailing list; full public relations, freelance writing and advertising services]

D.L. JOHNSON MARKETING GROUP

7311 Warblers Wav Roscoe, IL 61073 815/623-8360 815/023-6360 fax: 815-623-6645 Don L. Johnson, President Judy Johnson, Vice President [manufacturers of Tournament Master Deluxe, a lighted write-on display board, usable for controlling tournament playl

DON MARSHALL PRODUCTIONS

415 W. Huron St. Chicago, IL 60610 312/944-0720 fax: 312/944-0721 [photography; illustrations; complete graphic service; color separations; silkscreening; 4-color process printing on paper, styrene, vinyl, polycarbonate and lexan; producer of art for all cabinet and game components; advertising)

MEC LEISURE & AMUSEMENTS

2530 W. 237th St. Torrance, CA 90505 310/539-1530 ext. 278 John McIndoe [makers of animated characters for family entertainment centers & restaurants; available in single characters or multi-character shows]

PINBALL EXPO

2671 Youngstown Rd. SE Warren, OH 44484 216/369-1192 800/323-FLIP (3547) fax: 216-369-6279 Robert Berk, Mike Pacak [world's only pinball showcase devoted exclusively to the pinball industry: seminars, pinball factory tour, international pinball tournament, etc.]

THE ROBOT FACTORY

P.O. Box 112 Cascade, CO 80809 719/687-6208 Mary Bolner [pre-programmed animated characters and remote-controlled promotional robots for arcades]

SALLY INDUSTRIES, INC.

803 Price St. Jacksonville, FL 32204 904/353-5051 telex: 703529 fax: 904-353-4489 John Wood [lively entertainment featuring animatronic animal and human-style characters; single-& multi-character shows: dixieland, country, bluegrass, etc.; other types of characters]

REPAIRS & CONVERSIONS

ABESCO, INC.

3840 Lagrange St. Toledo, OH 43612 419/476-6122 fax: 419-476-5181 Phyllis Ashenfelter, John Rehkopf, Kim Ashenfelter [video & pinball repair; billiard table repair; recovering & moving; VCR service]

ALPHA AMUSEMENTS INC.

580 Ajax Madison Heights, MI 48089 313/583-1000 800/33-GAMES (334-2637) fax: 313-583-1005 Bryan Scopel, President Jerry Scopel, Vice President [sale of used conversion kits & used games]

ALPHA-OMEGA AMUSEMENTS & SALES

6 Sutton Place Edison, NJ 08817 908/287-4990 fax: 908-287-3079 Frank "The Crank" Seninsky, Joe Camarota [complete game service; reconditioned games; tokens; parts]

AMUSEMENT SYSTEMS CORP.

709 Commerce Circle Longwood, FL 32750 407/834-8994 fax: 407-834-8301

Stephen Perry, President Dennis Bowen, Sales Manager [PC boards & kits]

ARCADE SERVICES, INC.

P.O. Box 1003 Albany, OR 97321 503/967-2918 Scott Serpa, Owner John Middelstadt, Owner [repair of video games, jukeboxes, pins, etc.; restoration of antique equipment; game conversions; monitor repair]

ARCADE SERVICES

Box 1447 Lombard, IL 60148 708/629-0034 Brian Kissane, owner [complete repair service for all coin-op amusement games; specializing in PC board repairs and replacement parts for Game Plan products]

BTR INTERNATIONAL INC.

5F-1 No. 30, Nanking W. Road Taipei, Taiwan, R.O.C. 103 886-2-555-8361 fax: 886-2-559-9888 telex: 16727 BTRTPE Leo Wang, President Mary Lai, Manager [ICs, video game accessories, locking LED connectors, PCB mount speakers]

BOARD WORKS ELECTRONIC EXPERTS

7006 Stapoint Ct. #A Winter Park, FL 32792 407/679-8007 800/942-9425 fax: 407-679-0755 John Williams Doug Clevenger [complete service for all coin-op videos, pinballs & monitors]

BOB'S AMUSEMENT SERVICE

1570 Waltham Rd. Concord, CA 94520 510/687-5115 Bob English, Dave Liotta [repair and service of most coin-op equipment including "antiques"; mobile servicel

dba Coin Amusement Service 191 Kingwood Ave. NW Salem, OR 97304 503/362-2305 800/752-9110 fax: 503-588-0980 John Caulfield, President [game manufacturing & repair, specializing in video poker sales & service; also R&D work]

CDS JUKEBOX KIT CO., INC.

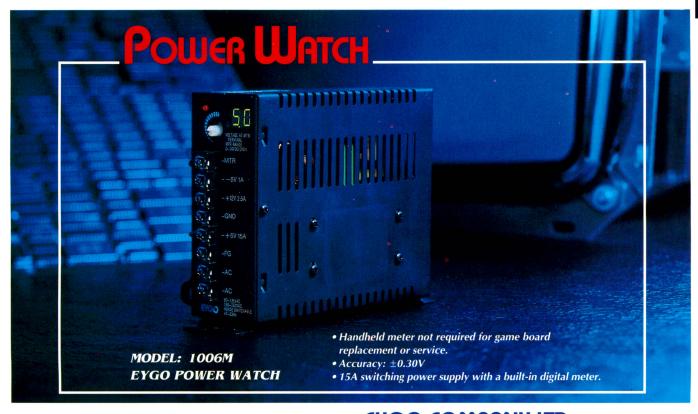
P.O. Box 747 Dresden, TN 38225 901/364-5140 fax: 901-364-3303 Tim Sharp, President [jukebox conversion kits from 45 to CD]

CSSK AMUSEMENTS

Box 6214 York, PA 17406 717/757-3740 800-PINBALL (746-2255) fax: 717-840-HELP (840-4357) Chuck Martin, Owner [older pinball & jukebox parts, older game restoration & reconditioning, amp rebuilding service, home sales & service]

COIN OP SERVICES, INC.

197 S.W. 20th Way Dania, FL 33004 305/923-4426 Ted Bush [service for all brands of jukeboxes; service for Ardac, National and Rowe bill changers]





EYGO COMPANY LTD.

FAX: 03452/6570

COLUMBINE COIN

7732 South 4th St. Wellington, CO 80549 303/568-3126 Norman & Lisa Strehl, owners [laserdisc repair, sale of kits, PCB repair; monitors & conversions]

CONTEMPORARY AMUSEMENTS

No. 5 Country Squire Lane St. Louis, MO 63146 314/997-6558 Carl Cicora, Owner [sales & service of Gremlin & Sunbird wall games; manufacturer of transmitters & receivers for remote-controlled games; dealer of reconditioned amusement equipment]

CUMBERLAND AMUSEMENT CO.

518 Franklin St. Nashville, TN 37203 615/256-5902 800/467-GAME (467-4253) fax: 615-256-2947 Wayne Ramsey, owner/manager [arcades; contract routes & service; refurbishing; consultants]

DISCOUNT VIDEO & PINBALL GAMES

307 So. Brookhurst Anaheim, CA 92804 714/999-0700 Ken Lambourne, Owner Romulo Rivera, head technician [video game repair; conversions; parts; sales]

DOTECH LTD.

170 Turk St. San Francisco, CA 94102 415/771-0830 Dave Ormiston, Jennifer Kocks [service and parts for all domestic and most imported coin-op games]



Phone (606) 231-7100 · FAX (606) 231-7108

ELDORADO GAMES

7031 Marcelle St.
Paramount, CA 90723
310/630-3300
fax: 310-630-1566
George Typaldos, President
[complete game repair service; game
manuals; sales of used boards; wide range
of video & pinball components in stock]

FOR AMUSEMENT ONLY

2550 Shattuck Ave. #44
Berkeley, CA 94704
510/548-2300
fax: 510-848-4841
Jim Tolbert, Owner
Judy McCrorey, Office Manager
[pinball & jukebox service, restoration & hard-to-find parts]

THE GAME DOC

8000 Wheatland Ave. #B Sun Valley, CA 91352 818/504-0440 800/766-3166 fax: 818-504-1153 Kent Tieche [conversions, sales & service]

THE GAME EXCHANGE

1590 Alum Creek Dr. P.O. Box 09598 Columbus, OH 43209 614/258-2933 fax: 614-258-2940 Bob Rothman

[conversion kits sales, installation & service]

THE GAME ROOM

307-So. Brookhurst Anaheim, CA 92804 714/999-0700 Ken Lambourne Richard Lambourne [conversion specialists; game repairs; game sales & parts]

GOLDEN'S DIGITAL SERVICE

880 Armorlite Dr. San Marcos, CA 92069 619/727-1860 Chuck Golden [service/repair on video & PC boards]

GREAT LAKES VENDING AND DESIGN

120 Barberry Ave.
Portage, MI 49002
616/329-7019
fax: same as above
Keith LaLone, Owner
Bill Swintz, Owner
[buy, sell, lease coin-op equipment to the
public; operate & design gamerooms in the
Great Lakes states; build custom-made
universal game cabinets; supply parts]

GUARNIERI SERVICE CO.

31 Danielle Court
Jackson, NJ 08527
908/367-5664
800/473-JACK (473-5225)
fax: 908-363-7121 (N.J.)
fax: 718-927-0554 (N.Y.)
Jack Guarnieri, owner
[service on all amusement games]

HIGBEE ENTERPRISES

671 Via Alondra #804 Camarillo, CA 93012 805/484-0253 800/729-6979 fax: 805-388-8232 Brad Brown, owner [new & used PCBs; Play 4 Video System for four games in one cabinet]

HOWARD'S SERVICE

1526-B Candytuft Houston, TX 77038-2921 713/356-5693 Howard Lowe [field service since 1948 for all Gulf Coast area equipment; repairs done on location]

INTRASTATE AMUSEMENTS

309 Laurelwood Rd., Unit 5 Santa Clara, CA 95054 408/748-9999 Sam Underwood, John Degnan [conversion specialists; service/repair & parts for pinball and video games]

J.V.S. t/a JAY'S AMUSEMENT SALES & SERVICE

4035 North Point Blvd. Baltimore, MD 21222 410/388-0993 or 388-1425 fax: 410-477-3110 Jay S. Roffeld, Cindy Lecain, Bill Say, Tom White [sales, service, parts]

J'N' B HOME AMUSEMENT CO.

1707 So. Rt. 130 Burlington, NJ 08016 609/386-6696 (387-0620) John Polito, Jr., John Polito, Sr. [sales, service & parts for coin-op equipment including slots and other antique machines]

LASER TRONICS

see Columbine Coin

LASER F/X

314 No. Main St.
Mt. Carroll, IL 61053
815/244-3500
fax: 815-244-3504
Linda Foreman, President
Abi Carmen, Consultant
[Pioneer-authorized, preferred service
company for laserdisc & CD repair;
repairs of other brand CD mechs; sales of
laserdisc hardware, industrial & consumer
players; laserdisc software]

LASER LA DISTRIBUTING

12755 Western Ave. #D Garden Grove, CA 92641 714/895-3200 fax: 714-897-5811 Howard Kopelson, Sales Manager [repair & service of Seeburg jukeboxes]

LIBERTY ELECTRONIC GAME SERVICE

9729 Humboldt Ave. So.
Bloomington, MN 55431
612/888-9843
Mike Kistler, owner
[game repair & conversion kit installation]

LIGHTNING AMUSEMENT REPAIR

4878 Pasadana Ave., No. 14 Sacramento, CA 95841 916/487-7179 fax: 916-484-6585 Jeff Ford, owner [repairs & conversions]

MAHO ENTERPRISES, INC.

824 E. Rand Rd. #146 Arlington Heights, IL 60004 708/259-7878 fax: 708-259-7726 Paul Moriarity, President [new & used equipment]

MICRO MANUFACTURING, INC.

535 Old Nashville Hwy. Lavergne, TN 37086 615/793-5510 800/227-6136 fax: 615-793-5512 Toni Collett, Sales Richard DeBord, Manufacturing Manager [conversion kits for video pokers & video lineup games]

NU CONCEPT SYSTEMS, INC.

2725 Advance Lane Colmar, PA 18915 215/822-8400 800/762-4278 fax: 215-822-1427 Bob Scheuerle [PCB rework/repair equipment and static control equipment]

P&T VIDEO GAME

438 W. Arrow Hwy. #9 San Dimas, CA 91773 714/599-1396 [repair & conversion of all makes and models of videos]

PINVIDEO, INC.

1746 Bank St.
Baltimore, MD 21231
410/522-7151
Mike Bradley, Keith Bradley
[service for poker game boards and related components]

POKER PLUSS

423 Cummings Ave.
Trenton, NJ 08611
609/695-3535
John Bruns, Fred Goddard
[sales & service for video poker games: repair; kits; UMM2034 universal memory module]

PROFESSIONAL ELECTRONICS, INC.

P.O. Box 463
Mt. Laurel, NJ 08054
609/234-1742 (24 hours)
telex: 650-317-6128 MCIUW
fax: 609-722-1483
Pete Graulich
[service on all types of equipment, including video, pins, music, cigarette, slots, merchandise & amusement; technician will travel 100-mile radius from Philadelphia]

QUALITY TECHNICAL SERVICE

8220 Colfax N.E. Albuquerque, NM 87109 505/821-2317 800/678-7393 (Continental U.S) Brice Boxum, owner [power supply sales & repairs]

RAM STAR

21210 Highway 60
Platteville, CO 80651
303/737-2441
800/228-0958
J. Paul SoRelle, Carroll SoRelle,
Linda Rumsey, Nolan Kriegel, Jim Peterson
[complete line of Omega video card game
parts; service on monitors, Omega PC
boards, new video poker, keno, etc.]

R&J SLOTS

138 Fleming St. Fredericksburg, VA 22408 703/891-4632 fax: 703-891-4644 Richard Shields, President [used slot machines sales & service]

S.O.S. DISTRIBUTING

5861 Marion St

Denver, CO 80216 303/292-5853 [repairs & parts for older Seeburg jukeboxes parts & service for most makes of video & pins]

SOUTHLAND

1611 Castle Hayne Rd., Bldg. B Wilmington, NC 28401 919/343-8200 800/659-1999 fax: 919-343-0084 Bob Huckabee, Owner Joe Allen, General Manager [service; new & used equipment]

STAR AMUSEMENTS

2437 Rock Lake Loop Virginia Beach, VA 23456 804/471-3112 David Seidman [video & pinball repair by contract or hourly]

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Merchantville, NJ 08109
609/662-1080
fax: 609-662-0537
modem: 404/631-2928
James Calore, Sharon locono
[maker of test equipment, publisher of technical service manuals and technical journal for the coin-op amusements industry; sponsors of industry's only electronic bulletin board and nationwide technical seminar programs]

TEKBILT, INC.

see listing under National Parts Houses

TWO-BIT SCORE

4418 Pack Saddle Pass Austin, TX 78745 512/447-8888 fax: 517-447-8895 Bob Sokol, owner [plug-in chips to convert *Ms. Pac-Man, Galaga, Centipede, 1942* & many others; mail-order repair of pinball circuit boards: fast turnaround, free technical advice]

VIDEO CAN AMUSEMENT CO.

7171 Torbram Rd. Unit C-12
Mississauga, Ontario
Canada L4T 3W4
416/672-8125
fax: 416-672-7066
Aldo Tumino, President/sales
[parts & accessories including connectors, meters, monitors, PSU buttons, joysticks, locks, nylons, switches, cabinet hardware, PCB for gaming-themed videos (line-up & horse race games), custom cabinets & manufactured games; representing Edac, Happ, Rodesch, JTIC, Zeal, Edlin, A-One]

VIDEO DOCTORS

1241 Bellevue St. Green Bay, WI 54302 414/468-0167 fax: 414-468-0275 Mike Reetz, Gregg Marweg, Harry Reetz [repair on all types of coin-op equipment; specializing in PCB repair]

VIDEO SERVICES

3324 Timbercreek Dr. Lawrenceville, GA 30244 404/925-8337 John Ebert [service & repair of all countertop videos; sales & repair of used equipment]

WICO CORP.

see listing under National Parts Houses

WILD DISTRIBUTING, INC.

1002 Taft St.
Houston, TX 77019
713/528-6655
800/433-WILD (9453)
fax: 713-528-5806
Steven Wild, Vice President/CEO
John Palasota, parts manager
Dexter Froberg, parts assistant
Lynn Smelley, parts representative
[wide range of video, jukebox & pinball
components in stock; game repair; parts &
supplies for pool tables, dart & soccer games]

ZANEN ELECTRONICS

5023 — 52nd St. Lubbock, TX 79414 806/793-6337 Aubrey Jones, Xan Jones [easy-to-install monitor repair kits]

REPAIR INSTRUCTION

AMAVEND VENDING SYSTEMS

750 W. Cleveland Ave. #A
P.O. Box 24
Fayetteville, AR 72702
501/443-6791
fax: 501-443-4024
Henry K. U. A. Nwauwa, President
[weekend & part-time college-level schooling in the amusement business; amusement & vending machine repair workshops]

BRAINERD STAPLES REGIONAL TECHNICAL COLLEGE

300 Quince St.
Brainerd, MN 56401
218/828-5344
800/247-2574 (in Minn.)
800/237-0630 (outside MN)
fax: 218-828-5340
Jim Berger, Gary Ecklund
[vocational schooling in amusement
and vending technology]

RANDY FROMM'S ARCADE SHCOOL

1944 Falmouth Dr.
El Cajon, CA 92020-2827
619/593-6131
fax: 619-539-6132
Randy Fromm
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James Calore, Sharon locono
[technical monthly publication for the coinop industry; sponsors of the industry's only
electronic bulletin board; publisher of
technical service manuals; nationwide
technical seminar program; test equipment]

VIDEO REPAIR SCHOOL

P.O. Box 813-RP Selmer, TN 38375 601/287-1594 Boyd Franks, Owner [technical instruction; instructional video tapes]

REPAIR MATERIALS

AMES SUPPLY COMPANY

2537 Curtiss St. Downers Grove, IL 60515 708/964-2440 800/323-3856 [electronic test equipment; electronic parts; chemicals to clean same]

AUTOMATED PRODUCTION EQUIPMENT CORP. (A.P.E.)

142 Peconic Ave. Medford, NY 11763 516/654-1197 fax: 516-289-4735

ISMT thruhole hot-air removal & replacement systems; circuit board track repair kits]

BIEDERMAN DESIGN LABS

P.O. Box 36097 San Jose, CA 95158 408/723-7401 fax: 408-723-4888

Paul Biederman, owner Gail Biederman, owner

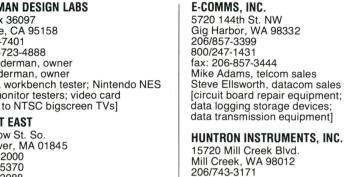
[JAMMA workbench tester; Nintendo NES tester; monitor testers; video card for RGB to NTSC bigscreen TVs]

CONTACT EAST

N. Andover, MA 01845 508/682-2000 800/225-5370 335 Willow St. So.

telex: 383088 fax: 508-688-7829 Jayne Handscom

[products for testing, repairing & assembling electronics including test instruments, hand tools, tool kits, static protection supplies, soldering supplies, adhesives & more]



Mill Creek, WA 98012 206/743-3171 800/426-9265 fax: 206-743-1360 Jim Crosson, Sales Manager [component tester that does not require the power to be on and tests down to the component level without removing component]

KOBETRON, INC.

2271 Arbor Blvd. Dayton, OH 45439 513/298-8244

Greg Kobe, James Sneed, Susan Johnson [equipment for the evaluation and testing of digital circuitry including logic probes, comparitors and emulators; analyzers; IC memory testors; power supplies; EPROM programmers; break out boxes; coax testers]

P.K. NEUSES, INC

1401 Rohlwing Rd. Rolling Meadows, IL 60008 708/253-6555 fax: 708-253-6652 Gary B. Neuses, Guy A. Neuses [makers of relay adjusting tools & kits, contact burnishers, spring tension gauges, wrenchs]

PACE, INC.

9893 Brewers Ct. Laurel, MD 20723-1990 301/490-9860 fax: 301-498-3252 Jim Bausell, Corporate Sales Manager [soldering/desoldering device]

PRINT PRODUCTS INT'L.

8931 Brookville Rd. Silver Spring, MD 20910 301/587-7824 800/638-2020 fax: 301-585-5402

800-545-0058 (easy-order fax line) Eric J. Wurst

[equipment, tools and supplies for electronic maintenance and servicel

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P.O. Box 1065 18 N. Centre St Merchantville, NJ 08109 609/662-1080 fax: 609-662-0537 modem: 404/631-2928 James Calore, Sharon Iocono [manufacturers of test equipment; publisher of a monthly technical publication for the coin machine industry; sponsors of the industry's only electronic bulletin board; publisher of technical service manuals; nationwide technical seminar program

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4418 Pack Saddle Pass Austin, TX 78745 512/447-8888 fax: 512-447-8895 Bob Sokol, owner [manufacturers of text fixtures & diagnostic packages for pinballs; update software for video games]

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Meb Rajani, Managing Director
George Mostarac, Sales Manager
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518 Franklin St. Nashville, TN 37203 615/256-5902 800/467-GAME (467-4253) fax: 615-256-2947 Wayne Ramsey, owner/manager [arcades; contract routes & service; refurbishing; consultants]

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908/899-8080
Roger Bollenbach
[stock and custom monitor masks; custom formed plastic components]

EM DIRECT

2230 Elmhurst Rd. Elk Grove, IL 60007 708/427-8080 800/373-6523 fax: 708-427-8084 Eric Mittel, President
Ralph Kuhn, Distribution Sales
Ken Williams, Engineer
[pinball displays & replacement parts;
supplies for video cabinets; U.S. manufacturer of custom power supplies & wire harnesses; billiard supplies; security products]

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Chicago, IL 60646-6135
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fax: 312-775-5968
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[manufacturers of counters, hour meters and adapters]

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5F, No. 120, Sec. 2, An-Ho Rd. Taipei, Taiwan R.O.C. 886-2-736-8785-6 telex: 23892 EAGO fax: 886-2-7331-005 Alice Liao, General Manager [video game parts and PC boards]

ELDORADO GAMES

7031 Marcelle
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310/630-3300
fax: 310-630-1566
George Typaldos, President
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809 Wellington Kitchener, Ontario Canada N2G 4J6 519/744-7111 800/265-2171 fax: 519-249-3136 Alan Caskey, National Sales Manager [manufacturers of video monitors and projection systems]

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fax: 886-2-218-0029
Andy Chang, Director
Leo Chang, Director
[makers of switching power supplies,
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Ken Aurin, Inside Sales Manager
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BBS: 604/872-2010
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Hi-Tron power supplies, Happ Controls
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Hwarang Bldg., 108-74 Oryu-Dong Guro-Ku, Seoul, Korea 822-2-686-9036 telex: K33454 KORTEK fax: 82-2-684-8177 H.G. Lee, President K.S. Chung, Manager [color monitors in sizes ranging from 9" to 33"; switching power supplies 12amp/15amp; video game parts & accessories; magentic card readers; security alarms]

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fax: 205/365-4435
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fax: 708-789-0614
Robert E. Kester, Dir. Sales & Marketing
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machines; pneumatic solenoids]

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Lavergne, TN 37086
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fax: 615-793-5512
Linda DeBord, General Manager
Karen Duke, Service
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24-hour technical support hotline]

MICROMAX CORP.

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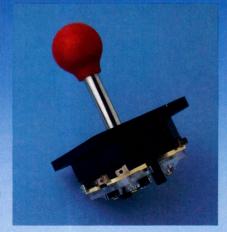
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fax: 801-487-7784
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14555 Valley View Ave., Unit C Sante Fe Springs, CA 90670 310/921-5538 James Chan, President [manufacturer of kit-ready color monitors and cabinets]

RGB DISPLAY CORP.

22525 Kingston Lane Grass Valley, CA 95949 916/268-2222 800/351-1777 (outside Cal.) Michelle Hilger, sales William McLaughlin, President [color display monitors & service]

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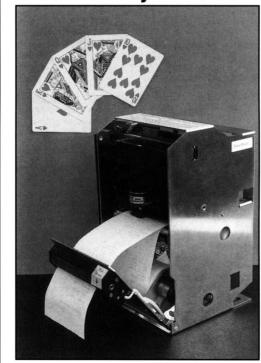
1008 Industrial Dr., Unit J Berlin, NJ 08009 609/346-9814 800/356-3759 fax: 609-768-5690 David DeMarco, Cris Noreen [memory chips, microprocessors, semiconductors and ICs]

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EM DIRECT

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telex: 205039
fax: 513-561-0314
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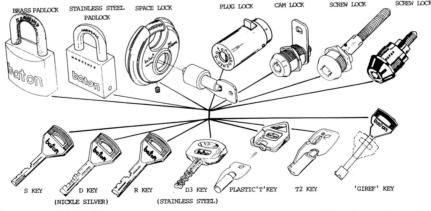
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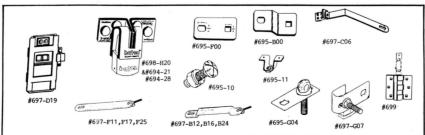
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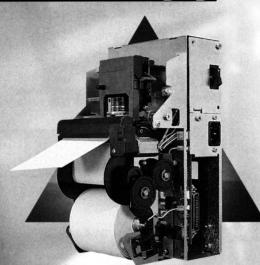
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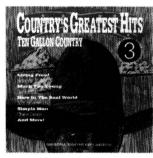
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For more information, contact your distributor or I.C.E., 1501 Kensington Ave., Buffalo, NY 14215; 716/833-0481.





New from Meltec

Pot O' Gold and Wild Pitch are two new rolldowns from Meltec. Pot O' Gold is a one-player ball-roll piece where the player's score is determined by which scoring hole the ball falls into after it is rolled around a curved ramp. The game features a triple score pocket and jackpot ticket bonus (fixed or progressive). Other highlights include colorful graphics, digital sound, easy access electronics and ball-feed system, and plywood construction; fully operator-adjustable.

Wild Pitch is a one- or two-player rolldown. Themed on baseball, the ball is rolled around a curved ramp into a 16-hole scoring matrix where it can be scored as an out, single, double, etc. Features are the same as Pot O' Gold, and the game is available with or without ticket dispenser.

For more information, contact your distributor or Meltec, 1550 B Las Plumas Ave., San Jose, CA 95133; 800/356-4777.



CLASSIC WATCH CRANE from Smart

The Classic Watch Crane is a single- or double-model crane specially designed to display watch prizes. Mirrored shelving, large viewing area, halogen lighting and a playfield cover of black beads accent the crane's classy design. Other features include a \$1/\$5 bill acceptor, coin mech, small claws, credit/timer digital readout, channel rope lights and action sound system.

For more information, contact your distributor or Smart Industries, 1626 Delaware Ave., Des Moines, IA 50317; 800/553-2442 or 515/265-9900.



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For more information, contact your authorized distributor, or for referral it's Alvin G. & Co., 905 W. North Ave., Melrose Park, IL 60160; 708/345-9000.

VIDEO BRIGHTENER from Star*Tech Journal

The Video Brightener is an electronic device which restores the brilliance to fading color video monitors. The product is reusable and works on all monitor makes and models from 11" to 36"-size.

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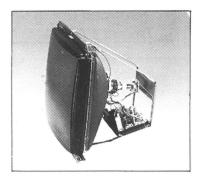
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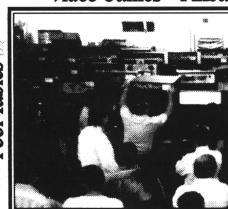
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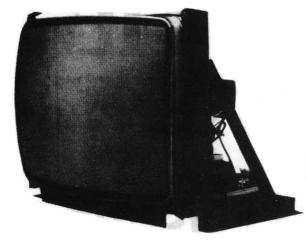
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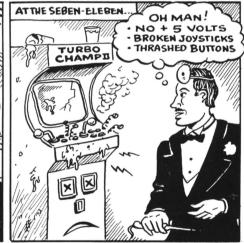
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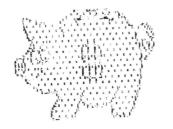
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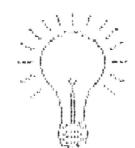
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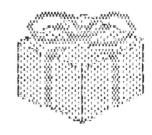
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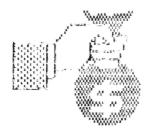




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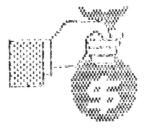


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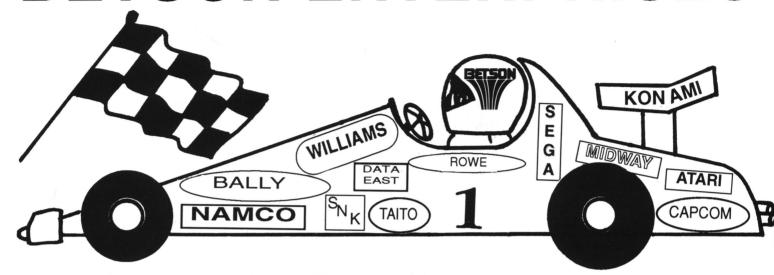
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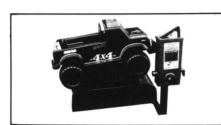
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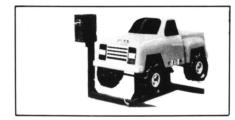
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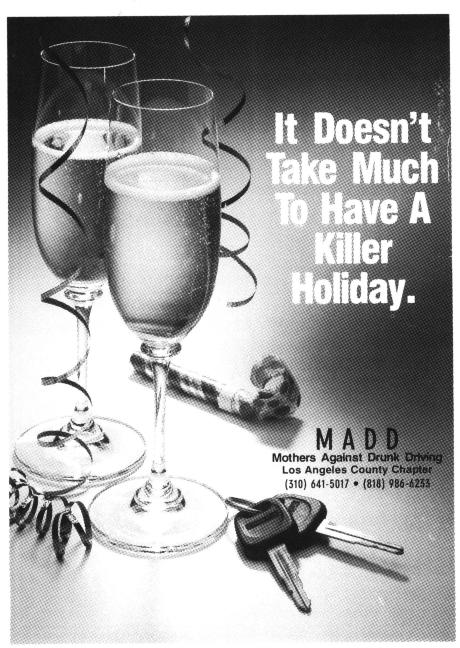
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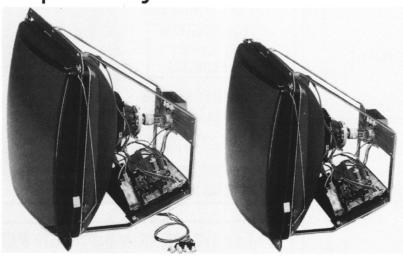
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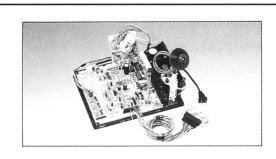
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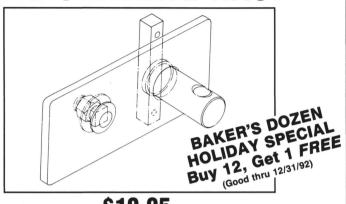
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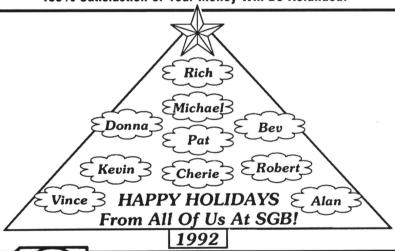
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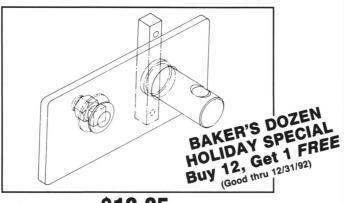
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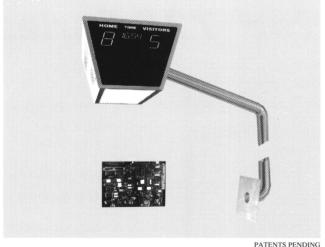
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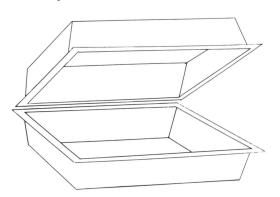
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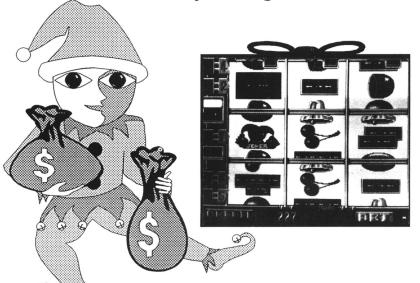
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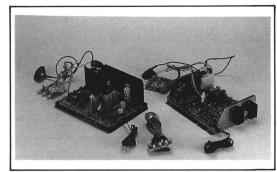
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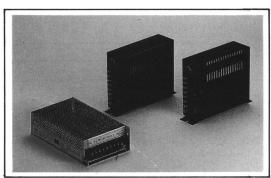


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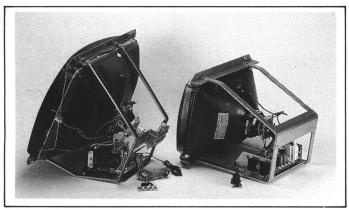
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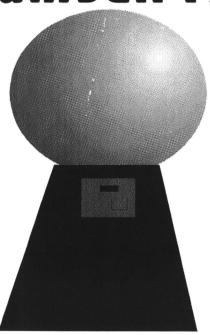
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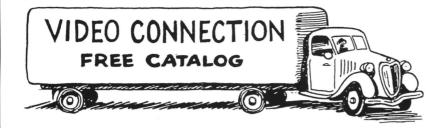
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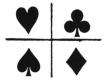




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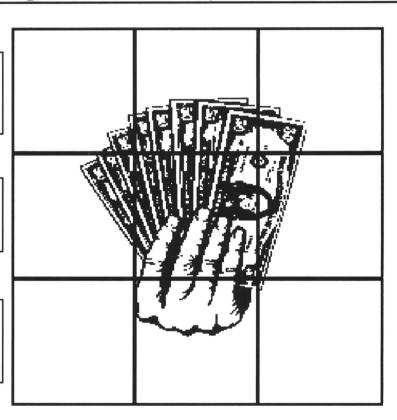


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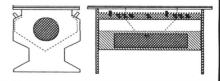
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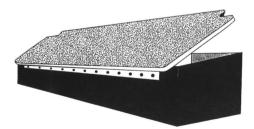
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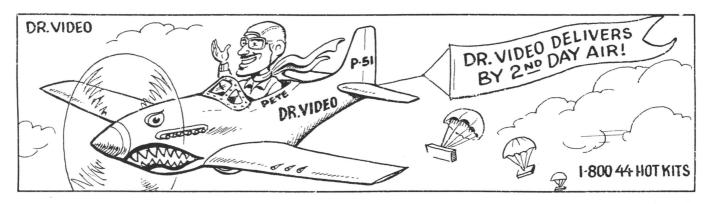
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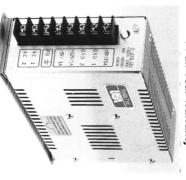
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